# [First Reprint] ASSEMBLY, No. 557 STATE OF NEW JERSEY 213th LEGISLATURE

PRE-FILED FOR INTRODUCTION IN THE 2008 SESSION

Sponsored by: Assemblyman RONALD S. DANCER District 30 (Burlington, Mercer, Monmouth and Ocean)

Co-Sponsored by: Assemblyman Green, Assemblywoman Evans and Assemblyman Schaer

## SYNOPSIS

Repeals bidding requirement for local public contracts to allow bidders to avoid unresponsive bid if they inadvertently omit business registration from bid proposal provided that bidder was registered before bid submission deadline.

#### **CURRENT VERSION OF TEXT**

As reported by the Assembly Housing and Local Government Committee on September 15, 2008, with amendments.



(Sponsorship Updated As Of: 9/26/2008)

### A557 [1R] DANCER

2

AN ACT concerning local public contracts and amending P.L.1999, 1 2 c.39 and P.L.2001, c.134. 3 4 BE IT ENACTED by the Senate and General Assembly of the State 5 of New Jersey: 6 7 1. Section 2 of P.L.1999, c.39 (C.40A:11-23.2) is amended to 8 read as follows: 9 2. When required by the bid plans and specifications, the following requirements shall be considered mandatory items to be 10 submitted at the time specified by the contracting unit for the 11 12 receipt of the bids; the failure to submit any one of the mandatory items shall be deemed a fatal defect that shall render the bid 13 14 proposal unresponsive and that cannot be cured by the governing 15 body: 16 a. A guarantee to accompany the bid pursuant to section 21 of 17 P.L.1971, c.198 (C.40A:11-21); 18 b. A certificate from a surety company pursuant to section 22 19 of P.L.1971, c.198 (C.40A:11-22); 20 c. A statement of corporate ownership pursuant to section 1 of 21 P.L.1977, c.33 (C.52:25-24.2); 22 d. A listing of subcontractors pursuant to section 16 of 23 P.L.1971, c.198 (C.40A:11-16); 24 e. A document provided by the contracting agent in the bid 25 plans, specifications, or bid proposal documents for the bidder to acknowledge the bidder's receipt of any notice or revisions or 26 27 addenda to the advertisement or bid documents; and [A copy of the contractor's, and subcontractors' listed 28 f. 29 pursuant to subsection d. of this section, business registration as 30 required pursuant to section 1 of P.L.2001, c.134 (C.52:32-44).] 31 (Deleted by amendment, P.L., c. .) (pending before the 32 Legislature as this bill) 33 (cf: P.L.2004, c.57, s.1) 34 35 2. Section 1 of P.L.2001, c.134 (C.52:32-44) is amended to 36 read as follows: 1. a. For the purposes of this section: 37 38 "Bid" or "request for proposal" means a publicly advertised, 39 formal process used by a contracting agency to receive offers to 40 provide goods or services or construct a construction project. It is 41 not the same as an informal, non-advertised process of requesting 42 quotations from contractors. 43 "Bid threshold" means the statutory amount over which a 44 contracting agency must seek bids.<sup>1</sup>

**EXPLANATION** – Matter enclosed in **bold-faced** brackets [thus] in the above bill is not enacted and is intended to be omitted in the law.

Matter underlined <u>thus</u> is new matter.

Matter enclosed in superscript numerals has been adopted as follows: <sup>1</sup>Assembly AHO committee amendments adopted September 15, 2008.

