

ASSEMBLY COMMITTEE SUBSTITUTE FOR
ASSEMBLY, No. 320

STATE OF NEW JERSEY
212th LEGISLATURE

ADOPTED MAY 18, 2006

Sponsored by:

Assemblyman NEIL M. COHEN

District 20 (Union)

Assemblywoman LINDA R. GREENSTEIN

District 14 (Mercer and Middlesex)

Assemblyman ROBERT M. GORDON

District 38 (Bergen)

Co-Sponsored by:

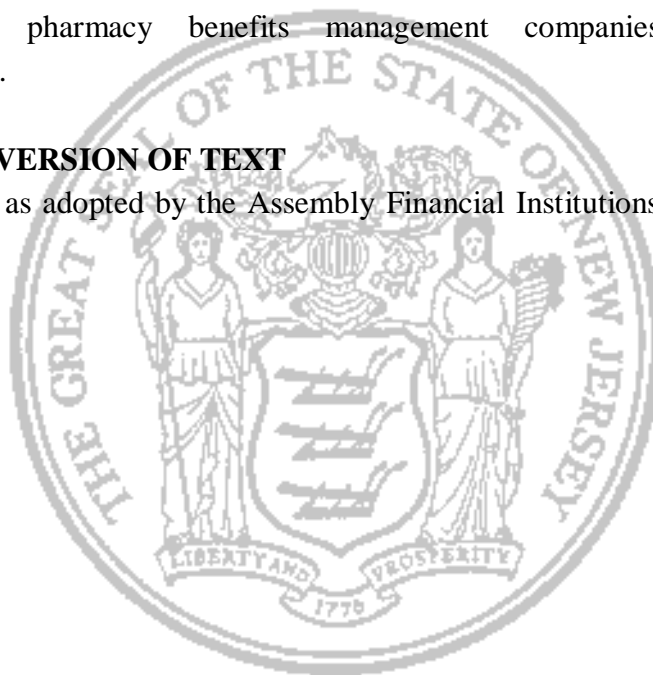
Assemblymen Hackett, Connors, Chivukula and Vas

SYNOPSIS

Regulates pharmacy benefits management companies; makes an appropriation.

CURRENT VERSION OF TEXT

Substitute as adopted by the Assembly Financial Institutions and Insurance Committee.



(Sponsorship Updated As Of: 6/23/2006)

1 AN ACT concerning pharmacy benefits management companies and
 2 supplementing Title 17B of the New Jersey Statutes and Title 52
 3 of the Revised Statutes and making an appropriation.
 4

5 **BE IT ENACTED** *by the Senate and General Assembly of the State*
 6 *of New Jersey:*
 7

8 1. The Legislature finds and declares that:

9 a. Pharmacy benefits management companies administer
 10 prescription drug benefit plans on behalf of their clients, who
 11 include health insurance companies, self-insured employers, unions,
 12 Medicaid and Medicare plans, the federal government, and local
 13 and state governments;

14 b. Pharmacy benefits management companies manage
 15 approximately 70 percent of the more than three billion
 16 prescriptions dispensed annually in the United States, with three
 17 large pharmacy benefits management companies dominating the
 18 market and collectively earning a net income of \$2 billion in 2005;

19 c. Pharmacy benefits management companies initially
 20 functioned primarily as third party administrators, involved in the
 21 processing and payment of prescription drug claims on behalf of
 22 their clients; however, as pharmacy benefits management
 23 companies have diversified their services to include the
 24 development and management of formularies, the management of
 25 prescription drug utilization, acting as negotiating intermediaries
 26 between drug manufacturers and their clients who pay for the drugs,
 27 and the provision of mail-order pharmacy services, an increasing
 28 portion of their activities are not regulated under federal law or the
 29 laws of this State or other states;

30 d. Recent federal and state litigation filed by the federal
 31 government, state governments, private corporations, pharmacists,
 32 health insurers, unions, and individuals against pharmacy benefits
 33 management companies has brought to light several questionable
 34 business practices, the common theme of which suggests that some
 35 pharmacy benefits management companies are not acting to
 36 maximize the savings to their clients or taking into serious
 37 consideration the health needs of the people who are obtaining
 38 prescription drugs under their prescription drug plan.

39 e. Specifically, most litigation involves one or more claims that
 40 pharmacy benefits management companies have: (1) engaged in
 41 unfair, deceptive, or fraudulent activities in which revenue paid by
 42 drug manufacturers to pharmacy benefits management companies,
 43 based on their clients' prescription drug benefits plan or clients'
 44 purchasing volumes, are not disclosed or transferred to clients; (2)
 45 instituted drug substitution policies that are aimed at maximizing
 46 earnings by pharmacy benefits management companies, rather than
 47 creating savings for clients and providing the best medical outcome

1 for persons receiving the prescriptions; and (3) mandating the use of
2 mail-order services which has led to numerous allegations and
3 investigations of fraud and, at a minimum, presents a conflict of
4 interest for the companies in managing prescription drug benefits in
5 the best financial interests of the clients while earning profits as
6 actual dispensers of prescription drugs;

7 f. Many of these cases have been settled and have resulted in
8 multi-million dollar fines and injunctions, one of the most recent
9 cases being a settlement between the federal government and one of
10 the three large, national pharmacy benefits management companies,
11 resulting in a \$137.5 million penalty and a five-year injunction
12 against certain business practices;

13 g. In response to the exposure of such activities, at least eight
14 states have acted to fill the gaps in the laws concerning the business
15 practices of pharmacy benefits management companies and to bring
16 more transparency to the companies' business practices and
17 financial relationships, and at least 16 states are considering
18 instituting similar measures;

19 h. To ensure that pharmacy benefits management companies are
20 acting in the best interests of their clients and the persons who
21 receive the prescription drug coverage, to help control the costs of
22 prescription drug coverage for state and local governments,
23 employers, unions, and individuals, and to ensure that people
24 covered under prescription drug plans have access to the medication
25 they need, the Legislature has therefore determined that it is in the
26 public interest to apply regulatory oversight to the activities of
27 pharmacy benefits management companies providing services in
28 this State.

