## [Second Reprint] ASSEMBLY, No. 2809

# STATE OF NEW JERSEY 211th LEGISLATURE

INTRODUCED MAY 13, 2004

**Sponsored by:** 

Assemblywoman LINDA STENDER
District 22 (Middlesex, Somerset and Union)
Assemblyman JERRY GREEN
District 22 (Middlesex, Somerset and Union)

Co-Sponsored by:

Assemblyman Eagler and Assemblywoman Greenstein

### **SYNOPSIS**

Requires value engineering clause in specifications for certain construction contracts under Local Public Contracts Law.

## **CURRENT VERSION OF TEXT**

As amended by the General Assembly on June 21, 2004.



(Sponsorship Updated As Of: 6/25/2004)

AN ACT requiring a value engineering clause in the specifications for 1 2 certain public contracts and amending and supplementing P.L.1971, 3 c.198.

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5 BE IT ENACTED by the Senate and General Assembly of the State of New Jersey: 6

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- 8 1. Section 2 of P.L.1971, c.198 (C.40A:11-2) is amended to read 9 as follows:
- 10 2. As used herein the following words have the following 11 definitions, unless the context otherwise indicates:
- 12 (1) "Contracting unit" means:
  - (a) Any county; or
    - (b) Any municipality; or
- 14 15 (c) Any board, commission, committee, authority or agency, which 16 is not a State board, commission, committee, authority or agency, and 17 which has administrative jurisdiction over any district other than a school district, project, or facility, included or operating in whole or 18 in part, within the territorial boundaries of any county or municipality 19 which exercises functions which are appropriate for the exercise by 20 one or more units of local government, and which has statutory power 21 22 to make purchases and enter into contracts awarded by a contracting 23 agent for the provision or performance of goods or services.
  - The term shall not include a private firm that has entered into a contract with a public entity for the provision of water supply services pursuant to P.L.1995, c.101 (C.58:26-19 et al.).
  - "Contracting unit" shall not include a private firm or public authority that has entered into a contract with a public entity for the provision of wastewater treatment services pursuant to P.L.1995, c.216 (C.58:27-19 et al.).
  - "Contracting unit" shall not include a duly incorporated nonprofit association that has entered into a contract with the governing body of a city of the first class for the provision of water supply services or wastewater treatment services pursuant to section 2 of P.L.2002, c.47 (C.40A:11-5.1).
    - (2) "Governing body" means:
- 37 (a) The governing body of the county, when the purchase is to be made or the contract or agreement is to be entered into by, or in behalf 38 39 of, a county; or
- 40 (b) The governing body of the municipality, when the purchase is 41 to be made or the contract or agreement is to be entered into by, or on

EXPLANATION - Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and intended to be omitted in the law.

Matter underlined thus is new matter.

Matter enclosed in superscript numerals has been adopted as follows:

Assembly floor amendments adopted June 17, 2004.

<sup>&</sup>lt;sup>2</sup> Assembly floor amendments adopted June 21, 2004.

1 behalf of, a municipality; or

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- 2 (c) Any board, commission, committee, authority or agency of the 3 character described in subsection (1) (c) of this section.
  - (3) "Contracting agent" means the governing body of a contracting unit, or its authorized designee, which has the power to prepare the advertisements, to advertise for and receive bids and, as permitted by this act, to make awards for the contracting unit in connection with purchases, contracts or agreements.
- 9 (4) "Purchase" means a transaction, for a valuable consideration, 10 creating or acquiring an interest in goods, services and property, 11 except real property or any interest therein.
  - (5) (Deleted by amendment, P.L.1999, c.440.)
- 13 (6) "Professional services" means services rendered or performed 14 by a person authorized by law to practice a recognized profession, 15 whose practice is regulated by law, and the performance of which services requires knowledge of an advanced type in a field of learning 16 acquired by a prolonged formal course of specialized instruction and 17 study as distinguished from general academic instruction or 18 19 apprenticeship and training. Professional services may also mean 20 services rendered in the provision or performance of goods or services 21 that are original and creative in character in a recognized field of 22 artistic endeavor.
  - (7) "Extraordinary unspecifiable services" means services which are specialized and qualitative in nature requiring expertise, extensive training and proven reputation in the field of endeavor.
    - (8) (Deleted by amendment, P.L.1999, c.440.)
  - (9) "Work" includes services and any other activity of a tangible or intangible nature performed or assumed pursuant to a contract or agreement with a contracting unit.
  - (10) "Homemaker--home health services" means at home personal care and home management provided to an individual or members of the individual's family who reside with the individual, or both, necessitated by the individual's illness or incapacity. "Homemaker--home health services" includes, but is not limited to, the services of a trained homemaker.
- 36 (11) "Recyclable material" means those materials which would 37 otherwise become municipal solid waste, and which may be collected, 38 separated or processed and returned to the economic mainstream in 39 the form of raw materials or products.
- 40 (12) "Recycling" means any process by which materials which 41 would otherwise become solid waste are collected, separated or 42 processed and returned to the economic mainstream in the form of raw 43 materials or products.
- 44 (13) "Marketing" means the sale, disposition, assignment, or 45 placement of designated recyclable materials with, or the granting of 46 a concession to, a reseller, processor, materials recovery facility, or