#### A557 [1R] DANCER

3

"Business organization" means an individual, partnership, 1 2 association, joint stock company, trust, corporation, or other legal business entity or successor thereof <sup>1</sup>, but does not include a 3 government agency or organization organized as a nonprofit entity<sup>1</sup>; 4 5 "Business registration" means a business registration certificate issued by the <sup>1</sup>Division of Revenue in the<sup>1</sup> Department of the 6 Treasury or such other form '[or] of' verification 'or proof of 7 8 registration as may be approved by the Division<sup>1</sup> that a contractor 9 or subcontractor is registered with the Department of the Treasury; 10 "Contract" means any agreement, including but not limited to a 11 purchase order or a formal agreement for the provision of goods, 12 performance of services, or construction of a construction project, 13 which is a legally binding relationship enforceable by law, between 14 a contractor and a contracting agency that agrees to compensate the 15 contractor, as defined by and subject to the terms and conditions of 16 the agreement; and where the goods that are received, services that 17 are delivered, and construction is constructed is within the 18 geographic borders of the State of New Jersey; and where: 19 (1) the value of a single contract with the contractor is in excess 20 of 15 percent of the amount of the contracting agency's bid 21 threshold; or 22 (2) when the aggregate amount of contracts with the contractor, 23 during the fiscal year of the contracting agency, exceeds 15 percent 24 of the amount of the contracting agency's bid threshold.<sup>1</sup> 25 "Contractor" means a business organization that seeks to enter, 26 or has entered into, a contract <sup>1</sup>[to provide goods or services or to construct a construction project ]<sup>1</sup> with a contracting agency; 27 28 "Contracting agency" means the principal departments in the 29 Executive Branch of the State Government, and any division, board, 30 bureau, office, commission or other instrumentality within or 31 created by such department, or any independent State authority, 32 commission, instrumentality or agency, or any State college or 33 university, any county college, or any local unit; 34 "Local unit" means any contracting unit as defined pursuant to 35 section 2 of P.L.1971, c.198 (C.40A:11-2), any board of education 36 as defined pursuant to N.J.S.18A:18A-2, a private firm that has 37 entered into a contract with a public entity for the provision of 38 water supply services pursuant to P.L.1995, c.101 (C.58:26-19 et 39 al.), a private firm or public authority that has entered into a 40 contract with a public entity for the provision of wastewater 41 treatment service pursuant to P.L.1995, c.216 (C.58:27-19 et al.), 42 and a duly incorporated nonprofit association that entered into a 43 contract with the governing body of a city of the first class for the 44 provision of wastewater treatment services pursuant to P.L.1995, 45 c.216 (C.58:27-19 et al.); 46 "Subcontractor" means any business organization that is not a 47 contractor that knowingly <sup>1</sup>[provides goods or performs services

4

for] enters into a contract or constructs a construction project with<sup>1</sup>
a contractor or another subcontractor in the fulfillment of a contract
issued by a contracting agency. <sup>1</sup>In the case of a construction
contract, "subcontractor" shall mean only those subcontractors who
are required by law to be named in the submission of a bid.<sup>1</sup>
b. <sup>1</sup>[No contract shall be entered into by any contracting
agency unless the contractor provides a copy of its ] No contractor

8 shall enter into a contract with any contracting agency unless that
 9 contractor has been issued proof of<sup>1</sup> business registration in
 10 accordance with the following schedule:

(1) In response to a request for bids or a request for proposals,
<sup>1</sup>[at] <u>before</u><sup>1</sup> the time a bid or proposal is submitted <sup>1</sup>[. In its sole
discretion, a local contracting unit may waive this requirement and
allow the contractor a reasonable amount of time to submit its
business registration, provided that the business registration was
obtained on or prior to the last date for submission of bids or
proposals]<sup>1</sup>; or

18 (2) For all other transactions, before the issuance of a purchase 19 order or other contracting document. <sup>1</sup>[In its sole discretion, the 20 contracting unit may waive this requirement if a business 21 registration has been previously provided to the contracting 22 agency.]<sup>1</sup>

23 c. A subcontractor <sup>1</sup><u>named in a bid or other proposal made by a</u> contractor to a contracting agency<sup>1</sup> shall provide a copy of its 24 business registration to any contractor who shall [forward it to the 25 contracting agency] <sup>1</sup>provide it to the contracting agency pursuant 26 to the provisions of subsection i. of this section<sup>1</sup>. No contract with 27 a subcontractor shall be entered into by any contractor under any 28 29 contract with a contracting agency unless the subcontractor first provides  $\frac{1}{\text{the contractor with}^1}$  proof of  $\frac{1}{a}$  valid business 30 <sup>1</sup>[The contracting agency shall file all business 31 registration. registrations received by the contracting agency with other 32 33 procurement documents related to the contract For bids and 34 requests for proposals, the contracting agency must retain the proof 35 of business registration in the file where documents relating to the 36 contract are maintained. For all other contracts, proofs of business 37 registration shall be maintained in an alphabetical file<sup>1</sup>.

38 d. <sup>1</sup>[A contract entered into by a contracting agency with a contractor shall include provisions under subsection b. of this 39 40 section and this subsection for the contractor to comply with, and 41 for the contractor to notify subcontractors by written notice to 42 comply with subsection c. of this section. A contracting agency 43 shall not be responsible for a contractor's failure to comply with this 44 section.<sup>1</sup> The contractor shall maintain and submit to the contracting agency a list of subcontractors and their addresses that 45

5

1 may be updated from time to time during the course of the contract 2 performance. A complete and accurate list shall be submitted 3 before final payment is made for goods provided or services 4 rendered or for construction of a construction project under the 5 contract. <sup>1</sup>A contracting agency shall not be responsible for a 6 contractor's failure to comply with this section.<sup>1</sup>