29
30 2. As used in this act:

31 "Carrier" means an insurance company, health service
32 corporation, hospital service corporation, medical service
33 corporation, or health maintenance organization authorized to issue
34 health benefits plans in this State.

35 "Commissioner" means the Commissioner of Banking and
36 Insurance.

37 "Covered person" means a person on whose behalf a carrier or
38 other entity, who is the sponsor of the health benefits plan, is
39 obligated to pay benefits pursuant to a health benefits plan.

40 "Department" means the Department of Banking and Insurance.

41 "Drug" means a drug or device as defined in R.S.24:1-1.

42 "Drug utilization review" means a system for monitoring the
43 prescribing, dispensing, and consumption of prescription drugs
44 under a health benefits plan according to specified guidelines, in
45 order to recommend or determine whether, or to what extent, a
46 prescription drug that is given or proposed to be given to a covered
47 person should or will be reimbursed, covered, paid for, or otherwise

1 provided under the health benefits plan, and which system may
2 include both retrospective and prospective review.

3 "Formulary" means a list of prescription drugs that: have been
4 evaluated for their safety and efficacy using the appropriate medical
5 and scientific evidence by physicians and dentists authorized to
6 write prescriptions, pharmacists, and other health care
7 professionals; and will be covered, at defined benefit levels, by the
8 purchaser pursuant to an agreement with the pharmacy benefits
9 management company.

10 "Health benefits plan" means a benefits plan which pays hospital
11 or medical expense benefits for covered services and prescription
12 drug benefits for covered services and is delivered or issued for
13 delivery in this State by or through a carrier or any other sponsor,
14 including, but not limited to, a carrier, self-insured employer, or
15 union. For the purposes of this act, health benefits plan shall not
16 include the following plans, policies or contracts: accident only,
17 credit disability, long-term care, Medicare supplement coverage,
18 CHAMPUS supplement coverage, coverage for Medicare services
19 pursuant to a contract with the United States government, coverage
20 arising out of a worker's compensation or similar law, coverage
21 under a policy of private passenger automobile insurance issued
22 pursuant to P.L.1972, c.70 (C.39:6A-1 et seq.), or hospital
23 confinement indemnity coverage.

24 "Labeler" means any person who receives prescription drugs
25 from a manufacturer or wholesaler and repackages those drugs for
26 later retail sale and who has a Labeler Code from the federal Food
27 and Drug Administration under Section 207.20 of title 21, Code of
28 Federal Regulations.

29 "Non-purchaser remuneration" means any remuneration or
30 revenue received, directly or indirectly, by a pharmacy benefits
31 management company from a pharmaceutical manufacturer, labeler,
32 or any entity other than a purchaser, in which the payment of
33 remuneration or revenue is in connection with a purchaser's
34 prescription drug benefits or a purchaser's drug utilization. "Non-
35 purchaser remuneration" shall include, but is not limited to: rebates;
36 discounts; incentives; fees for the sale or provision of drug
37 utilization data; fees for administrative or managerial services
38 provided to any entity other than a purchaser; payments received in
39 return for changing the benefits level of a drug on a purchaser's
40 formulary; payments received based on volume drug purchases by
41 the purchaser; and any other remuneration or revenue received by a
42 pharmacy benefits management company in connection with a
43 purchaser's prescription drug benefits or drug utilization, regardless
44 of how that remuneration or revenue is categorized.

45 "Pharmacy benefits management services" means the provision
46 of any of the following services on behalf of a purchaser: the
47 procurement of prescription drugs at a negotiated rate for

1 dispensation within this State; the processing of prescription drug
2 claims; the administration of payments related to prescription drug
3 claims; or any other service performed on behalf of a purchaser as
4 provided under this act.

5 "Pharmacy benefits management company" means a corporation,
6 business, or other entity, or unit within a corporation, business, or
7 other entity, that administers prescription drug benefits on behalf of
8 a purchaser.

9 "Prescriber" means a physician, dentist, or other health care
10 professional who is authorized to write prescriptions and who is the
11 treating physician, dentist, or other health care professional that
12 wrote a prescription for a covered person.

13 "Prescription" means a prescription as defined in section 5 of
14 P.L.1977, c.240 (C.24:6E-4).

15 "Prescription drug benefits" means the benefits provided for
16 prescription drugs and pharmacy services for covered services
17 under a health benefits plan contract.

18 "Prospective purchaser" means any sponsor of a health benefits
19 plan to whom a pharmacy benefits management company offers to
20 provide pharmacy benefits management services.

21 "Purchaser" means any sponsor of a health benefits plan who
22 enters into an agreement with a pharmacy benefits management
23 company for the provision of pharmacy benefits management
24 services.

