

**ASSEMBLY, No. 318**

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**STATE OF NEW JERSEY**

**212th LEGISLATURE**

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PRE-FILED FOR INTRODUCTION IN THE 2006 SESSION

**Sponsored by:**

**Assemblyman NEIL M. COHEN**

**District 20 (Union)**

**Assemblyman ROBERT M. GORDON**

**District 38 (Bergen)**

**Co-Sponsored by:**

**Assemblyman Johnson, Assemblywoman Voss, Assemblyman Prieto**

**SYNOPSIS**

Requires certain disclosures from carriers; establishes new health care claims payment and appeals process; limits use of utilization management under certain circumstances.

**CURRENT VERSION OF TEXT**

Introduced Pending Technical Review by Legislative Counsel



**(Sponsorship Updated As Of: 1/27/2006)**

1   **AN ACT** concerning payment of health care claims and revising  
2       various parts of the statutory law.

3

4       **BE IT ENACTED** *by the Senate and General Assembly of the State*  
5 *of New Jersey:*

6

7       1. (New section) As used in sections 1 through 10 of this act:

8       "Agent" means any entity that processes claims as a third party  
9 administrator for a carrier.

10       "Assignment of benefits" means any written instrument executed  
11 by the covered person or his authorized representative which  
12 assigns a health care provider the covered person's right to receive  
13 reimbursement for a health care service under a health benefits plan.

14       "Carrier" means an insurance company, health service  
15 corporation, hospital service corporation, medical service  
16 corporation or health maintenance organization authorized to issue  
17 health benefits plans in this State.

18       "Claim" means a claim by a covered person or health care  
19 provider who has received an assignment of benefits from the  
20 covered person, for payment relating to health care services covered  
21 under a health benefits plan issued by a carrier.

22       "Commissioner" means the Commissioner of Banking and  
23 Insurance.

24       "Covered person" means a person on whose behalf a carrier  
25 offering the health benefits plan is obligated to pay benefits or  
26 provide services pursuant to the health benefits plan.

27       "Covered service" means a health care service provided to a  
28 covered person under a health benefits plan for which the carrier is  
29 obligated to pay benefits or provide services.

30       "Eligible health care provider" means a health care provider  
31 whose services are reimbursable under a health benefits plan.

32       "Generally accepted standards of medical practice" means  
33 standards that are based on credible scientific evidence published in  
34 peer-reviewed literature generally recognized by the relevant  
35 medical community, recommendations made by or views held by  
36 physician specialty societies or physicians practicing in the relevant  
37 clinical areas, or any other relevant factor.

38       "Health benefits plan" means a hospital and medical expense  
39 insurance policy; health service corporation contract; hospital  
40 service corporation contract; medical service corporation contract;  
41 health maintenance organization subscriber contract; or other plan  
42 for medical care delivered or issued for delivery in this State.  
43 Health benefits plan includes, but is not limited to, Medicare  
44 supplement coverage and risk contracts to the extent not otherwise  
45 prohibited by federal law. For the purposes of this act, health

**EXPLANATION** – Matter enclosed in bold-faced brackets [thus] in the above bill is  
not enacted and is intended to be omitted in the law.

Matter underlined thus is new matter.

1 benefits plan shall not include the following plans, policies or  
2 contracts: accident only, credit, disability, long-term care,  
3 CHAMPUS supplement coverage, coverage arising out of a  
4 workers' compensation or similar law, automobile medical payment  
5 insurance, personal injury protection insurance issued pursuant to  
6 P.L.1972, c.70 (C.39:6A-1 et seq.) or hospital confinement  
7 indemnity coverage.

8 "Health care provider" means an individual or entity which,  
9 acting within the scope of its licensure or certification, provides a  
10 covered service defined by the health benefits plan. Health care  
11 provider includes, but is not limited to, a physician and other health  
12 care professionals licensed pursuant to Title 45 of the Revised  
13 Statutes, and a hospital and other health care facilities licensed  
14 pursuant to Title 26 of the Revised Statutes.

15 "In-network provider" means a health care provider that is a  
16 member of a carrier's provider network.

17 "Medical necessity" or medically necessary means or describes a  
18 health care service that a health care provider, exercising his  
19 prudent clinical judgement, would provide to a covered person for  
20 the purpose of evaluating, diagnosing or treating an illness, injury,  
21 disease or its symptoms and that is in accordance with generally  
22 accepted standards of medical practice; clinically appropriate, in  
23 terms of type, frequency, extent, site and duration and considered  
24 effective for the covered person's illness, injury or disease; and not  
25 more costly than an alternative health care service or sequence of  
26 services at least as likely to produce an equivalent therapeutic or  
27 diagnostic result as to the diagnosis or treatment of the covered  
28 person's illness, disease or injury.

29 "Network plan" means a health benefits plan offered by a carrier  
30 under which the financing and delivery of health care, including  
31 items and services paid for as health care, are provided, in whole or  
32 in part, through a defined set of health care providers under contract  
33 with the carrier.

34 "Out-of-network provider" means a health care provider that is  
35 not a member of a carrier's provider network.

36 "Payer" means a carrier or any agent thereof under contractual  
37 obligation to pay a claim.

38 "Provider network" means a defined set of health care providers  
39 under contract with a carrier to deliver health care services to a  
40 person covered by the carrier.

41 "Utilization management" means a system for reviewing the  
42 appropriate and efficient allocation of health care services under a  
43 health benefits plan according to specified guidelines, in order to  
44 recommend or determine whether, or to what extent, a health care  
45 service given or proposed to be given to a covered person should or  
46 will be reimbursed, covered, paid for or otherwise provided under  
47 the health benefits plan. The system may include, but shall not be  
48 limited to: preadmission certification, the application of practice

1 guidelines, continued stay review, discharge planning,  
2 preauthorization of ambulatory care procedures and retrospective  
3 review.