7 e. <sup>1</sup>[Notice of the provisions of this section shall be included by the contracting agency <u>The Department of the Treasury shall</u> 8 9 provide each contracting agency with appropriate language reflecting the obligations of contractors and subcontractors under 10 this section that the contracting agency shall include<sup>1</sup> in any 11 <sup>1</sup><u>contract document</u>,<sup>1</sup> bid specification, requests for proposals, or 12 other documents notifying potential contractors of <sup>1</sup>contract<sup>1</sup> 13 opportunities <sup>1</sup>[to provide goods or perform services for] with<sup>1</sup> a 14 15 contracting agency.

f. Nothing in this section shall in any way alter the provisions
or change the responsibilities or obligations of casino industry
licensees as set forth in section 92 of P.L.1977, c.110 (C.5:12-92).

g. (1) A contractor or a contractor with a subcontractor that has
entered into a contract with a contracting agency, and each of their
affiliates, shall collect and remit to the Director of the Division of
Taxation in the Department of the Treasury the use tax due pursuant
to the "Sales and Use Tax Act," P.L.1966, c.30 (C.54:32B-1 et seq.)
on all their <sup>1</sup>taxable<sup>1</sup> sales of tangible personal property delivered
into this State.

26 (2) A contracting agency entering into a contract with a 27 contractor, or a contractor with a subcontractor, shall include in its contract <sup>1</sup>[to provide goods or perform services or to construct a 28 construction project]<sup>1</sup> with that contractor, or a contractor with a 29 30 subcontractor, for the term of the contract, a requirement that the 31 contractor or subcontractor and each of their affiliates shall collect and remit to the Director of the Division of Taxation in the 32 33 Department of the Treasury the use tax due pursuant to the "Sales 34 and Use Tax Act," P.L.1966, c.30 (C.54:32B-1 et seq.) on all their 35 sales of tangible personal property delivered into this State.

36 (3) For the purposes of this subsection, "affiliate" means any
antity that (1) directly, indirectly, or constructively controls another
entity, (2) is directly, indirectly, or constructively controlled by
another entity, or (3) is subject to the control of a common entity.
For purposes of this subsection an entity controls another entity if it
owns, directly or individually, more than 50% of the ownership
interest in that entity.

h. The State Treasurer may adopt regulations pursuant to the
"Administrative Procedure Act", P.L.1968, c.410 (C.52:14B-1 et
seq.) as are necessary to administer the provisions of this act.

# A557 [1R] DANCER

#### 6

<sup>1</sup>i. Proof of business registration of a contractor shall be subject 1 2 to the following provisions: 3 (1) A contractor shall provide the contracting agency with the 4 business registration of the contractor and that of any named 5 subcontractor prior to the time a contract, purchase order, or other 6 contracting document is awarded or authorized. 7 (2) The contracting agency may include a requirement to submit 8 proof of a business registration with a bid or request for proposals; 9 provided, however, that any failure to provide proof of business 10 registration with the submission of a bid or other proposal 11 document shall be considered a curable defect, which shall only be 12 cured by the contractor providing the proof of business registration 13 to the contracting agency prior to the time a contract, purchase 14 order, or other contracting document is awarded or authorized. 15 (3) At the sole option of the contracting agency, the requirement 16 that a contractor provide proof of business registration may be 17 fulfilled by the contractor providing the contracting agency 18 sufficient information for the contracting agency to verify proof of 19 registration of the contractor or listed subcontractors through a 20 computerized system maintained by the State. 21 j. If a contractor fails to provide proof of business registration 22 upon request by the contracting agency for a contract that does not 23 require bidding or a request for proposals, and the contracting 24 agency determines that the purpose of that contract is of a 25 proprietary nature with a contractor that does not have a business 26 presence in New Jersey, the contracting agency shall provide the 27 Division of Revenue, within 10 days of executing the contract, a 28 copy of the contract, evidence of the contractor's taxpayer 29 identification number, and a signed certification attesting to the 30 proprietary nature of the contract and representing that the 31 contracting agency made a diligent effort to obtain proof of a 32 business registration from the contractor. 33 k. When a contracting agency enters into a contract with a 34 contractor under a contract issued by State of New Jersey 35 Cooperative Purchasing Program, or any other authorized 36 cooperative purchasing system, the contracting agency awarding the 37 initial contract shall receive and file the proof of business 38 registration. Contract documents issued under a cooperative 39 purchasing agreement shall identify the contract and the contracting 40 agency awarding the contract. 41 1. In situations of an emergent nature, a contracting agency 42 may enter into a contract with a business organization, provided 43 that the contractor agrees to provide a business registration within 44 two weeks of the execution of the contract.<sup>1</sup> 45 (cf: P.L.2004, c.57, s.3) 46 47 3. This act shall take effect immediately.