25

26 3. a. After the effective date of this act, no person, corporation,
27 partnership, or other entity shall operate a pharmacy benefits
28 management company in this State except in accordance with the
29 provisions of this act.

30 b. Any person providing pharmacy benefits management
31 services on behalf of a purchaser located in this State in a manner
32 substantially provided for in this act shall be presumed to be subject
33 to the provisions of this act unless the person is otherwise regulated
34 under State law.

35

36 4. a. Any pharmacy benefits management company operating in
37 this State on the effective date of this act shall submit an application
38 for a certificate to the commissioner no later than nine months after
39 the effective date of this act. The pharmacy benefits management
40 company may continue to operate during the pendency of its
41 application, but in no case longer than 18 months after the effective
42 date of this act. If the application is denied, the applicant shall then
43 be treated as a pharmacy benefits management company whose
44 certificate has been revoked pursuant to section 14 of this act.
45 Nothing in this section shall operate to impair any contract which
46 was entered into before the effective date of this act.

1 b. A pharmacy benefits management company shall submit an
2 application for a certificate on a form, and in the manner, prescribed
3 by the commissioner. The application shall be signed under oath by
4 the chief executive officer of the pharmacy benefits management
5 company or by a legal representative of the pharmacy benefits
6 management company, and shall include the following:

7 (1) the name, address, telephone number, and normal business
8 hours of the pharmacy benefits management company;

9 (2) the name, address, and telephone number of a person who is
10 employed by, or otherwise represents, the pharmacy benefits
11 management company and who is available to answer questions
12 concerning the application that may be posed by department staff;

13 (3) the proposed plan of operation for the pharmacy benefits
14 management company, including the manner in which pharmacy
15 benefits management services will be provided;

16 (4) a copy of the most recent financial statement audited by an
17 independent certified public accountant; and

18 (5) such other information as the commissioner may require to
19 ensure that the pharmacy benefits management company can and
20 will comply with the provisions of this act.

21 If there is a material change in any of the information included in
22 the application subsequent to its initial submission, including a
23 change subsequent to the issuance or renewal of the certificate, the
24 pharmacy benefits management company shall inform the
25 commissioner of the change on a form, and in a manner, prescribed
26 by the commissioner.

27 c. The commissioner shall issue a certificate of authority to a
28 pharmacy benefits management company if, in the determination of
29 the commissioner, the application demonstrates that:

30 (1) the pharmacy benefits management company will provide
31 pharmacy benefits management services in compliance with the
32 provisions of this act;

33 (2) the pharmacy benefits management company will provide a
34 complaint resolution mechanism to provide reasonable procedures
35 for the resolution of complaints by pharmacists, prescribers, and
36 covered persons;

37 (3) the pharmacy benefits management company is financially
38 sound and may reasonably be expected to meet its obligations to
39 purchasers and covered persons;

40 (4) the pharmacy benefits management company has a
41 procedure to establish and maintain a uniform system of cost
42 accounting approved by the commissioner and a uniform system of
43 reporting and auditing, which meet the requirements of the
44 commissioner; and

45 (5) the pharmacy benefits management company has adopted
46 procedures to ensure compliance with all State and federal laws

1 governing the confidentiality of its records with respect to
2 pharmacists, prescribers, and covered persons.

3 d. If an application is rejected by the commissioner, the
4 commissioner shall specify in what respect it fails to comply with
5 the requirements for certification. When the certificate of a
6 pharmacy benefits management company is revoked, the company
7 shall proceed, immediately following the effective date of the order
8 of revocation, to pay all outstanding pharmacy benefits claims of
9 covered persons and shall conduct no further business except as
10 may be essential to the orderly conclusion of the affairs of the
11 company. The commissioner may permit such further operation of
12 the company as the commissioner may find to be in the best interest
13 of the purchaser and covered persons.

14 e. A certificate issued pursuant to this section shall be valid for
15 three years from the date of issuance by the commissioner, and shall
16 be renewed thereafter, upon notification by the pharmacy benefits
17 management company of any changes in the information supplied
18 under the certificate application pursuant to subsection b. of this
19 section.

20 f. The commissioner shall establish certificate application and
21 renewal fees, the amount of which shall be no greater than is
22 reasonably necessary to enable the department to carry out the
23 provisions of this act.

24 g. The provisions of this section shall not apply to a pharmacy
25 benefits management company that is an affiliate of a carrier and
26 provides pharmacy benefits management services solely to that
27 carrier.

28

29 5. a. A pharmacy benefits management company shall file an
30 annual statement for the preceding calendar year with the
31 commissioner and the New Jersey State Board of Pharmacy by
32 March 1. The statement shall be verified by at least two principal
33 officers of the pharmacy benefits management company.