4  
5 2. (New section) A payer shall provide the following  
6 information concerning the processing and payment of claims in a  
7 clear and conspicuous manner through an Internet website not later  
8 than 90 calendar days before the information or policies or any  
9 changes in the information or policies take effect:

10 a. the material, documents or other information required to be  
11 submitted to the payer with a claim;

12 b. a description of claims for which the submission of additional  
13 clinical information or documentation is required for the  
14 adjudication of a claim fitting that description;

15 c. the name and version of any computer claims processing  
16 software or program used by the payer to review or audit the  
17 relationships among billing codes;

18 d. a detailed description of each coding and bundling edit that  
19 the payer reasonably believes that, when applied to a claim, will  
20 result in the payer seeking reimbursement for overpayment of a  
21 claim, pursuant to section 7 of this act, not less than 500 times per  
22 year;

23 e. the payer's policy or procedure for reducing the payment for a  
24 duplicate or subsequent procedure provided by a health care  
25 provider on the same date of service;

26 f. the payer's policy or guidelines used in making medical  
27 necessity determinations that affect or would affect the payment, in  
28 part or whole, of a claim and the title, author or source, and  
29 publication date of any reference used in the development of the  
30 payer's medical necessity determinations policy or guidelines;

31 g. the payer's clinical policies, based on generally accepted  
32 standards of medical practice, that could affect the processing or  
33 adjudication of a claim; and

34 h. any other information the commissioner deems necessary.

35  
36 3. (New section) a. A payer shall use the standard paper or  
37 electronic health care enrollment and claim forms developed by the  
38 commissioner pursuant to section 1 of P.L.1999, c.154 (C.17B:30-  
39 23).

40 b. A payer shall require that a health care provider file all claims  
41 for payment of health care benefits, unless the covered person  
42 chooses to submit a claim to the payer on his own behalf. A claim  
43 shall be filed using the standard health care claim form designated  
44 by the commissioner pursuant to section 1 of P.L.1999, c.154  
45 (C.17B:30-23).

46  
47 4. (New section) a. A covered person may, through an  
48 assignment of benefits, assign to a health care provider his right to

1 receive payment for a claim for covered health care services. If a  
2 person is covered by a network plan, he may assign his benefits to  
3 an in-network or out-of-network provider. The out-of-network  
4 provider receiving the assignment of benefits shall provide separate  
5 written notice to the payer of the execution of the assignment of  
6 benefits.

7 b. When a covered person executes an assignment of benefits,  
8 the payer shall give written notice to the covered person when  
9 payment of the claim relating to the assignment of benefits was  
10 remitted to the health care provider.

11 c. If a covered person executes an assignment of benefits but the  
12 payer remits payment of the claim to the covered person rather than  
13 the health care provider, the claim shall not be considered  
14 adjudicated. The payer shall remit payment of the claim to the  
15 health care provider pursuant to section 5 of this act.

16 d. Accepting an assignment of benefits shall not mean that a  
17 health care provider has agreed to accept the payer's fee schedule or  
18 specific payment rate.

19 e. Any provision of a contract that violates the provisions of this  
20 section shall be null and void.

21  
22 5. (New section) a. A payer shall remit payment for the  
23 adjudication of a claim for health care services delivered to a  
24 covered person by an eligible health care provider no later than the  
25 30th calendar day following the receipt of a claim submitted by  
26 electronic means or no later than the 40th day following receipt of a  
27 claim submitted by other than electronic means. A claim shall not  
28 be considered adjudicated until the entire amount requested in the  
29 claim is paid to the health care provider.

30 b. The payer may withhold payment of the claim in whole or in  
31 part if all or a portion of the claim cannot be entered into the payer's  
32 claim processing system for any of the following reasons:

33 (1) the health care provider is not eligible at the time of  
34 providing the health care service to the covered person;

35 (2) the person who received the health care service was not a  
36 covered person at the time of service;

37 (3) the diagnosis coding, procedure coding or any other data  
38 which the health care provider was notified to submit with the claim  
39 pursuant to section 2 of this act is missing or incorrect; or

40 (4) there is strong evidence of fraud by the health care provider  
41 and the payer has initiated an investigation into the suspected fraud.

42 If the payer intends to withhold payment of a claim in whole or  
43 in part pursuant to this subsection, it shall notify the health care  
44 provider within seven days of receiving a claim submitted by  
45 electronic means, or within 14 days of receiving a claim submitted  
46 by other means, of the reason that payment will be withheld and, if  
47 applicable, any documentation or information that is required to  
48 complete the adjudication of the claim. The payer shall remit

1 payment for the adjudication of the claim on or before the 15th  
2 calendar day, for claims submitted electronically, or the 25th  
3 calendar day, for claims submitted by other means, following the  
4 payer's receipt of the modified claim or the required documentation  
5 or information.

6 c. If the payer does not remit payment of a claim in full under  
7 the time frame set forth in subsections a. and b. of this section, the  
8 claim or any unpaid portion thereof shall be considered overdue and  
9 the payer shall remit payment for the complete adjudication of the  
10 claim and any accrued interest in accordance with the provisions of  
11 section 6 of this act. If the payer does not notify the health care  
12 provider of its intent to withhold payment of a claim within the time  
13 frame set forth in subsection b. of this section, the entire claim or  
14 any unpaid portion thereof shall be considered overdue, and the  
15 payer shall remit payment for the complete adjudication of the  
16 claim and any accrued interest in accordance with the provisions of  
17 section 6 of this act.

18  
19 6. (New section) An overdue claim shall accrue interest at the  
20 rate of 20% per annum. A payer shall pay the interest at the time  
21 payment for the adjudication of the claim is made.

22  
23 7. (New section) a. A payer may recuperate monies paid to a  
24 health care provider for the adjudication of a claim no later than one  
25 year following the first payment made on the claim by the payer and  
26 under the following circumstances:

27 (1) the payer has determined that the claim for health care  
28 services is covered or partially covered by other insurance available  
29 to the covered person;

30 (2) the payer has determined that the payment was made as a  
31 result of fraud by the health care provider and the payer has  
32 reported the fraud to the Office of the Insurance Fraud Prosecutor  
33 as required by law; or

34 (3) the payer has made an error in the processing or payment of  
35 the claim which resulted in an overpayment of the claim.

36 The payer shall provide the health care provider notice and  
37 documentation of the circumstances which have prompted the  
38 request for reimbursement of the payment.

39 b. No payer shall base a reimbursement request for a particular  
40 claim on extrapolation of another claim that meets the criteria set  
41 forth in subsection a. of this section, except under the following  
42 circumstances:

43 (1) in judicial or quasi-judicial proceedings, including  
44 arbitration;

45 (2) in administrative proceedings; or

46 (3) in which relevant records required to be maintained by the  
47 health care provider have been improperly altered or reconstructed,  
48 or a material number of the relevant records are otherwise

1 unavailable.

