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STATE OF NEW JERSEY 214th LEGISLATURE

INTRODUCED DECEMBER 8, 2011

Sponsored by: Assemblywoman JOAN M. QUIGLEY District 32 (Bergen and Hudson) Assemblyman ALBERT COUTINHO District 29 (Essex and Union)

SYNOPSIS

Modifies economic redevelopment and growth grant program for projects involving redevelopment of certain hospitals.

CURRENT VERSION OF TEXT

As reported by the Assembly Commerce and Economic Development Committee on December 8, 2011, with amendments.



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1 AN ACT establishing incentives for redeveloping certain hospital 2 sites under the economic redevelopment and growth grant 3 program and amending P.L.2009, c.90. 4 5 **BE IT ENACTED** by the Senate and General Assembly of the State 6 of New Jersey: 7 8 1. Section 3 of P.L.2009, c.90 (C.52:27D-489c) is amended to 9 read as follows: 10 3. As used in sections 3 through 18 of P.L.2009, c.90 11 (C.52:27D-489c et al.): 12 "Applicant" means a developer proposing to enter into a redevelopment incentive grant agreement. 13 "Ancillary infrastructure project" means public structures or 14 15 improvements that are located in the public right-of-way outside the project area of a redevelopment project, provided a developer or 16 17 municipal redeveloper has demonstrated that the redevelopment 18 project would not be economically viable without such 19 improvements. 20 "Authority" means the New Jersey Economic Development Authority established under section 4 of P.L.1974, c.80 (C.34:1B-21 22 4). 23 "Developer" means any person who enters or proposes to enter 24 into a redevelopment incentive grant agreement pursuant to the 25 provisions of section 9 of P.L.2009, c.90 (C.52:27D-489i). А 26 developer also may be a municipal government or a redevelopment 27 agency as defined in section 3 of P.L.1992, c.79 (C.40A:12A-3). "Director" means the Director of the Division of Taxation in the 28 29 Department of the Treasury. 30 "Eligible revenue" means the property tax increment and any 31 other incremental revenues set forth in section 11 of P.L.2009, c.90 32 (C.52:27D-489k). 33 "Hospital" means a hospital, that is licensed, or was licensed prior to closure, pursuant to P.L.1971, c.136 (C.26:2H-1 et seq.). 34 ¹<u>"Hospital redevelopment project" means a redevelopment</u> 35 project undertaken by a hospital.¹ 36 37 "Incentive grant" means reimbursement of all or a portion of the 38 project financing gap of a redevelopment project through the State 39 or a local Economic Redevelopment and Growth Grant program 40 pursuant to section 4 or section 5 of P.L.2009, c.90 (C.52:27D-489d 41 or C.52:27D-489e). "Infrastructure improvements in the public right-of-way" mean 42 43 public structures or improvements located in the public right of way 44 that are located within a project area or that constitute an ancillary 45 infrastructure project.

EXPLANATION – Matter enclosed in **bold-faced brackets** [thus] in the above bill is not enacted and is intended to be omitted in the law.

Matter enclosed in superscript numerals has been adopted as follows: ¹Assembly ACE committee amendments adopted December 8, 2011.

Matter underlined <u>thus</u> is new matter.