34 The statement shall be on a form prescribed by the commissioner
35 and shall include the following information:

36 (1) a financial statement of the company with an actual or
37 prospective financial position at a particular time, or results of
38 operations, cash flow, or changes in financial position for a period
39 of time, in conformity with generally accepted accounting
40 principles or another comprehensive basis of accounting;

41 (2) the number of covered persons provided pharmacy benefits
42 management services under all purchasers' health benefits plans as
43 of the beginning of the calendar year and as of the end of the year;

44 (3) any conflicts of interest disclosed to the purchaser pursuant
45 to section 9 of this act, any direct or indirect financial interests held
46 by the pharmacy benefits management company with any
47 pharmacy, pharmaceutical manufacturer, or labeler during the

1 preceding calendar year, and any direct or indirect financial
2 interests held by any pharmacy, mail-order pharmacy,
3 pharmaceutical manufacturer, or labeler with the pharmacy benefits
4 management company;

5 (4) a copy of the certified audit report;

6 (5) any financial examination of the pharmacy benefits
7 management company that is conducted pursuant to the laws of
8 another state and certified by the regulatory agency of that state;

9 (6) the number of complaints referred to and resolved under the
10 company's complaint resolution mechanism that provides
11 reasonable procedures for the resolution of complaints by
12 pharmacists, prescribers, and covered persons; and

13 (7) other information relating to the operations of the pharmacy
14 benefits management company as required by the commissioner.
15 The commissioner may address any inquiries to the pharmacy
16 benefits management company or its officers in relation to its
17 condition or affairs, or any matter connected with its transactions,
18 and the officers of the pharmacy benefits management company
19 shall promptly reply in writing to all such inquiries.

20 b. The commissioner may extend the time prescribed for filing
21 an annual statement or other reports required to be submitted with
22 the annual statement for good cause shown by the pharmacy
23 benefits management company; however, the commissioner shall
24 not extend the time for filing annual statements beyond 60 days
25 after March 1. Pursuant to section 14 of this act, the commissioner
26 may suspend or revoke the certificate of any pharmacy benefits
27 management company that fails to file its annual statement within
28 the time prescribed by this section.

29 c. Any pharmacy benefits management company failing to make
30 and file its annual statement in the form and within the time
31 provided by this section shall be liable to a penalty of \$100 for each
32 day that failure continues, and, in addition thereto, pursuant section
33 14 of this act, the commissioner may revoke or suspend its
34 certificate to do business in this State.

35
36 6. a. The commissioner or any of his examiners may conduct an
37 examination of the assets and liabilities, method of conducting
38 business and all other affairs of a pharmacy benefits management
39 company as often as the commissioner in his sole discretion deems
40 appropriate. In scheduling and determining the nature, scope and
41 frequency of the examinations, the commissioner shall consider
42 such matters as the results of financial statement analyses, changes
43 in management or ownership, reports of independent certified
44 public accountants, and other criteria as set forth by the
45 commissioner through regulation.

46 b. When making an examination under this section, the
47 commissioner may retain attorneys, appraisers, independent

1 certified public accountants, or other professionals and specialists
2 as examiners, the cost of which shall be borne by the pharmacy
3 benefits management company that is the subject of the
4 examination.

5 c. The reasonable expenses of any examination conducted under
6 this section shall be fixed and determined by the commissioner, and
7 he shall collect them from the pharmacy benefits management
8 company examined, which shall pay them on a presentation of an
9 account of the expenses on such form as determined by the
10 commissioner. If any company, after the examination, is adjudged
11 insolvent by a court of competent jurisdiction, the expense of the
12 examination, if unpaid, shall be ordered out of the assets of the
13 pharmacy benefits management company.

14
15 7. Except for a pharmacy benefits management company that is
16 an affiliate of a carrier and provides pharmacy benefits management
17 services solely to that carrier, a pharmacy benefits management
18 company shall be deemed to act in a fiduciary capacity on behalf of
19 a purchaser and shall have all responsibility attendant to a fiduciary
20 as established by law.

21
22 8. a. Pursuant to a written contract with a purchaser, a
23 pharmacy benefits management company may engage in any
24 activity disclosed in the proposed plan of operation required to be
25 submitted with the application for certification and approved by the
26 commissioner pursuant to section 4, any activity in accordance with
27 regulations adopted by the commissioner, and any of the following
28 activities:

29 (1) processing prescription drug claims and issuing payments to
30 pharmacists for drugs dispensed to covered persons in accordance
31 with the provisions of P.L.1999, c.154 (C.17B:30-23 et al.) and any
32 other provision of the statutory law concerning the processing and
33 payment of prescription drug claims as it applies to a pharmacy
34 benefits management company as an agent of a carrier;

35 (2) providing mail-order pharmacy services for prescription
36 drugs or any specialty prescription drugs to a covered person,
37 provided that the covered person chooses to use the mail-order
38 pharmacy service through an express written request submitted to
39 the pharmacy benefits management company;

40 (3) developing a network of pharmacists to provide covered
41 services to covered persons;

42 (4) developing an open incentive-based prescription drug
43 formulary and providing pharmacy benefits management services
44 using the formulary;

45 (5) soliciting for or receiving non-purchaser remuneration;

46 (6) developing and implementing disease management protocols
47 to help contain prescription drug expenditures for chronic

1 conditions, including, but not limited to, asthma and diabetes, and
2 to manage the care of covered persons with chronic conditions; and

3 (7) performing drug utilization review under the direction of a
4 registered pharmacist within the meaning of the "New Jersey
5 Pharmacy Practice Act," P.L.2003, c.280 (C.45:14-40 et seq.).

6 b. A pharmacy benefits management company that receives any
7 non-purchaser remuneration shall pass the remuneration to the
8 purchaser in full, unless the purchaser has specifically agreed to
9 terms written clearly and conspicuously in the contract that allow
10 the pharmacy benefits management company to retain the
11 remuneration in full or in part.