2 c. In seeking reimbursement of a claims payment, no payer shall  
3 collect or attempt to collect:

4 (1) the funds for the reimbursement on or before the 45th  
5 calendar day following the submission of the reimbursement request  
6 and any substantiating documentation to the health care provider;

7 (2) the funds for the reimbursement if the health care provider  
8 disputes the request and initiates an appeal on or before the 45th  
9 calendar day following the submission of the reimbursement request  
10 and any substantiating documentation to the health care provider  
11 and until the health care provider's rights to appeal set forth under  
12 section 9 of this act are exhausted;

13 (3) the funds for the reimbursement by assessing them against  
14 payment of any future claims submitted by the health care provider  
15 unless the health care provider has agreed to the conditions of  
16 repayment in writing; or

17 (4) a monetary penalty against the reimbursement request,  
18 including, but not limited to, an interest charge or late fee.

19 d. If a reimbursement request has met the provisions of this  
20 section and the amount is equal to or greater than \$5,000, a payer  
21 shall provide the health care provider the opportunity to establish a  
22 payment schedule by which the health care provider may reimburse  
23 the payer through installment payments made over a time period of  
24 no less than one year. No payer shall assess interest against  
25 reimbursement payments made by the health care provider  
26 according to the agreed upon payment schedule.

27

28 8. (New section) a. A payer that employs a utilization  
29 management system, either directly or through a third party under  
30 contract to employ a utilization management system, shall review  
31 its process not later than March 31 of each calendar year and shall  
32 report to the commissioner the following:

33 (1) the number of determinations made by the payer using the  
34 utilization management process;

35 (2) the frequency with which the payer determines that a  
36 specific health care service, including, but not limited to, the  
37 delivery of a specific procedure, test or medication, should not or  
38 will not be covered, paid for or otherwise provided under the health  
39 benefits plan;

40 (3) the administrative costs to the payer for employing a  
41 utilization management system and an analysis of whether  
42 employment of the system resulted in savings that were reflected in  
43 the decrease in the premium of the health benefits plan; and

44 (4) any other information required by the commissioner.

45 The annual report is hereby declared to be a public record and  
46 shall be subject to all the provisions of P.L.1963, c.73 (C.47:1A-1 et  
47 seq.) concerning such public records.

48 b. No payer shall employ utilization management to limit or

1 prevent the delivery of a specific health care service unless the  
2 payer can demonstrate to the commissioner that under the system,  
3 not less than 10% of all determinations concerning that particular  
4 health care service resulted in the payer deciding not to cover, pay  
5 for or otherwise provide for the health care service under the health  
6 benefits plan.

7 c. No payer that employs a third party to provide utilization  
8 management services on its behalf shall base the reimbursement for  
9 the services on a contingent fee basis.

10  
11 9. (New section) a. A payer shall establish an internal appeal  
12 mechanism to resolve any dispute regarding compliance with the  
13 requirements of this act. The payer shall conduct the appeal at no  
14 cost to the health care provider.

15 A health care provider may initiate an appeal on a form  
16 prescribed by the commissioner which shall describe the type of  
17 substantiating documentation that shall be submitted with the form.  
18 The payer shall conduct a review of the appeal and notify the health  
19 care provider of its determination on or before the 10th calendar day  
20 following the receipt of the appeal form. If the health care provider  
21 is not notified of the payer's determination of the appeal within 10  
22 days, the health care provider may refer the dispute to arbitration as  
23 provided by subsection b. of this section.

24 If the payer issues a determination in favor of the health care  
25 provider, the payer shall comply with the provisions of this act and  
26 pay the of money in dispute, if applicable, with accrued interest at  
27 the rate of 20% per annum, on or before the 30th calendar day  
28 following the notification of the payer's determination on the  
29 appeal.

30 If the payer issues a determination against the health care  
31 provider, the payer shall notify the health care provider of its  
32 findings on or before the 10th calendar day following the receipt of  
33 the appeal form and shall include in the notification written  
34 instructions for referring the dispute to arbitration as provided by  
35 subsection b. of this section.

36 The payer shall report annually to the commissioner the number  
37 of appeals it has received and the resolution of each appeal.

38 b. Any dispute regarding the determination of an internal appeal  
39 conducted pursuant to subsection a. of this section may be referred  
40 to arbitration as provided in this subsection. The commissioner  
41 shall contract with a nationally recognized, independent  
42 organization that specializes in arbitration to conduct the arbitration  
43 proceedings.

44 Any party may initiate an arbitration proceeding on or before the  
45 90th calendar day following the receipt of the determination which  
46 is the basis of the appeal, on a form prescribed by the  
47 commissioner. No dispute shall be accepted for arbitration unless  
48 the payment amount in dispute is \$1,000 or more, except that



1   disputed amounts may be aggregated for the purposes of meeting  
2   the threshold requirements of this subsection. No dispute pertaining  
3   to medical necessity which is eligible to be submitted to the  
4   Independent Health Care Appeals Program established pursuant to  
5   section 11 of P.L.1997, c.192 (C.26:2S-11) shall be the subject of  
6   arbitration pursuant to this subsection.

7       An arbitrator may review any records in connection with the  
8   dispute, including the claims file of the payer or of the health care  
9   provider or the covered person, subject to confidentiality  
10   requirements established by State or federal law.

11       An arbitrator's determination shall be:

12       (1) signed by the arbitrator;

13       (2) issued in writing, in a form prescribed by the commissioner,  
14   including a statement of the issues in dispute and the findings and  
15   conclusions on which the determination is based; and

16       (3) issued on or before the 30th calendar day following the  
17   receipt of the required documentation.

18       The arbitration shall be nonappealable and binding on all parties  
19   to the dispute.

20       If the arbitrator determines that a payer has withheld or denied  
21   payment in violation of the provisions of this act, the arbitrator shall  
22   order the payer to make payment of the claim, together with accrued  
23   interest at the rate of 20% per annum, on or before the 10th business  
24   day following the issuance of the determination.

25       The arbitrator shall file a copy of each determination with and in  
26   the form prescribed by the commissioner.

27

28       10. Section 3 of P.L.2003, c.250 (C.17:48E-10.2) is amended to  
29   read as follows:

30       3. a. (1) A health service corporation that makes a dental  
31   benefit payment to a covered person for services rendered by an  
32   out-of-network dentist shall issue the payment to the covered person  
33   in accordance with the time frames set forth in section [4 of  
34   P.L.1999, c.154 (C.17:48E-10.1)] 5 of P.L. ,c. (C. ) (pending  
35   before the Legislature as this bill), and shall, within three days of  
36   issuing the payment, provide a notification to the out-of-network  
37   dentist of the amount and date of the payment and the services for  
38   which the payment was made.