- 1 end-user of recyclable material, in accordance with a district solid
- 2 waste management plan adopted pursuant to P.L.1970, c.39
- 3 (C.13:1E-1 et seq.) and shall not include the collection of such
- 4 recyclable material when collected through a system of routes by local
- government unit employees or under a contract administered by a local 5
- 6 government unit.

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- "Municipal solid waste" means, as appropriate to the (14)8 circumstances, all residential, commercial and institutional solid waste generated within the boundaries of a municipality; or the formal 10 collection of such solid wastes or recyclable material in any combination thereof when collected through a system of routes by 12 local government unit employees or under a contract administered by a local government unit.
  - (15) "Distribution" (when used in relation to electricity) means the process of conveying electricity from a contracting unit that is a generator of electricity or a wholesale purchaser of electricity to retail customers or other end users of electricity.
  - (16) "Transmission" (when used in relation to electricity) means the conveyance of electricity from its point of generation to a contracting unit that purchases it on a wholesale basis for resale.
  - (17) "Disposition" means the transportation, placement, reuse, sale, donation, transfer or temporary storage of recyclable materials for all possible uses except for disposal as municipal solid waste.
  - (18) "Cooperative marketing" means the joint marketing by two or more contracting units of the source separated recyclable materials designated in a district recycling plan required pursuant to section 3 of P.L.1987, c.102 (C.13:1E-99.13) pursuant to a written cooperative agreement entered into by the participating contracting units thereof.
  - (19) "Aggregate" means the sums expended or to be expended for the provision or performance of any goods or services in connection with the same immediate purpose or task, or the furnishing of similar goods or services, during the same contract year through a contract awarded by a contracting agent.
  - (20) "Bid threshold" means the dollar amount set in section 3 of P.L.1971, c.198 (C.40A:11-3), above which a contracting unit shall advertise for and receive sealed bids in accordance with procedures set forth in P.L.1999, c.440 (C.40A:11-4.1 et al.).
- 38 (21) "Contract" means any agreement, including but not limited to 39 a purchase order or a formal agreement, which is a legally binding 40 relationship enforceable by law, between a vendor who agrees to 41 provide or perform goods or services and a contracting unit which 42 agrees to compensate a vendor, as defined by and subject to the terms 43 and conditions of the agreement. A contract also may include an 44 arrangement whereby a vendor compensates a contracting unit for the 45 vendor's right to perform a service, such as, but not limited to, 46 operating a concession.

- 1 (22) "Contract year" means the period of 12 consecutive months 2 following the award of a contract.
- 3 (23) "Competitive contracting" means the method described in 4 sections 1 through 5 of P.L.1999, c.440 (C.40A:11-4.1 thru 5 40A:11-4.5) of contracting for specialized goods and services in which 6 formal proposals are solicited from vendors; formal proposals are 7 evaluated by the purchasing agent or counsel or administrator; and the 8 governing body awards a contract to a vendor or vendors from among 9 the formal proposals received.

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- (24) "Goods and services" or "goods or services" means any work, labor, commodities, equipment, materials, or supplies of any tangible or intangible nature, except real property or any interest therein, provided or performed through a contract awarded by a contracting agent, including goods and property subject to N.J.S.12A:2-101 et seq.
- "Library and educational goods and services" means 16 (25)17 textbooks, copyrighted materials, student produced publications and 18 services incidental thereto, including but not limited to books, 19 periodicals, newspapers, documents, pamphlets, photographs, 20 reproductions, microfilms, pictorial or graphic works, musical scores, 21 maps, charts, globes, sound recordings, slides, films, filmstrips, video 22 and magnetic tapes, other printed or published matter and audiovisual 23 and other materials of a similar nature, necessary binding or rebinding 24 of library materials, and specialized computer software used as a 25 supplement or in lieu of textbooks or reference material.
  - (26) "Lowest price" means the least possible amount that meets all requirements of the request of a contracting agent.
  - (27) "Lowest responsible bidder or vendor" means the bidder or vendor: (a) whose response to a request for bids offers the lowest price and is responsive; and (b) who is responsible.
  - (28) "Official newspaper" means any newspaper designated by the contracting unit pursuant to R.S.35:1-1 et seq.
  - (29) "Purchase order" means a document issued by the contracting agent authorizing a purchase transaction with a vendor to provide or perform goods or services to the contracting unit, which, when fulfilled in accordance with the terms and conditions of a request of a contracting agent and other provisions and procedures that may be established by the contracting unit, will result in payment by the contracting unit.
  - (30) "Purchasing agent" means the individual duly assigned the authority, responsibility, and accountability for the purchasing activity of the contracting unit, and who has such duties as are defined by an authority appropriate to the form and structure of the contracting unit, and P.L.1971, c.198 (C.40A:11-1 et seq.).
- 45 (31) "Quotation" means the response to a formal or informal 46 request made by a contracting agent by a vendor for provision or 47 performance of goods or services, when the aggregate cost is less than

the bid threshold. Quotations may be in writing, or taken verbally if a record is kept by the contracting agent.