12 c. A pharmacy benefits management company that provides
13 pharmacy benefits management services using a formulary agreed
14 to by the purchaser shall make available to network pharmacists,
15 prescribers, and covered persons, upon request, the most current
16 version of the formulary.

17 d. A pharmacy benefits management company shall establish a
18 complaint resolution mechanism to provide reasonable procedures
19 for the resolution of complaints by pharmacists, prescribers, and
20 covered persons.

21
22 9. a. A pharmacy benefits management company shall disclose
23 to a purchaser upon execution of a contract for services, the
24 following:

25 (1) any relationship between a pharmacy benefits management
26 company and another entity that could be considered a conflict of
27 interest for the pharmacy benefits management company in its
28 requirement to act in a fiduciary capacity on behalf of the
29 purchaser;

30 (2) any direct or indirect financial interests held by the
31 pharmacy benefits management company with any pharmacy, mail-
32 order pharmacy, pharmaceutical manufacturer, or labeler;

33 (3) any direct or indirect financial interests held by any
34 pharmacy, mail-order pharmacy, pharmaceutical manufacturer, or
35 labeler with the pharmacy benefits management company;

36 (4) the obligations of the pharmacy benefits management
37 company and the purchaser, as set forth in the contract;

38 (5) a clear description of the products and services that will be
39 delivered or performed pursuant to the contract;

40 (6) the costs to the purchaser for the products and services,
41 including any administrative fees, that will be delivered or
42 performed pursuant to the contract;

43 (7) the formulary developed by the pharmacy benefits
44 management company and agreed to by the purchaser;

45 (8) if applicable, the availability of a voluntary mail-order
46 service provided by the pharmacy benefits management company
47 for prescription drugs or specialty prescription drugs, which shall be

1 available to a covered person who chooses to use the service
2 through an express written request submitted to the pharmacy
3 benefits management company;

4 (9) any arrangements with prescribers, medical associations,
5 pharmacists, or other entities that are associated with the business
6 practices of the pharmacy benefits management company to
7 encourage formulary compliance or otherwise manage the
8 prescription drug benefits on behalf of the purchaser;

9 (10) any circumstance in which the pharmacy benefits
10 management company will request authorization from the purchaser
11 to substitute a drug prescribed to a covered person with another
12 drug, and a statement attesting that the pharmacy benefits
13 management company will not represent to a covered person or the
14 prescriber that the request for the drug substitution has been
15 initiated by the purchaser; and

16 (11) the definition of the term “non-purchaser remuneration,”
17 which shall include, at a minimum, the definition of “non-purchaser
18 remuneration” as provided in section 2 of this act, and a statement
19 that the pharmacy benefits management company may solicit for or
20 receive non-purchaser remuneration, and, as required by subsection
21 b. of section 8 of this act, the pharmacy benefits management
22 company is required by law to transfer to the purchaser any non-
23 purchaser remuneration, unless the purchaser has specifically
24 agreed to terms written clearly and conspicuously in the contract
25 that allow the pharmacy benefits management company to retain the
26 revenue in full or in part.

27 b. A pharmacy benefits management company shall disclose to a
28 purchaser, on a quarterly basis:

29 (1) the aggregate drug utilization of and drug expenditures by
30 the purchaser compiled to prevent the identification of any covered
31 person or prescriber;

32 (2) any administrative fees or other fees charged by the
33 pharmacy benefits management company to the purchaser;

34 (3) the nature, type, and amount of non-purchaser remuneration
35 that the pharmacy benefits management company received during
36 the reporting period and the amount of the remuneration that will be
37 transferred to the purchaser pursuant to the contract;

38 (4) the aggregate drug utilization of all purchasers under
39 contract with the pharmacy benefits management company for that
40 reporting period, compiled to prevent the identification of any
41 covered person, prescriber, or purchaser; and

42 (5) any changes in the information required to be disclosed
43 pursuant to subsection a. of this section.

44 c. A pharmacy benefits management company shall make the
45 disclosures pursuant to this section upon receiving a written
46 agreement from the purchaser that it will keep the information
47 confidential. That agreement may provide for equitable and legal

1 remedies in the event of a violation of the agreement and may
2 include, as parties to the agreement persons or entities with whom
3 the purchaser contracts to provide consultation regarding pharmacy
4 services.

5 d. Unless otherwise provided under the contract, this section
6 shall not be construed to require a pharmacy benefits management
7 company to disclose the purchase price or purchase discount of a
8 particular prescription drug or an individual therapeutic class of
9 drugs that was negotiated with a pharmaceutical manufacturer or
10 labeler on behalf of the purchaser.

11 e. The provisions of this section shall not apply to a pharmacy
12 benefits management company that is an affiliate of a carrier and
13 provides pharmacy benefits management services solely to that
14 carrier.