39       (2) In the case of a health service corporation that supplies an  
40   administrative services only contract and makes a dental benefit  
41   payment to a covered person for services rendered by an out-of-  
42   network dentist under that contract, paragraph (1) of this subsection  
43   shall not apply, but the health service corporation shall, within three  
44   days of issuing the payment, provide a notification to the out-of-  
45   network dentist of the amount and date of the payment.

46       b. A covered person may enter into an agreement with an out-of-  
47   network dentist to sign over the dental benefit payment received

1 from the health service corporation to the dentist. The agreement  
2 shall:

- 3 (1) be in writing;
- 4 (2) be signed by the person who is entitled to receive the dental  
5 benefit payment from the health service corporation;
- 6 (3) be retained by the dentist for at least six years following the  
7 date of the most recent payment from the covered person; and
- 8 (4) give the covered person at least 10 business days within  
9 which to sign over the dental benefit to the dentist.

10 c. A covered person who agrees to sign over a dental benefit  
11 payment in accordance with this section, shall comply with the  
12 terms of the agreement; except that, if the covered person owes the  
13 out-of-network dentist less than the amount of the dental benefit  
14 payment, the covered person shall pay the dentist the balance owed  
15 to the dentist.

16 d. A covered person who fails to sign over the dental benefit  
17 payment in accordance with this section, shall be liable to the out-  
18 of-network dentist for payment of attorney fees and costs  
19 reasonably incurred by the dentist in enforcing the agreement  
20 established pursuant to this section.

21 (cf: P.L.2003, c.250, s.3)

22

23 11. Section 1 of P.L.2001, c.67 (C.17:48H-33.1) is amended to  
24 read as follows:

25 1. a. Within 180 days of the adoption of a timetable for  
26 implementation pursuant to section 1 of P.L.1999, c.154 (C.17B:30-  
27 23), an organized delivery system which is either certified or  
28 licensed pursuant to P.L.1999, c.409 (C.17:48H-1 et seq.), or a  
29 subsidiary thereof that processes health care benefits claims as a  
30 third party administrator, shall demonstrate to the satisfaction of the  
31 Commissioner of Banking and Insurance that it will adopt and  
32 implement all of the standards to receive and transmit health care  
33 transactions electronically, according to the corresponding  
34 timetable, and otherwise comply with the provisions of this section,  
35 as a condition of its continued authorization to do business in this  
36 State.

37 The Commissioner of Banking and Insurance may grant  
38 extensions or waivers of the implementation requirement when it  
39 has been demonstrated to the commissioner's satisfaction that  
40 compliance with the timetable for implementation will result in an  
41 undue hardship to an organized delivery system, its subsidiary or its  
42 covered persons.

43 b. Within 12 months of the adoption of regulations establishing  
44 standard health care enrollment and claim forms by the  
45 Commissioner of Banking and Insurance pursuant to section 1 of  
46 P.L.1999, c.154 (C.17B:30-23), an organized delivery system or a  
47 subsidiary that processes health care benefits claims as a third party  
48 administrator shall use the standard health care enrollment and

1 claim forms in connection with all health benefits plans for which  
2 the organized delivery system has contracted with a carrier to  
3 provide health care services.

4 c. Twelve months after the adoption of regulations establishing  
5 standard health care enrollment and claim forms by the  
6 Commissioner of Banking and Insurance pursuant to section 1 of  
7 P.L.1999, c.154 (C.17B:30-23), an organized delivery system shall  
8 require that health care providers file all claims for payment for  
9 health care services. A covered person who receives health care  
10 services shall not be required to submit a claim for payment but,  
11 notwithstanding the provisions of this subsection to the contrary, a  
12 covered person shall be permitted to submit a claim on his own  
13 behalf, at the covered person's option. All claims shall be filed  
14 using the standard health care claim form applicable to the health  
15 benefits plan contract or policy.

16 d. [(1) An organized delivery system or its agent, hereinafter  
17 the payer, shall remit payment for every insured claim submitted by  
18 a covered person or that covered person's agent or assignee if the  
19 health benefits plan contract or policy provides for assignment of  
20 benefits, no later than the 30th calendar day following receipt of the  
21 claim by the payer or no later than the time limit established for the  
22 payment of claims in the Medicare program pursuant to 42 U.S.C.  
23 s.1395u(c)(2)(B), whichever is earlier, if the claim is submitted by  
24 electronic means, and no later than the 40th calendar day following  
25 receipt if the claim is submitted by other than electronic means, if:

26 (a) the claim is an eligible claim for a health care service  
27 provided by an eligible health care provider to a covered person  
28 under the health benefits plan contract or policy;

29 (b) the claim has no material defect or impropriety, including,  
30 but not limited to, any lack of required substantiating  
31 documentation or incorrect coding;

32 (c) there is no dispute regarding the amount claimed;

33 (d) the payer has no reason to believe that the claim has been  
34 submitted fraudulently; and

35 (e) the claim requires no special treatment that prevents timely  
36 payment from being made on the claim under the terms of the  
37 health benefits plan contract or policy.

38 (2) If all or a portion of the claim is denied by the payer  
39 because:

40 (a) the claim is an ineligible claim;

41 (b) the claim submission is incomplete because the required  
42 substantiating documentation has not been submitted to the payer;

43 (c) the diagnosis coding, procedure coding, or any other  
44 required information to be submitted with the claim is incorrect;

45 (d) the payer disputes the amount claimed; or

46 (e) the claim requires special treatment that prevents timely  
47 payments from being made on the claim under the terms of the

1 health benefits plan contract or policy, the payer shall notify the  
2 covered person, or that covered person's agent or assignee if the  
3 health benefits plan contract or policy provides for assignment of  
4 benefits, in writing or by electronic means, as appropriate, within  
5 30 days, of the following: if all or a portion of the claim is denied,  
6 all the reasons for the denial; if the claim lacks the required  
7 substantiating documentation, including incorrect coding, a  
8 statement as to what substantiating documentation or other  
9 information is required to complete adjudication of the claim; if the  
10 amount of the claim is disputed, a statement that it is disputed; and  
11 if the claim requires special treatment that prevents timely  
12 payments from being made, a statement of the special treatment to  
13 which the claim is subject.