1 "Municipal redeveloper" means a municipal government or a 2 redevelopment agency acting on behalf of a municipal government 3 as defined in section 3 of P.L.1992, c.79 (C.40A:12A-3) that is an 4 applicant for a redevelopment incentive grant agreement. 5 "New full-time employee" means a person employed by a non-6 profit hospital: (1) who shall have entered such employment after 7 the completion of the non-profit hospital redevelopment project; (2) 8 who fills a position that the authority shall have determined (a) is 9 permanent, and (b) did not exist in this State prior to the completion 10 of the non-profit hospital redevelopment project; (3) who works at 11 least 35 hours a week in exchange for consideration, or renders any 12 other standard service generally accepted by custom or practice as full-time employment; and (4) whose wages are subject to 13 14 withholding as provided in the "New Jersey Gross Income Tax 15 Act," N.J.S.54A:1-1 et seq. 16 "Non-profit hospital" means a hospital that is exempt from 17 federal taxation pursuant to paragraph (3) of subsection c. of section 18 501 of the federal Internal Revenue Code of 1986 (26 U.S.C. 19 s.501(c)(3)). ¹[<u>"Non-profit hospital redevelopment project" means a</u> 20 21 redevelopment project undertaken by a non-profit hospital. **]**¹ 22 "Project area" means land or lands under common ownership or 23 control including through a redevelopment agreement with a 24 municipality or as otherwise established by a municipality. 25 "Project financing gap" means the part of the total 26 redevelopment project cost, including return on investment, that 27 remains to be financed after all other sources of capital have been accounted for, including, but not limited to, developer contributed 28 29 capital, which shall not be less than 20 percent of the total project 30 cost, and investor or financial entity capital or loans for which the 31 developer, after making all good faith efforts to raise additional 32 capital, certifies that additional capital cannot be raised from other 33 sources. 34 "Project revenue" means all rents, fees, sales, and payments 35 generated by a project, less taxes or other government payments. 36 "Property tax increment" means the amount obtained by: 37 (1) multiplying the general tax rate levied each year by the 38 taxable value of all the property assessed within a project area in 39 the same year, excluding any special assessments; and 40 (2) multiplying that product by a fraction having a numerator 41 equal to the taxable value of all the property assessed within the 42 project area, minus the property tax increment base, and having a 43 denominator equal to the taxable value of all property assessed 44 within the project area. 45 For the purpose of this definition, "property tax increment base" 46 means the aggregate taxable value of all property assessed which is 47 located within the redevelopment project area as of October 1st of

the year preceding the year in which the redevelopment incentive
 grant agreement is authorized.

3 "Qualifying economic redevelopment and growth grant incentive 4 area" means Planning Area 1 (Metropolitan), Planning Area 2 5 (Suburban), or a center as designated by the State Planning 6 Commission; an area zoned for development pursuant to a master 7 plan adopted by the New Jersey Meadowlands Commission 8 pursuant to subsection (i) of section 6 of P.L.1968, c.404 (C.13:17-9 6) or subject to a redevelopment plan adopted by the New Jersey 10 Meadowlands Commission pursuant to section 20 of P.L.1968, 11 c.404 (C.13:17-21); any land owned by the New Jersey Sports and 12 Exposition Authority, established pursuant to P.L.1971, c.137 13 (C.5:10-1 et seq.), within the boundaries of the Hackensack Meadowlands District as delineated in section 4 of P.L.1968, c.404 14 15 (C.13:17-4); a pinelands regional growth area, a pinelands town 16 management area, a pinelands village, or a military and federal 17 installation area established pursuant to the pinelands 18 comprehensive management plan adopted pursuant to P.L.1979, 19 c.111 (C.13:18A-1 et seq.); a transit village, as determined by the 20 Commissioner of Transportation; and federally owned land approved for closure under a federal Base Realignment Closing 21 22 Commission action.

23 "Redevelopment incentive grant agreement" means an agreement 24 between, (1) the State and the New Jersey Economic Development 25 Authority and a developer, or (2) a municipality and a developer, or 26 a municipal ordinance authorizing a project to be undertaken by a 27 municipal redeveloper, under which, in exchange for the proceeds 28 of an incentive grant, the developer agrees to perform any work or 29 undertaking necessary for a redevelopment project, including the 30 clearance, development or redevelopment, construction, or 31 rehabilitation of any structure or improvement of commercial, 32 industrial, residential, or public structures or improvements within a 33 qualifying economic redevelopment and growth grant incentive area 34 or a transit village.

35 "Redevelopment project" means a specific work or improvement, 36 including lands, buildings, improvements, real and personal 37 property or any interest therein, including lands under water, 38 riparian rights, space rights and air rights, acquired, owned, 39 developed or redeveloped, constructed, reconstructed, rehabilitated 40 or improved, undertaken by a developer within a project area and 41 any ancillary infrastructure project associated therewith.