15

16 10. a. A pharmacy benefits management company shall disclose
17 to a prospective purchaser prior to the execution of a contract for
18 services, the following:

19 (1) any relationship between a pharmacy benefits management
20 company and another entity that could be considered a conflict of
21 interest for the pharmacy benefits management company in its
22 requirement to act in a fiduciary capacity on behalf of a purchaser;

23 (2) any direct or indirect financial interests held by the
24 pharmacy benefits management company with any pharmacy, mail-
25 order pharmacy, pharmaceutical manufacturer, or labeler;

26 (3) any direct or indirect financial interests held by any
27 pharmacy, mail-order pharmacy, pharmaceutical manufacturer, or
28 labeler with the pharmacy benefits management company;

29 (4) a clear description of the products and services that would be
30 available to the prospective purchaser, and the costs to the
31 purchaser for such products and services, including any
32 administrative fees;

33 (5) examples of formularies developed by the pharmacy benefits
34 management company for purchasers;

35 (6) the aggregate drug utilization of all purchasers under
36 contract with the pharmacy benefits management company for the
37 previous calendar year, compiled to prevent the identification of
38 any covered person, prescriber, or purchaser;

39 (7) the availability of a voluntary mail-order service provided by
40 the pharmacy benefits management company for prescription drugs
41 or specialty prescription drugs, which shall be available to a
42 covered person who chooses to use the service through an express
43 written request submitted to the pharmacy benefits management
44 company;

45 (8) any arrangements with prescribers, medical associations,
46 pharmacists, or other entities that are associated with the business
47 practices of the pharmacy benefits management company to

- 1 encourage formulary compliance or otherwise manage the
2 prescription drug benefits on behalf of a purchaser;
- 3 (9) any circumstance in which the pharmacy benefits
4 management company will request authorization from the purchaser
5 to substitute a drug prescribed to a covered person with another
6 drug, and a statement attesting that the pharmacy benefits
7 management company will not represent to a covered person or the
8 prescriber that the request for the drug substitution has been
9 initiated by the purchaser;
- 10 (10) the definition of the term “non-purchaser remuneration,”
11 which shall include, at a minimum, the definition of “non-purchaser
12 remuneration” as provided in section 2 of this act, and a statement
13 that the pharmacy benefits management company may solicit for or
14 receive non-purchaser remuneration, and, as required by subsection
15 b. of section 8 of this act, the pharmacy benefits management
16 company must transfer to the purchaser any non-purchaser
17 remuneration, unless the purchaser has specifically agreed to terms
18 written clearly and conspicuously in the contract that allow the
19 pharmacy benefits management company to retain the revenue in
20 full or in part; and
- 21 (11) the pharmacy benefits management company is required
22 under this act to disclose to a purchaser on a quarterly basis the
23 following information:
- 24 (a) the aggregate drug utilization of and drug expenditures by
25 the purchaser compiled to prevent the identification of any covered
26 person or prescriber;
- 27 (b) any administrative fees or other fees charged by the
28 pharmacy benefits management company to the purchaser;
- 29 (c) the nature, type, and amount of non-purchaser remuneration
30 that the pharmacy benefits management company received during
31 the reporting period and the amount of the remuneration that will be
32 transferred to the purchaser pursuant to the contract; and
- 33 (d) the aggregate drug utilization of all purchasers under
34 contract with the pharmacy benefits management company for that
35 reporting period, compiled to prevent the identification of any
36 covered person, prescriber, or purchaser.
- 37 b. A pharmacy benefits management company shall make the
38 disclosures pursuant to this section upon receiving a written
39 agreement from the prospective purchaser that it will keep the
40 information confidential. That agreement may provide for equitable
41 and legal remedies in the event of a violation of the agreement and
42 may include as parties to the agreement persons or entities with
43 whom the prospective purchaser contracts to provide consultation
44 regarding pharmacy services.
- 45 c. This section shall not be construed to require a pharmacy
46 benefits management company to disclose the purchase price or
47 purchase discount of a particular prescription drug or an individual

1 therapeutic class of drugs that was negotiated with a pharmaceutical
2 manufacturer or labeler on behalf of any purchaser.

3
4 11. A pharmacy benefits management company shall include in
5 the certificate of coverage prepared for and delivered to covered
6 persons by the carrier on or about the date of commencement of
7 coverage under the health benefits plan a statement which:

8 a. Explains restrictions on prescription drug benefits under the
9 health benefits plan;

10 b. Lists the network pharmacies included in a network with
11 which the pharmacy benefits management company contracts;

12 c. Explains that mail-order pharmacy services are available for
13 prescription drugs or specialty prescription drugs, and that the
14 covered person must submit an express written request to the
15 pharmacy benefits management company if he chooses to use the
16 mail-order service;

17 d. Explains the circumstances and procedure by which the
18 pharmacy benefits management company may initiate a request to
19 substitute a drug prescribed to a covered person with another drug
20 and the covered person's rights concerning drug substitutions. The
21 pharmacy benefits management company shall not represent to the
22 covered person that substitution requests are initiated by either the
23 prescriber or the purchaser. At a minimum, this disclosure shall
24 include: the circumstances in which the drug substitution may only
25 be made with prior approval from the covered person's prescriber;
26 the circumstances in which the covered person may refuse the drug
27 substitution and how the covered person may make that refusal
28 notification; that the covered person shall not be required to pay a
29 higher copayment or other out-of-pocket expenses, unless the
30 covered person refuses the drug substitution, and health care
31 expenses that are incurred as a direct result of the drug substitution
32 will be reimbursed to the covered person up to \$200; and the
33 information allowing the covered person to contact the pharmacy
34 benefits management company to learn his rights, refuse a drug
35 substitution, or request reimbursement for out-of-pocket expenses
36 resulting from the substitution; and

37 e. Includes other information as the commissioner may require.