14 (3) Any portion of a claim that meets the criteria established in  
15 paragraph (1) of this subsection shall be paid by the payer in  
16 accordance with the time limit established in paragraph (1) of this  
17 subsection.

18 (4) A payer shall acknowledge receipt of a claim submitted by  
19 electronic means from a health care provider or covered person, no  
20 later than two working days following receipt of the transmission of  
21 the claim.

22 (5) If a payer subject to the provisions of P.L.1983, c.320  
23 (C.17:33A-1 et seq.) has reason to believe that a claim has been  
24 submitted fraudulently, it shall investigate the claim in accordance  
25 with its fraud prevention plan established pursuant to section 1 of  
26 P.L.1993, c.362 (C.17:33A-15), or refer the claim, together with  
27 supporting documentation, to the Office of the Insurance Fraud  
28 Prosecutor in the Department of Law and Public Safety established  
29 pursuant to section 32 of P.L.1998, c.21 (C.17:33A-16).

30 (6) Payment of an eligible claim pursuant to paragraphs (1) and  
31 (3) of this subsection shall be deemed to be overdue if not remitted  
32 to the claimant or his agent or assignee by the payer on or before  
33 the 30th calendar day or the time limit established by the Medicare  
34 program, whichever is earlier, following receipt by the payer of a  
35 claim submitted by electronic means and on or before the 40th  
36 calendar day following receipt of a claim submitted by other than  
37 electronic means.

38 In the event payment is withheld on all or a portion of a claim by  
39 a payer pursuant to subparagraph (b) of paragraph (2) of this  
40 subsection, the claims payment shall be overdue if not remitted to  
41 the claimant or his agent or a assignee by the payer on or before the  
42 30th calendar day or the time limit established by the Medicare  
43 program, whichever is earlier, for claims submitted by electronic  
44 means and the 40th calendar day for claims submitted by other than  
45 electronic means, following receipt by the payer of the required  
46 documentation or modification of an initial submission.

47 (7) An overdue payment shall bear simple interest at the rate of

1 10% per annum.] (Deleted by amendment P.L. , c. )

2 e. [As used in this subsection, "insured claim" or "claim" means  
3 a claim by a covered person for payment of benefits under an  
4 insured health benefits plan contract or policy for which the  
5 financial obligation for the payment of a claim under the health  
6 benefits plan contract or policy rests upon the organized delivery  
7 system.] (Deleted by amendment P.L. , c. )  
8 (cf: P.L.2001, c.67, s.1)

9  
10 12. (New section) An organized delivery system which is either  
11 certified or licensed pursuant to P.L.1999, c.409 (C.17:48H-1 et  
12 seq.) shall be subject to the provisions of P.L. , c. (C. )  
13 (pending before the Legislature as this bill) and any regulations  
14 promulgated thereunder.

15  
16 13. Section 4 of P.L.2001, c.267 (C.17B:27B-4) is amended to  
17 read as follows:

18 4. The commissioner may issue a license to an applicant or  
19 approve an application for registration as a third party administrator  
20 if he finds that the applicant meets the standards established by this  
21 act, including, but not limited to, the following:

22 a. all of the materials required by this act or by the  
23 commissioner have been filed;

24 b. the persons responsible for conducting the applicant's affairs  
25 are competent, trustworthy and possess good reputations, and have  
26 appropriate experience, training and education;

27 c. the applicant has demonstrated the ability to assure that its  
28 services will be performed in a manner which will ensure the  
29 efficient operation of its business, including appropriate financial  
30 controls;

31 d. the standard contract forms to be used by the applicant are  
32 acceptable;

33 e. the applicant has adequate financial arrangements with the  
34 benefits payers for which it will perform its services and adequate  
35 arrangements for complying with the provisions of P.L.1999, c.154  
36 (C.17B:30-23 et al.) and P.L. , c. (C. ) (pending before the  
37 Legislature as this bill); and

38 f. the compensation arrangements made between the applicant  
39 and benefits payers do not result in the assumption of financial risk  
40 by the applicant.

41 In the case of an applicant for registration, the provisions of  
42 subsections d., e., and f. of this section shall apply only to services  
43 provided by the applicant to benefits payers other than an insurer.  
44 (cf: P.L.2001, c.267, s.4)

45  
46 14. Section 18 of P.L.2001, c.267 (C.17B:27B-18) is amended  
47 to read as follows:

1        18. The commissioner may approve an application for  
2 certification as a third party billing service if he finds that the  
3 applicant meets the standards established by this act, including, but  
4 not limited to, the following:

5        a. all of the material required by this act or by the commissioner  
6 have been filed;

7        b. the persons responsible for conducting the applicant's affairs  
8 are competent, trustworthy and possess good reputations, and have  
9 appropriate experience, training and education;

10       c. the applicant has demonstrated the ability to ensure that its  
11 services will be performed in a manner which will result in the  
12 efficient operation of its business, including, if the applicant accepts  
13 payments from benefits payers on behalf of its clients, appropriate  
14 financial controls;

15       d. the standard contract forms to be used by the applicant are  
16 acceptable; and

17       e. the applicant has adequate arrangements for complying with  
18 the provisions of P.L.1999, c.154 (C.17B:30-23 et al.) and P.L. \_\_\_\_,  
19 c. (C. \_\_) (pending before the Legislature as this bill).

20 (cf: P.L.2001, c.267, s.18)

21  
22       15. Section 22 of P.L.2001, c.267 (C.17B:27B-22) is amended  
23 to read as follows:

24       22. a. A third party billing service shall immediately notify the  
25 commissioner of any material change in its ownership, control, or  
26 other fact or circumstance affecting its qualification for  
27 certification.

28       b. A third party billing service shall file such reports, at such  
29 times as may be required by the commissioner, including reports  
30 that will verify compliance with the provisions of P.L.1999, c.154  
31 (C.17B:30-23 et al.) and P.L. \_\_\_\_, c. (C. \_\_) (pending before the  
32 Legislature as this bill).

33 (cf: P.L.2001, c.267, s.22)

34  
35       16. Section 7 of P.L.2003, c.112 (C.17B:30-47) is amended to  
36 read as follows:

37       7. a. The following procedures shall apply for those hospitals  
38 that wish to participate in the voluntary assignment program created  
39 by this act.