"Redevelopment utility" means a self-liquidating fund created by
a municipality pursuant to section 12 of P.L.2009, c.90 (C.52:27Dto account for revenues collected and incentive grants paid
pursuant to section 11 of P.L.2009, c.90 (C.52:27D-489k), or other
revenues dedicated to a redevelopment project.

47 "Revenue increment base" means the amounts of all eligible48 revenues from sources within the redevelopment project area in the

1 calendar year preceding the year in which the redevelopment 2 incentive grant agreement is executed, as certified by the State 3 Treasurer for State revenues, and the chief financial officer of the 4 municipality for municipal revenues. 5 "Transit village" means a community with a bus, train, light rail, 6 or ferry station that has developed a plan to achieve its economic 7 development and revitalization goals and has been designated by he 8 New Jersey Department of Transportation as a transit village. 9 "Vacant hospital site" means a location in a qualifying economic 10 redevelopment and growth grant incentive area where a hospital currently exists and is considered vacant. A hospital shall be 11 12 considered vacant if at least 70 percent of that facility has not been 13 open to the public or utilized to serve any patients within the 14 preceding calendar year. 15 (cf: P.L.2011, c.89, s.6) 16 17 2. Section 6 of P.L.2009, c.90 (C.52:27D-489f) is amended to 18 read as follows: 19 6. a. Up to the limits established in subsection b. of this 20 section and in accordance with a redevelopment incentive grant 21 agreement, the State Treasurer shall pay to the developer 22 incremental State revenues directly realized from businesses 23 operating on the redevelopment project premises from the following 24 taxes: the Corporation Business Tax Act (1945), P.L.1945, c.162 25 (C.54:10A-1 et seq.), the tax imposed on marine insurance 26 companies pursuant to R.S.54:16-1 et seq., the tax imposed on 27 insurers generally, pursuant to P.L.1945, c.132 (C.54:18A-1 et 28 seq.), the public utility franchise tax, public utilities gross receipts 29 tax and public utility excise tax imposed on sewerage and water 30 corporations pursuant to P.L.1940, c.5 (C.54:30A-49 et seq.), the 31 tax derived from net profits from business, a distributive share of 32 partnership income, or a pro rata share of S corporation income 33 under the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et 34 seq., the tax derived from a business at the site of a redevelopment 35 project that is required to collect the tax pursuant to the "Sales and 36 Use Tax Act," P.L.1966, c.30 (C.54:32B-1 et seq.), the tax imposed 37 pursuant to P.L.1966, c.30 (C.54:32B-1 et seq.) from the purchase 38 of materials used for the remediation, the construction of new 39 structures, or the construction of new residences at the site of a 40 redevelopment project, the hotel and motel occupancy fee imposed 41 pursuant to section 1 of P.L.2003, c.114 (C.54:32D-1), or the 42 portion of the fee imposed pursuant to section 3 of P.L.1968, c.49 43 (C.46:15-7) derived from the sale of real property at the site of the 44 redevelopment project and paid to the State Treasurer for use by the 45 State, that is not credited to the "Shore Protection Fund" or the 46 "Neighborhood Preservation Nonlapsing Revolving Fund" ("New 47 Jersey Affordable Housing Trust Fund") pursuant to section 4 of