38
39 12. a. A pharmacy benefits management company shall initiate
40 a substitution for a prescribed drug for another drug only in
41 accordance with the provisions of this section. The provisions of
42 this section shall not apply when a pharmacy benefits management
43 company initiates a drug substitution under the following
44 circumstances:

45 (1) the drug substitution has been initiated for patient safety
46 reasons;

47 (2) the prescribed drug is no longer available in the market; or

1 (3) the prescribed drug is being substituted with a generic drug
2 or chemical equivalent, in accordance with the provisions of a
3 purchaser's contract or in compliance with State law, unless the
4 prescriber objects to the drug substitution based on medically
5 necessary reasons and the covered person is willing to pay any
6 increase in co-payments or other out-of-pocket expenses for the
7 originally prescribed drug.

8 b. A pharmacy benefits management company may initiate a
9 substitution for a prescribed drug that is on the formulary with
10 another drug that is on the formulary in accordance with the
11 provisions of this subsection.

12 (1) A pharmacy benefits management company shall not initiate
13 a drug substitution of a prescribed drug that is on the formulary
14 with another prescribed drug that is on the formulary if:

15 (a) the drug substitution will result in the purchaser paying
16 higher costs for the prescription drug benefit or paying any
17 additional health care costs, on behalf of the covered person, that
18 are incurred because health care services are performed in
19 accordance with a treating health care provider's instructions as a
20 direct result of the substitution of a prescribed drug with another
21 drug, unless the pharmacy benefits management company agrees to
22 reimburse the purchaser for those costs or the purchaser explicitly
23 agrees at the time the request is submitted or in the contract for
24 pharmacy benefits management services to pay for the higher costs;

25 (b) the prescriber refuses to authorize the drug substitution;

26 (c) the drug substitution will result in higher co-payments or any
27 other out-of-pocket costs or any health care expenses that are
28 incurred by the covered person because health care services are
29 performed in accordance with a treating health care provider's
30 instructions as a direct result of the substitution of a prescribed drug
31 with another drug, unless the pharmacy benefits management
32 company agrees to reimburse the covered person up to \$200 for
33 those expenses;

34 (d) the covered person refuses to accept the substitute drug and
35 is willing to pay any increase in costs of co-payments or any other
36 out-of-pocket expenses;

37 (e) the prescribed drug is a generic drug and the pharmacy
38 benefits management company seeks authorization to substitute it
39 for a brand name drug before it seeks authorization to substitute the
40 prescribed generic drug with another generic drug, if available; or

41 (f) the pharmacy benefits management company seeks
42 authorization to initiate a substitution for a particular prescription
43 drug prescribed to a particular covered person, if in the preceding
44 two years, the pharmacy benefits management company sought the
45 identical authorization for the same substitution concerning the
46 same covered person and the authorization was refused by the
47 prescriber, even if the prescribers are different individuals.

1 (2) If a drug substitution is not prohibited pursuant to paragraph
2 (1) of this subsection, unless otherwise provided for in a contract
3 for pharmacy benefits management services, a pharmacy benefits
4 management company shall obtain authorization from the purchaser
5 to initiate a substitution for a prescribed drug that is on the
6 formulary with another drug on the formulary. A pharmacy
7 benefits management company shall disclose to the purchaser at the
8 time of initiation of the substitution the following:

9 (a) the cost savings as a result of the substitution;

10 (b) any additional costs that will be incurred by the purchaser as
11 a result of the substitution and the mechanism by which the
12 pharmacy benefits management company will reimburse the
13 purchaser for those costs, or, if applicable, a reiteration of the
14 contract provision stating that the purchaser agreed to pay for any
15 increase in costs arising out of a drug substitution;

16 (c) any non-purchaser remuneration the pharmacy benefits
17 management company has received or will receive as a result of the
18 substitution and how much, pursuant to the contract, the purchaser
19 will receive; and

20 (d) the date on which the pharmacy benefits management
21 company received approval from the prescriber to initiate the drug
22 substitution.

23 (3) If a drug substitution is not prohibited pursuant to paragraph
24 (1) of this subsection, a pharmacy benefits management company
25 shall obtain authorization from the prescriber to initiate a
26 substitution for a prescribed drug that is on the formulary with
27 another drug on the formulary. A pharmacy benefits management
28 company shall disclose to the prescriber the following:

29 (a) the basis for the substitution request;

30 (b) any circumstances in which the originally prescribed drug
31 would be covered;

32 (c) any possible side effects of the drug substitution or of the
33 substitute drug; and

34 (d) a toll-free telephone number dedicated solely for the purpose
35 of allowing the prescriber to communicate with the pharmacy
36 benefits management company and a pharmacist or a member of the
37 body that developed the formulary to discuss the request.

38 A pharmacy benefits management company shall record the
39 name and title of the prescriber or the prescriber's representative
40 who authorized or refused to authorize the substitution request.

41 (4) A pharmacy benefits management company shall cancel the
42 drug substitution request if the covered person refuses the drug
43 substitution and agrees to pay any increase in co-payments or other
44 out-of-pocket costs for the originally prescribed drug.

45 A pharmacy benefits management company shall disclose to a
46 covered person his rights concerning a drug substitution request in
47 the certificate of coverage delivered to covered persons pursuant to

1 section 11 of this act. In addition, a pharmacy benefits management
2 company shall make available a toll-free telephone number by
3 which a covered person may obtain information as to his rights
4 concerning the drug substitution and may refuse to accept the
5 substitute drug if he agrees to pay for any higher copayments or
6 other out-of-pocket costs for the originally prescribed drug.