40       b. The hospital shall file with the commission a notice  
41 signifying its intent to participate voluntarily and certifying the  
42 following:

43       (1) the hospital has determined that the patient is not eligible for  
44 charity care under the New Jersey Hospital Care Payment  
45 Assistance Program established by the Department of Health and  
46 Senior Services pursuant to section 10 of P.L.1992, c.160 (C.26:2H-  
47 18.60);

1 (2) the hospital has submitted a ["clean claim"] claim pursuant  
2 to [P.L.1999, c.154 (C.17B:30-23 et al.)] P.L. , c. (C. )  
3 (pending before the Legislature as this bill) and P.L.1999, c.155  
4 (C.17B:30-26 et seq.) to the patient, a responsible party, Medicaid,  
5 Medicare or a health plan, as applicable, within a reasonable time  
6 following the patient's discharge, or in the case of outpatient  
7 service, the date of service;

8 (3) the claims have been fully adjudicated by a health plan,  
9 Medicare or Medicaid, where applicable, and a debt remains  
10 outstanding;

11 (4) the hospital has not initiated collection procedures against  
12 the patient or responsible party while a claim was pending  
13 adjudication with Medicare or a health plan, for which a debt  
14 remains outstanding;

15 (5) the hospital has notified the patient of the hospital's  
16 intention, if the account is not paid in full, or alternatively through a  
17 payment plan with the hospital, to proceed with legal action, or to  
18 turn the bill over to the State Hospital Care Payment Commission  
19 for collection.

20 c. Nothing herein shall be deemed to create any new right to  
21 collection of hospital debts by hospitals beyond existing law; nor  
22 shall it be deemed to preclude any existing right to collection.

23 d. The commission may determine the content of the notice  
24 required by paragraph (5) of subsection b. of this section to the  
25 patient concerning the likelihood that the account will be turned  
26 over to the commission for collection.

27 e. The minimum amount of an unpaid bill that may be assigned  
28 to the commission by a hospital is \$100, or such other minimum as  
29 the commission shall determine by regulation.

30 f. Upon receipt of the voluntary assignment, the Department of  
31 the Treasury shall send, on behalf of the commission, a notice to the  
32 person named as a debtor of the hospital, notifying the person as to  
33 receipt of the assignment by the commission, providing the person  
34 with 30 days to challenge the validity of the debt, and providing  
35 notice that in the absence of such challenge, a Certificate of Debt  
36 will be filed with the Superior Court of New Jersey. The notice  
37 shall also include a statement [on] of the commission's intention to  
38 take action to set off the liability against any refund of taxes  
39 pursuant to the "New Jersey Gross Income Tax Act" including an  
40 earned income tax credit, a NJ SAVER rebate or a homestead  
41 rebate, or other such funds as may be authorized by law.

42 g. If the person named as a debtor responds within the 30-day  
43 period, the person shall be provided with an opportunity to present,  
44 either in writing or in person, evidence as to why the person does  
45 not believe he is responsible for the debt. The commission shall  
46 provide written notice to both the person and the hospital as to its  
47 determination regarding the validity of the debt, including the

1 imposition of collection fees and interest, if applicable.

2 h. If the person fails to respond within 30 days to the  
3 commission, the commission may utilize the provisions of the Set  
4 off of Individual Liability (SOIL) program established pursuant to  
5 P.L.1981, c.239 (C.54A:9-8.1 et seq.), to collect any surcharge  
6 levied under this section that is unpaid on or after the effective date  
7 of this act.

8 As additional remedies, the commission may utilize the services  
9 of a collection agency to settle the debt and may also issue a  
10 certificate to the Clerk of the Superior Court stating that the person  
11 identified in the certificate is indebted under this law in such  
12 amount as shall be stated in the certificate. The certificate shall  
13 reference this act. Thereupon the clerk to whom such certificate  
14 shall have been issued shall immediately enter upon the record of  
15 docketed judgments: the name of the person as debtor; the State as  
16 creditor; the address of the person, if shown in the certificate; the  
17 amount of the debt so certified; a reference to this act under which  
18 the debt is assessed; and the date of making the entries. The  
19 docketing of the entries shall have the same force and effect as a  
20 civil judgment docketed in the Superior Court, and the commission  
21 shall have all the remedies and may take all of the proceedings for  
22 the collection thereof which may be had or taken upon the recovery  
23 of a judgment in an action, but without prejudice to any right of  
24 appeal. Upon entry by the clerk of the certificate in the record of  
25 docketed judgments in accordance with this provision, interest in  
26 the amount specified by the court rules for post-judgment interest  
27 shall accrue from the date of the docketing of the certificate;  
28 however, payment of the interest may be waived by the  
29 commission.

30 i. Any collection efforts undertaken pursuant to this act shall be  
31 undertaken in accordance with the "Health Insurance Portability and  
32 Accountability Act of 1996," Pub.L. 104-191 and 45 C.F.R.  
33 160.101 to 164.534, or any other similar law. The commission and  
34 any other entity performing collection activities pursuant to this act  
35 is authorized to enter into any agreements required to comply with  
36 such laws, including, but not limited to, entering into agreements  
37 with the hospitals and collection agencies to provide for appropriate  
38 safeguarding of information.  
39 (cf: P.L.2003, c.112, s.7)

40

41 17. (New section) The commissioner shall enforce the  
42 provisions this act. A payer or organized delivery system or its  
43 agent found in violation of any provision of this act shall be liable  
44 for a civil penalty of not less than \$250 and not greater than  
45 \$10,000 for each day that the payer or organized delivery system or  
46 its agent is in violation if reasonable notice in writing is given of  
47 the intent to levy the penalty and, at the discretion of the  
48 commissioner, the payer or organized delivery system or its agent



1 has 30 days, or such additional time as the commissioner shall  
2 determine to be reasonable, to remedy the condition which gave rise  
3 to the violation and fails to do so within the time allowed. The  
4 penalty shall be collected by the commissioner in the name of the  
5 State in a summary proceeding in accordance with the "Penalty  
6 Enforcement Law of 1999," P.L.1999, c.274 (C.2A:58-10 et seq.).

7 b. If the commissioner has reason to believe that a payer or  
8 organized delivery system or its agent is engaging in a practice or  
9 activity, for the purpose of avoiding or circumventing the legislative  
10 intent of this act, the commissioner is authorized to promulgate  
11 rules or regulations necessary to prohibit that practice or activity  
12 and levy a civil penalty of not less than \$250 and not more than  
13 \$10,000 for each day that person is in violation of that rule or  
14 regulation.