48 P.L.1968, c.49 (C.46:15-8), and, if the developer is a non-profit

1 hospital, the State Treasurer shall also pay to the developer incremental State revenues directly realized from the "New Jersey 2 Gross Income Tax Act," N.J.S.54A:1-1 et seq., paid by new full-3 4 time employees at the ¹[non-profit]¹ hospital redevelopment 5 project. b. Up to 75 percent of the projected annual incremental 6 7 revenues may be pledged towards the State portion of an incentive 8 grant. All administrative costs associated with the incentive grant 9 c. shall be assessed to the applicant and be retained by the State 10 Treasurer from the annual incentive grant payments. 11 12 The incremental revenue for the revenues listed in d. 13 subsection a. of this section shall be calculated as the difference 14 between the amount collected in any fiscal year from any eligible revenue source included in the State redevelopment incentive grant 15 16 agreement, less the revenue increment base for that eligible 17 revenue. 18 The municipality is authorized to collect any and all e. 19 information necessary to facilitate grants under this program and 20 remit that information, as may be required from time to time, in 21 order to assist in the calculation of incremental revenue. 22 (cf: P.L.2010, c.10, s.6) 23 24 3. Section 9 of P.L.2009, c.90 (C.52:27D-489i) is amended to 25 read as follows: 26 9. a. The authority is authorized to enter into a redevelopment 27 incentive grant agreement with a developer for any redevelopment 28 project located within a qualifying economic redevelopment and 29 growth grant incentive area that does not qualify as such area solely 30 by virtue of being a transit village. 31 b. The decision whether or not to enter into a redevelopment 32 incentive grant agreement is solely within the discretion of the authority and the State Treasurer, provided that they both agree to 33 34 enter into an agreement. 35 The Chief Executive Officer of the New Jersey Economic c. 36 Development Authority, in consultation with the State Treasurer 37 shall negotiate the terms and conditions of any redevelopment 38 incentive grant agreement on behalf of the State. 39 The redevelopment incentive grant agreement shall specify d. the amount of the incentive grant to be awarded the developer, the 40 41 frequency of payments, and the length of time, which shall not 42 exceed 20 years, during which that reimbursement shall be granted. 43 Except for redevelopment incentive grant agreements with a 44 municipal redeveloper, in no event shall the combined amount of 45 reimbursements under redevelopment incentive the grant 46 agreements with the State or municipality exceed 20 percent of the total cost of the project or 35 percent of the total cost of the project 47 48 in the case of a ¹[non-profit]¹ hospital redevelopment project

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1 <u>undertaken on a vacant hospital site</u>. For the purposes of 2 calculating the total cost of all projects, the cost of infrastructure 3 improvements in the public right-of-way and publicly owned 4 facilities shall not be included. The amount of the redevelopment 5 incentive grant for a municipal redeveloper may include the total 6 cost of such infrastructure improvements and publicly owned 7 facilities.

8 e. The authority and the State Treasurer may enter into a 9 redevelopment incentive grant agreement only if they make a 10 finding that the State revenues to be realized from the 11 redevelopment project will be in excess of the amount necessary to 12 reimburse the developer for its project financing gap. This finding 13 may be made by an estimation based upon the professional 14 judgment of the Chief Executive Officer of the New Jersey 15 Economic Development Authority and the State Treasurer.

f. In deciding whether or not to recommend entering into a
redevelopment incentive grant agreement and in negotiating a
redevelopment agreement with a developer, the Chief Executive
Officer of the New Jersey Economic Development Authority shall
consider the following factors:

(1) the economic feasibility of the redevelopment project;

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(2) the extent of economic and related social distress in the
municipality and the area to be affected by the redevelopment
project;

(3) the degree to which the redevelopment project will advanceState, regional and local development and planning strategies;

(4) the likelihood that the redevelopment project shall, upon
completion, be capable of generating new tax revenue in an amount
in excess of the amount necessary to reimburse the developer for
project costs incurred as provided in the redevelopment incentive
grant agreement;

32 (5) the relationship of the redevelopment project to a
33 comprehensive local development strategy, including other major
34 projects undertaken within the municipality;

(6) the need of the redevelopment incentive grant agreement tothe viability of the redevelopment project; and

37 (7) the degree to which the redevelopment project enhances and38 promotes job creation and economic development.

39 (1) A developer that has entered into a redevelopment g. 40 incentive grant agreement with the authority and the State Treasurer 41 pursuant to this section may, upon notice to and consent of the 42 authority and the State Treasurer, pledge and assign as security or 43 support for any loan or bond, any or all of its right, title and interest 44 in and to such agreements and in the incentive grants payable 45 thereunder, and the right to receive same, along with the rights and 46 remedies provided to the developer under such agreement. Any 47 such assignment shall be an absolute assignment for all purposes, 48 including the federal bankruptcy code.