7 If a covered person contacts the pharmacy benefits management
8 company concerning a drug substitution, the pharmacy benefits
9 management company shall explain to the covered person: his
10 rights concerning the drug substitution; the circumstances in which
11 the originally prescribed drug would be covered; the name of the
12 substituted drug and any side effects that the substitution or the
13 substituted drug may have; and how the covered person may receive
14 reimbursement up to \$200 for any health care expenses he incurs as
15 a direct result of the substitution of a prescribed drug with another
16 drug. The pharmacy benefits management company shall not
17 represent to the covered person that the substitution request was
18 initiated by either the prescriber or the purchaser.

19 A pharmacy benefits management company shall make available
20 to a covered person a reimbursement form by which a covered
21 person may seek reimbursement for any health care expenses that
22 are a direct result of the drug substitution.

23 c. A pharmacy benefits management company required to
24 maintain a toll-free telephone number pursuant to this section shall
25 make staff available to answer inquiries made through that number
26 during normal business hours for a minimum of eight hours per day,
27 Monday through Friday.

28
29 13. a. A pharmacy benefits management company shall not sell
30 or exchange for revenue or remuneration of any kind prescription
31 drug utilization information that directly or indirectly identifies any
32 covered person, unless the sale or exchange is expressly permitted
33 under the "Health Insurance Portability and Accountability Act of
34 1996," Pub.L.104-191 and meets any requirements set forth under
35 this act.

36 b. All disclosures made pursuant to this act shall be made in
37 accordance with section 2713 of the "Health Insurance Portability
38 and Accountability Act of 1996," Pub.L.104-191 (42 U.S.C.
39 s.300gg-13).

40
41 14. a. The commissioner may deny, revoke or suspend, after
42 notice and a hearing, a certificate issued to a pharmacy benefits
43 management company pursuant to this act for a violation of the
44 provisions of this act or the rules and regulations adopted pursuant
45 thereto. The commissioner shall provide for an appropriate and
46 timely right of appeal for the pharmacy benefits management
47 company.

1 b. If, after notice and opportunity to be heard, the commissioner
2 finds that a pharmacy benefits management company has violated a
3 provision of this act, the pharmacy benefits management company
4 shall be liable for a civil penalty of not less than \$250 and not more
5 than \$10,000 for each day that the pharmacy benefits management
6 company is in violation of this act. The penalty shall be collected
7 by the commissioner in the name of the State in a summary
8 proceeding in accordance with the "Penalty Enforcement Law of
9 1999," P.L.1999, c.274 (C.2A:58-10 et seq.) and shall be
10 appropriated to the department to effectuate the purposes of this act.

11

12 15. The commissioner, in consultation with the New Jersey State
13 Board of Pharmacy, shall adopt rules and regulations, pursuant to
14 the "Administrative Procedure Act," P.L.1968, c.410 (C.52:14B-1 et
15 seq.), to effectuate the purposes of this act.

16

17 16. There shall be appropriated annually from the General Fund
18 to the Department of Banking and Insurance such sums as are
19 deemed necessary to effectuate the purposes of this act.

20

21 17. a. The State Health Benefits Commission shall ensure that
22 every contract purchased by the commission on or after the
23 effective date of this act that provides hospital or medical expense
24 benefits and prescription drug and pharmacy services benefits, in
25 which the prescription drug and pharmacy services benefits are
26 administered by a pharmacy benefits management company
27 pursuant to a contract with a carrier, shall contain a provision
28 requiring the carrier to disclose any non-purchaser remuneration it
29 received from the pharmacy benefits management company that is
30 attributable to prescription drug benefits, pharmacy services
31 benefits, and prescription drug utilization of covered persons under
32 the contract.

33 The carrier shall be required to disclose the amount of the non-
34 purchaser remuneration it received up to the time of the disclosure
35 within the contract year. The carrier shall disclose the information
36 required pursuant to this section to the commission 90 days prior to
37 the expiration date of the contract.

38 b. As used in this section:

39 "Non-purchaser remuneration" means any remuneration or
40 revenue received, directly or indirectly, by a pharmacy benefits
41 management company from a pharmaceutical manufacturer, labeler,
42 or any entity other than a purchaser, in which the payment of
43 remuneration or revenue is in connection with a purchaser's
44 prescription drug benefits or a purchaser's drug utilization. "Non-
45 purchaser remuneration" shall include, but is not limited to: rebates;
46 discounts; incentives; fees for the sale or provision of drug
47 utilization data; fees for administrative or managerial services

1 provided to any entity other than a purchaser; payments received in
2 return for changing the benefits level of a drug on a purchaser's
3 formulary; payments received based on volume drug purchases by
4 the purchaser; and any other remuneration or revenue received by a
5 pharmacy benefits management company in connection with a
6 purchaser's prescription drug benefits or drug utilization, regardless
7 of how that remuneration or revenue is categorized.

8 "Pharmacy benefits management company" means a corporation,
9 business, or other entity, or unit within a corporation, business, or
10 other entity, that administers prescription drug benefits on behalf of
11 a purchaser and is regulated pursuant to P.L. , c. (C.)
12 (pending before the Legislature as this bill).

13

14 18. The provisions of this act shall be deemed to be severable
15 and if any phrase, clause, sentence or provision of this act is
16 declared to be unconstitutional or the applicability thereof to any
17 person is held invalid the remainder of this act shall not thereby be
18 deemed to be unconstitutional or invalid.

19

20 19. This act shall take effect immediately.