15 c. For the purpose of administering the provisions this act, 50%  
16 of the penalty monies collected pursuant to subsection a. and b. of  
17 this section shall be deposited into the General Fund. For the  
18 purpose of providing payments to hospitals in accordance with the  
19 formula used for the distribution of charity care subsidies that are  
20 provided pursuant to P.L.1992, c.160 (C.26:2H-18.51 et seq.), 50%  
21 of the penalty monies collected pursuant to subsection a. and b. of  
22 this section shall be deposited into the Health Care Subsidy Fund  
23 established pursuant to section 8 of P.L.1992, c.160 (C.26:2H-  
24 18.58).

25  
26 18. (New section) a. (1) A covered person, a health care  
27 provider, a professional organization representing a health care  
28 provider, the State, any political subdivision of the State and any  
29 agency or instrumentality of the State or of any political subdivision  
30 of the State, hereinafter referred to as a person, may commence a  
31 civil action in a court of competent jurisdiction against any payer or  
32 the Department of Banking and Insurance alleged to be in violation  
33 of this act or any regulation promulgated thereunder. The action  
34 may be for injunctive or other equitable relief to compel compliance  
35 with this act or regulation promulgated pursuant thereto, or to  
36 assess civil penalties for the violation as provided by this act. The  
37 action may be commenced upon an allegation that a payer or the  
38 Department of Banking and Insurance is in violation, either  
39 continuously or intermittently, of this act or promulgated regulation,  
40 and that there is a likelihood that the violation will recur in the  
41 future.

42 (2) Any person may commence a civil action in any court of  
43 competent jurisdiction for declaratory and equitable relief against  
44 any payer or the Department of Banking and Insurance in the  
45 interest of the public.

46 (3) The court may, on the motion of any party, or on its own  
47 motion, dismiss any action brought pursuant to this section which  
48 on its face appears to be patently frivolous, harassing or wholly

1 lacking in merit.

2 b. A court of competent jurisdiction may grant temporary and  
3 permanent equitable relief, including the imposition of such  
4 conditions as may be necessary to protect the interest of the public  
5 from violations against this act or promulgated regulation.

6 c. Upon completion of the proceedings in any action brought  
7 pursuant to subsection a. of this section, the court shall adjudicate  
8 the impact of the defendant's conduct on the interest of the public in  
9 accordance with this section. In such adjudication the court may  
10 order that additional evidence be taken to the extent necessary to  
11 protect the rights recognized in this section.

12 d. If administrative or other proceedings are required or  
13 available to determine the legality of the defendant's conduct, the  
14 court shall remit the parties to such proceedings, except where  
15 immediate and irreparable damage will probably result, which  
16 proceedings shall be conducted in accordance with and subject to  
17 the applicable provision of law providing for such proceedings and  
18 the provisions of the "Administrative Procedure Act," P.L.1968,  
19 c.410 (C.52:14B-1 et seq.). In so remitting the court may grant  
20 temporary equitable relief where necessary for the protection of the  
21 public interest. In so remitting the court shall retain jurisdiction of  
22 the action pending completion thereof for the purpose of  
23 determining whether the administrative findings made in the  
24 proceedings are supported by substantial evidence and the agency  
25 action is in conformance with this section.

26 e. In any action in which a temporary restraining order or an  
27 interlocutory injunction is sought, the court may, as a condition of  
28 granting such relief, require reasonable security, not exceeding  
29 \$10,000 or cash not exceeding \$500.

30 f. (1) In any action under this section, the court may in  
31 appropriate cases award to the prevailing party reasonable counsel  
32 and expert witness fees, but not more than \$50,000 in an action  
33 brought against the Department of Banking and Insurance, where  
34 the prevailing party achieved reasonable success on the merits. The  
35 fees shall be based on the number of hours reasonably spent and a  
36 reasonable hourly rate for the counsel or expert in the action taking  
37 into account the prevailing rate in the venue of the action and the  
38 skill and experience of the counsel or expert.

39 (2) The doctrines of collateral estoppel and res judicata may be  
40 applied by the court to prevent multiplicity of suits.

41 (3) No action commenced pursuant to the provisions of this  
42 section shall be dismissed without the express consent of the court  
43 in which the action was filed.

44 (4) Any payments made pursuant to a settlement or judgement  
45 entered in a case brought pursuant to this section shall be used to  
46 provide payments to hospitals in accordance with the formula used  
47 for the distribution of charity care subsidies that are provided  
48 pursuant to P.L.1992, c.160 (C.26:2H-18.51 et seq.) and shall be

1 deposited into the Health Care Subsidy Fund established pursuant to  
2 section 8 of P.L.1992, c.160 (C.26:2H-18.58).

3 g. No action shall be commenced pursuant to this section unless  
4 the person seeking to commence the suit shall, at least 30 days prior  
5 to the commencement thereof, direct a written notice of the  
6 intention by certified mail to the Attorney General, the  
7 Commissioner of Banking and Insurance and the intended  
8 defendant. The provisions of this subsection shall not apply to  
9 actions brought by the State, any political subdivision of the State  
10 and any agency or instrumentality of the State or of any political  
11 subdivision of the State.

12 h. This section shall be in addition to existing administrative and  
13 regulatory procedures provided in section 17 of this act.  
14

15 19. (New section) The commissioner shall promulgate rules and  
16 regulations pursuant to the "Administrative Procedure Act,"  
17 P.L.1968, c.410 (C.52:14B-1 et seq.) necessary to carry out the  
18 purposes of this act.  
19

20 20. The following are repealed:

21 Sections 2 through 7 of P.L.1999, c.154 (C.17:48-8.4; 17:48A-  
22 7.12; 17:48E-10.1; 17B:26-9.1; 17B:27-44.2; 26:2J-8.1)

23 Section 3 of P.L.1999, c.155 (C.17B:30-28)  
24

25 21. This act shall take effect 180 days after enactment and shall  
26 apply to any carrier or organized delivery system that delivers,  
27 issues, executes or renews on or after the effective date of this act a  
28 health benefits plan in which the carrier or the organized delivery  
29 system has reserved the right to change the premium.  
30  
31

## 32 STATEMENT

33

34 This bill replaces the current law that governs the processing and  
35 payment of health care claims by health insurance carriers. It has  
36 become clear that the current system, established under P.L.1999,  
37 c.154 (C.17B:30-23 et al.), commonly referred to as the "prompt  
38 pay act," has not ensured that health care providers will be promptly  
39 and equitably paid by health insurance carriers for services they  
40 provide to covered persons.