- 3 (32) "Responsible" means able to complete the contract in 4 accordance with its requirements, including but not limited to 5 requirements pertaining to experience, moral integrity, operating 6 capacity, financial capacity, credit, and workforce, equipment, and 7 facilities availability.
- 8 (33) "Responsive" means conforming in all material respects to the 9 terms and conditions, specifications, legal requirements, and other 10 provisions of the request.
- 11 (34) "Public works" means building, altering, repairing, improving 12 or demolishing any public structure or facility constructed or acquired 13 by a contracting unit to house local government functions or provide 14 water, waste disposal, power, transportation, and other public 15 infrastructures.
- 16 (35) "Director" means the Director of the Division of Local 17 Government Services in the Department of Community Affairs.
- 18 (36) "Administrator" means a municipal administrator appointed 19 pursuant to N.J.S.40A:9-136 and N.J.S.40A:9-137; a business 20 administrator, a municipal manager or a municipal administrator 21 appointed pursuant to the "Optional Municipal Charter Law," 22 P.L.1950, c.210 (C.40:69A-1 et seq.); a municipal manager appointed 23 pursuant to "the municipal manager form of government law," 24 R.S.40:79-1 et seq.; or the person holding responsibility for the overall 25 operations of an authority that falls under the "Local Authorities Fiscal 26 Control Law," P.L.1983, c.313 (C.40A:5A-1 et seq.).
- 27 (37) "Concession" means the granting of a license or right to act 28 for or on behalf of the contracting unit, or to provide a service 29 requiring the approval or endorsement of the contracting unit, and 30 which may or may not involve a payment or exchange, or provision of 31 services by or to the contracting unit.

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- (38) "Index rate" means the rate of annual percentage increase, rounded to the nearest half-percent, in the Implicit Price Deflator for State and Local Government Purchases of Goods and Services, computed and published quarterly by the United States Department of Commerce, Bureau of Economic Analysis.
- (39) "Proprietary" means goods or services of a specialized nature, that may be made or marketed by a person or persons having the exclusive right to make or sell them, when the need for such goods or services has been certified in writing by the governing body of the contracting unit to be necessary for the conduct of its affairs.
- 42 (40) "Service or services" means the performance of work, or the 43 furnishing of labor, time, or effort, or any combination thereof, not 44 involving or connected to the delivery or ownership of a specified end 45 product or goods or a manufacturing process. Service or services may 46 also include an arrangement in which a vendor compensates the 47 contracting unit for the vendor's right to operate a concession.

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1 (41) "Value engineering analysis" means an analysis by a contractor
2 of the functions, systems, equipment, facilities, services, supplies, and
3 any other item needed for the performance of a contract for the
4 purpose of achieving the essential functions of the contract at the
5 lowest life-cycle cost consistent with required performance, reliability,
6 quality, and safety.

(42) "Value engineering proposal" means a cost reduction proposal that results in savings to the contracting unit based upon a value engineering analysis, without impairing any of the essential functions or characteristics of the project or any portion of the work involved. (cf: P.L.2002, c.47, s.7)

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2. (New section) All contract specifications and bid proposal documents for the erection, alteration, or repair of a <sup>1</sup>[building,]<sup>1</sup> structure or other improvement to real property, <sup>1</sup>other than the construction, reconstruction, demolition, or renovation of a public <u>building</u>, when the total price of the contract equals or exceeds \$2,000,000, shall include a value engineering clause stating that after the contract is awarded, the contractor may submit a value engineering proposal for consideration by the contracting unit. <sup>1</sup>The contractor shall be liable for all reasonable costs associated with the technical evaluation and engineering review of the value engineering proposal by the public entity. 1 The contracting unit shall have the sole discretion to approve or disapprove a value engineering proposal. If a value engineering proposal is approved by the contracting unit, the contractor and the contracting unit shall share equally in any cost savings generated on the contract as a result of the proposal. The contractor shall have no claim against the contracting unit as a result of the contracting unit's disapproval of a value engineering proposal. A contracting unit may utilize value engineering procedures established by the New Jersey Department of Transportation or any other appropriate State agency. <sup>2</sup> A contracting unit may also develop value engineering procedures based on those established by the New Jersey Department of Transportation or any other appropriate State

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3. This act shall take effect immediately.