1 (2) Any pledge of incentive grants made by the developer shall 2 be valid and binding from the time when the pledge is made and 3 filed in the records of the authority. The incentive grants so 4 pledged and thereafter received by the developer shall immediately 5 be subject to the lien of the pledge without any physical delivery 6 thereof or further act, and the lien of any pledge shall be valid and 7 binding as against all parties having claims of any kind in tort, 8 contract, or otherwise against the developer irrespective of whether 9 the parties have notice thereof. Neither the redevelopment 10 incentive grant agreement nor any other instrument by which a 11 pledge under this section is created need be filed or recorded except 12 with the authority.

13 (cf: P.L.2010, c.10, s.9)

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4. Section 11 of P.L.2009, c.90 (C.52:27D-489k) is amended toread as follows:

17 11. a. The governing body of a municipality is authorized to
18 enter into a redevelopment incentive grant agreement with a
19 developer, which shall not be effective until adopted by ordinance,
20 for any redevelopment project located within a qualifying economic
21 redevelopment and growth grant incentive area.

22 The redevelopment incentive grant agreement shall specify b. 23 the amount of the incentive grant to be awarded the developer, the 24 frequency of payments, and the length of time, which shall not 25 exceed 20 years, during which that reimbursement shall be granted. 26 Except for redevelopment incentive grants with a municipal 27 redeveloper, in no event shall the combined amount of the 28 reimbursements under redevelopment incentive grant agreements 29 with the State or municipality exceed 20 percent of the total cost of 30 the project or 35 percent of the total cost of the project in the case of a ¹[non-profit]¹ hospital redevelopment project undertaken on a 31 32 vacant hospital site. For the purposes of calculating the total cost of 33 all projects, the cost of infrastructure improvements in the public 34 right-of-way and publicly owned facilities shall not be included. 35 The amount of the redevelopment incentive grant for a municipal 36 redeveloper may include the total cost of such infrastructure 37 improvements and publicly owned facilities.

38 The municipality may enter into a redevelopment incentive c. 39 grant agreement only if the chief financial officer of the 40 municipality makes a finding that the incremental revenues to be 41 realized from the redevelopment project will be in excess of the 42 amount necessary to reimburse the developer for its project 43 Such finding shall be based upon appropriate financing gap. 44 documentation and calculations supporting the decision.

d. Within a qualifying economic redevelopment and growth
grant incentive area a municipality that has entered into a local
redevelopment incentive grant agreement may pledge eligible
revenues it is authorized to collect as follows:

1 (1) incremental payments in lieu of taxes, with respect to 2 property located in the district, made pursuant to the "Five-Year 3 Exemption and Abatement Law," P.L.1991, c.441 (C.40A:21-1 et 4 seq.), or the "Long Term Tax Exemption Law," P.L.1991, c.431 5 (C.40A:20-1 et al.);

6 (2) incremental revenues collected from payroll taxes, with
7 respect to business activities carried on within the area, pursuant to
8 section 15 of P.L.1970, c.326 (C.40:48C-15);

9 (3) incremental revenue from lease payments made to the 10 municipality, the developer, or the developer's successors with 11 respect to property located in the area;

(4) incremental revenue collected from parking taxes derived
from parking facilities located within the area pursuant to section 7
of P.L.1970, c.326 (C.40:48C-7);

(5) incremental admissions and sales taxes derived from the
operation of a public facility within the area pursuant to section 1 of
P.L.2007, c.302 (C.40:48G-1);

(6) (a) incremental sales and excise taxes which are derived
from activities within the area and which are rebated to or retained
by the municipality pursuant to the "New Jersey Urban Enterprise
Zones Act," P.L.1983, c.303 (C.52:27H-60 et seq.) or any other law
providing for such rebate or retention;