41 Specifically, the bill provides that health insurance carriers or  
42 their agents, collectively referred to as "payers," which include  
43 hospital, medical, and health service corporations, commercial  
44 individual and group insurers, health maintenance organizations and  
45 organized delivery systems, shall pay a claim with the presumption  
46 that the claim has been submitted properly by the provider. The  
47 claim must be paid within 30 or 40 days, depending on the method  
48 of the claim's submission. The bill provides exceptions to this

1 policy if a claim cannot be entered into the claims processing  
2 system for various technical reasons and specifies a time frame in  
3 which the payer must provide notification of any problems so that  
4 the claim can be resubmitted for payment. Any claim that is not  
5 paid in-full or processed in the manner and within the time frames  
6 provided in the bill, shall be considered overdue and be assessed  
7 interest at the rate of 20% per annum.

8 The bill provides a system in which the payer can recuperate  
9 monies paid to a health care provider for the adjudication of a  
10 claim. Within one year of the claims payment, the payer can seek  
11 recuperation if the payer determines that the claim was covered or  
12 partially covered by other insurance available to the covered person;  
13 the payer determined that the payment was a result of fraud  
14 perpetrated by the health care provider and the payer has reported  
15 the fraud as required by law; or the payer made an error in the  
16 processing or payment of the claim. The payer must provide  
17 documentation of the circumstances that prompted the request, and  
18 the health care provider has 45 days from the date of receiving the  
19 documentation to reimburse the payer or file an appeal according to  
20 the provisions of the bill. If a reimbursement request has met the  
21 requirements set forth in the bill, and the request is for an amount  
22 equal to or greater than \$5,000, the payer shall give the provider the  
23 opportunity to establish a repayment schedule of no less than one  
24 year. The payer may not charge any interest or late fee on the  
25 recuperated monies.

26 In order to facilitate the efficient processing and payment of  
27 claims, the bill requires the payer to disclose certain information  
28 concerning the method by which payers process and pay health care  
29 claims. This information must be posted in a clear and conspicuous  
30 manner on an Internet website not later than 90 days before the  
31 information or policies or changes in the information or policies  
32 take effect.

33 This bill requires that all claims be submitted using the standard  
34 paper or electronic claims form developed by the Commissioner of  
35 Banking and Insurance, and requires that health care providers  
36 submit all claims on the behalf of the covered person, unless the  
37 covered person opts to submit a claim on his own behalf. This  
38 bill gives a covered person the right to assign to a provider his right  
39 to receive payment for a claim for health care services. Upon the  
40 execution of an assignment of benefits, the payer shall remit the  
41 claims payment to the provider and give notice to the covered  
42 person when payment has been made. If the payer remits payment  
43 to the covered person rather than a provider despite the proper  
44 execution of an assignment of benefits, the claim shall not be  
45 considered paid. Payment shall be made to the health care provider  
46 within the time frames established in the bill or the claim shall be  
47 considered overdue. If a health care provider accepts an assignment  
48 of benefits, it shall not be construed that the provider agrees to the

1 payer's fee schedule or payment rates.

2 The bill requires payers that employ a utilization management  
3 system collect and report to the commissioner certain information  
4 concerning that system, including the number of utilization  
5 management decisions that have resulted in the payer denying  
6 coverage for a health care service. Unless the payer can  
7 demonstrate to the commissioner that more than 10% of all  
8 utilization management determinations for a particular health care  
9 service have resulted in a denial of coverage, the payer shall not  
10 employ a utilization management system to review that particular  
11 health care service.

12 The bill provides a two-step appeals process to resolve any  
13 dispute regarding the compliance of either a payer or provider with  
14 the provisions of this act. Payers must establish an internal appeals  
15 mechanism to resolve disputes within 10 days of their initiation by  
16 the provider. If a payer finds for the provider, it must pay the  
17 disputed amount in-full plus accrued interest at the rate of 20% per  
18 annum. If a payer rules against the provider, it must communicate  
19 its findings in writing, including written instructions for referring  
20 the dispute to arbitration.

21 Following an internal appeal, either party can refer the dispute to  
22 binding arbitration; however no disputes pertaining to medical  
23 necessity which are eligible to be submitted to the Independent  
24 Health Care Appeals Program or involving payment amounts less  
25 than \$1,000 shall be accepted for arbitration. If the arbitrator finds  
26 in favor of the payer, the payer shall remit payment, including  
27 accrued interest at 20% per annum, within 10 days.

28 The bill provides for the imposition of civil monetary penalties  
29 for violations of the bill's provisions. Fifty percent of the penalty  
30 monies collected shall be deposited into the General Fund for the  
31 purpose of paying for the additional administrative duties this bill  
32 requires of the Department of Banking and Insurance, and the  
33 remaining 50% shall be deposited in the Health Care Subsidy Fund  
34 for the purpose of providing charity care subsidies to hospitals.

35 Finally, this bill authorizes any covered person, health care  
36 provider, professional organization representing a health care  
37 provider, the State, any political subdivision of the State and any  
38 agency or instrumentality of the State or of any political subdivision  
39 of the State, to commence a civil action in a court of competent  
40 jurisdiction against any payer or the Department of Banking and  
41 Insurance that is alleged to be in violation of this act or any  
42 regulation promulgated thereunder. The action may be for  
43 injunctive or other equitable relief to compel compliance with this  
44 act or promulgated regulation, or to assess civil penalties for the  
45 violation as provided by this act. The action may be commenced  
46 upon an allegation that a payer or the Department of Banking and  
47 Insurance is in violation, either continuously or intermittently, of  
48 this act or promulgated regulation, that there is a likelihood that the

1 violation will recur in the future, and that the violation impacts the  
2 public good.

3 This bill repeals or deletes several sections of the prompt pay act  
4 and provisions in P.L.2001, c.67 which governed the processing and  
5 payment of claims. The bill makes technical amendments to other  
6 sections of statutory law which refer to the sections repealed herein  
7 and makes the provisions of this bill applicable to the new  
8 provisions supplementing Title 17B of the New Jersey Statutes.