23 (b) within Planning Area 1 (Metropolitan) under the State 24 Development and Redevelopment Plan adopted pursuant to the 25 "State Planning Act," sections 1 through 12 of P.L.1985, c.398 26 (C.52:18A-196 et seq.), a municipality may impose the entire State 27 sales tax on business activities within a redevelopment project located in an urban enterprise zone that would ordinarily be entitled 28 29 to collect reduced rate revenues under section 21 of P.L.1983, c.303 30 (C.52:27H-80), and pledge the excess revenues to a local 31 redevelopment incentive grant agreement;

(7) incremental parking revenue collected, pursuant to section 7
of P.L.1970, c.326 (C.40:48C-7), from public parking facilities built
as part of a redevelopment project, except for public parking
facilities owned by parking authorities pursuant to the "Parking
Authority Law," P.L.1948, c.198 (C.40:11A-1 et seq.);

37 (8) incremental revenues collected, pursuant to section 3 of
38 P.L.2003, c.114 (C.40:48F-1), P.L.1981, c.77 (C.40:48E-1 et seq.),
39 or P.L.1947, c.71 (C.40:48-8.15 et seq.), from hotel and motel
40 taxes;

41 (9) upon approval by the Local Finance Board, other42 incremental municipal revenues that may become available;

43 (10) the property tax increment.

The incremental revenue for the revenues listed in this subsection, when applicable, shall be calculated as the difference between the amount collected in any fiscal year from any eligible revenue source included in the local redevelopment incentive grant 1 agreement, less the revenue increment base for that eligible 2 revenue.

e. (1) In calculating the general tax rate of a municipality each 3 4 year, the aggregate amount of the incremental ratable value over the 5 property tax increment base in the redevelopment project area that 6 is pledged as part of a redevelopment incentive grant agreement 7 shall be excluded from the ratable base of a municipality.

8 (2) The amount of property tax increment not pledged toward a 9 redevelopment incentive grant agreement shall be allocated 10 pursuant to the normal tax rate distribution.

11 The full incremental value of a project area shall be included in 12 the value used for county and regional school tax apportionment 13 until such time that the Director of the Division of Taxation in the 14 Department of the Treasury can certify that property tax 15 management systems are capable of handling the technical and legal 16 requirements of treating parcels in areas of redevelopment as 17 exempt from county and regional school apportionment.

18 f. In addition to the incremental revenues that may be pledged 19 in subsection d. of this section, any amount of tax proceeds 20 collected from the tax on the rental of motor vehicles pursuant to section 20 of P.L.2009, c.90 (C.40:48H-2), may be included in a 21 redevelopment incentive grant agreement with a developer, 22 23 regardless of whether or not the redevelopment project area is 24 within or outside of the designated industrial zone from which the 25 tax on the rental of motor vehicles is collected.

26 (1) A developer that has entered into a redevelopment g. 27 incentive grant agreement with a municipality pursuant to this section may, upon notice to and consent of the municipality, pledge 28 29 and assign as security or support for any loan or bond, any or all of 30 its right, title and interest in and to such agreements and in the 31 incentive grants payable thereunder, and the right to receive same, 32 along with the rights and remedies provided to the developer under 33 Any such assignment shall be an absolute such agreement. 34 assignment for all purposes, including the federal bankruptcy code.

35 (2) Any pledge of incentive grants made by the developer shall 36 be valid and binding from the time when the pledge is made and 37 filed in the office of the municipal clerk. The incentive grants so 38 pledged and thereafter received by the developer shall immediately 39 be subject to the lien of the pledge without any physical delivery 40 thereof or further act, and the lien of any pledge shall be valid and 41 binding as against all parties having claims of any kind in tort, 42 contract, or otherwise against the developer irrespective of whether 43 the parties have notice thereof. Neither the redevelopment 44 incentive grant agreement nor any other instrument by which a 45 pledge under this section is created need be filed or recorded except 46 with the municipality.

47 (cf: P.L.2010, c.10, s.10).

1 5. This act shall take effect immediately.