ASSEMBLY, No. 3271 STATE OF NEW JERSEY 216th LEGISLATURE

INTRODUCED JUNE 5, 2014

Sponsored by: Assemblyman CRAIG J. COUGHLIN District 19 (Middlesex) Assemblyman JACK M. CIATTARELLI District 16 (Hunterdon, Mercer, Middlesex and Somerset) Assemblyman JOSEPH A. LAGANA District 38 (Bergen and Passaic) Assemblyman CARMELO G. GARCIA District 33 (Hudson)

SYNOPSIS

Increases and modernizes solvency requirements for certain insurers and authority of DOBI Commissioner to regulate insurer solvency.

CURRENT VERSION OF TEXT

As introduced.



(Sponsorship Updated As Of: 6/10/2014)

AN ACT concerning the modernization of the financial solvency
regulation of insurers and amending and supplementing various
parts of statutory law.
BE IT ENACTED by the Senate and General Assembly of the State
of New Jersey:
Section 1 of P.L.1970, c.22 (C.17:27A-1) is amended to read

8 1. Section 1 of P.L.1970, c.229 as follows:

10 1. Definitions.

11 As used in P.L.1970, c.22 (C.17:27A-1 et seq.), the following 12 terms shall have the respective meanings hereinafter set forth, 13 unless the context shall otherwise require:

a. An "affiliate" of, or person "affiliated" with, a specific
person, is a person that directly, or indirectly through one or more
intermediaries, controls, or is controlled by, or is under common
control with, the person specified.

b. The term "commissioner" shall mean the Commissioner of Banking and Insurance or the commissioner's deputies [, except that when a health maintenance organization is the subject of an acquisition of control or merger, the commissioner shall consult with the Commissioner of Health on matters relating to quality of, and access to, health care services].

24 c. The term "control" (including the terms "controlling," "controlled by" and "under common control with") means the 25 possession, direct or indirect, of the power to direct or cause the 26 27 direction of the management and policies of a person, whether 28 through the ownership of voting securities, by contract other than a 29 commercial contract for goods or nonmanagement services, or 30 otherwise, unless the power is the result of an official position with or corporate office held by the person. Control shall be presumed 31 32 to exist if any person, directly or indirectly, owns, controls, holds 33 with the power to vote, or holds proxies representing, 10% or more 34 of the voting securities of any other person, provided that no such 35 presumption of control shall of itself relieve any person so 36 presumed to have control from any requirement of P.L.1970, c.22 37 (C.17:27A-1 et seq.). This presumption may be rebutted by a 38 showing made in the manner provided by subsection j. of section 3 39 of P.L.1970, c.22 (C.17:27A-3) that control does not exist in fact. 40 The commissioner may determine, after furnishing all persons in 41 interest notice and an opportunity to be heard, and making specific 42 findings of fact to support such determination, that control exists in 43 fact, notwithstanding the absence of a presumption to that effect. 44 d. An "insurance holding company system" consists of two or

45 more affiliated persons, one or more of which is an insurer.

EXPLANATION – Matter enclosed in **bold-faced brackets** [thus] in the above bill is not enacted and is intended to be omitted in the law.

Matter underlined <u>thus</u> is new matter.

1 The term "insurer" means any person or persons, e 2 corporation, partnership or company authorized by the laws of this 3 State to transact the business of insurance or to operate a health 4 maintenance organization in this State, except that it shall not 5 include agencies, authorities or instrumentalities of the United States, its possessions and territories, the Commonwealth of Puerto 6 7 Rico, the District of Columbia, or a state or political subdivision of 8 a state.

9 f. A "person" is an individual, a corporation, <u>a limited liability</u> 10 <u>company</u>, partnership, an association, a joint stock company, a 11 trust, an unincorporated organization, any similar entity or any 12 combination of the foregoing acting in concert.

13 g. (Deleted by amendment, P.L. 1993, c. 241).

h. A "subsidiary" of a specified person is an affiliate controlled
by such person directly, or indirectly through one or more
intermediaries.

17 i. The term "voting security" shall include any security18 convertible into or evidencing a right to acquire a voting security.

j. "Acquisition" means any agreement, arrangement or activity,
the consummation of which results in a person acquiring directly or
indirectly the control of another person, and includes but is not
limited to the acquisition of voting securities, and assets, and bulk
reinsurance and mergers.

k. "Health maintenance organization" means any person
operating under a certificate of authority issued pursuant to
P.L.1973, c.337 (C.26:2J-1 et seq.).

27 1. "Enterprise risk" means any activity, circumstance, event or series of events involving one or more affiliates of an insurer that, if 28 29 not remedied promptly, is likely to have a material adverse effect 30 upon the financial condition of liquidity of the insurer or its 31 insurance holding company system as a whole, including, but not limited to, anything that would cause the insurer's Risk-Based 32 Capital to fall into company action level as set forth in 33 34 administrative rules adopted by the commissioner which reflect the standards set forth in the Risk-Based Capital For Insurers Model 35 36 Act adopted by the National Association of Insurance 37 Commissioners or would cause the insurer to be in hazardous 38 financial condition as defined in administrative rules adopted by the 39 commissioner which reflect the standards set forth in the Model 40 Regulation adopted by the National Association of Insurance 41 Commissioners to define standards and the commissioner's 42 authority over companies deemed to be in a hazardous financial 43 condition. 44 (cf: P.L.2012, c.17, s.30)

45

46 2. Section 2 of P.L.1970, c.22 (C.17:27A-2) is amended to read 47 as follows:

48

2. Acquisition of control of or merger with domestic insurer.

4

1 (1) Filing requirements. No person other than the issuer a. 2 shall make a tender offer for or a request or invitation for tenders 3 of, or enter into any agreement to exchange securities for, seek to 4 acquire, or acquire, in the open market or otherwise, any voting 5 security of a domestic insurer if, after the consummation thereof, 6 such person would, directly or indirectly (or by conversion or by 7 exercise of any right to acquire) be in control of such insurer, and no person shall enter into an agreement to merge with or otherwise 8 9 to acquire control of a domestic insurer unless, at the time any such 10 offer, request, or invitation is made or any such agreement is 11 entered into, or prior to the acquisition of such securities if no offer 12 or agreement is involved, such person has filed with the 13 commissioner and has sent to such insurer, a statement containing 14 the information required by this section and such offer, request, 15 invitation, agreement or acquisition has been approved by the 16 commissioner in the manner hereinafter prescribed.

For purposes of this subsection, a domestic insurer shall includeany other person controlling a domestic insurer.

19 (2) For purposes of this subsection, any controlling person of a 20 domestic insurer seeking to divest its controlling interest in the 21 domestic insurer, in any manner, shall file with the commissioner, 22 with a copy to the insurer, confidential notice of its proposed 23 divestiture at least 30 days prior to the cessation of control. The 24 commissioner shall by regulation determine those instances in 25 which the party seeking to divest or to acquire a controlling interest 26 in an insurer will be required to file for and obtain approval of the 27 transaction. The information shall remain confidential until the 28 conclusion of the transaction unless the commissioner, in his or her 29 discretion, determines that confidential treatment will interfere with 30 enforcement of this subsection a. If the statement referred to in 31 paragraph (1) of this subsection a. is otherwise filed, this paragraph 32 (2) regarding notice of divestiture or acquisition shall not apply.

33 (3) With respect to a transaction subject to this subsection a., the
34 acquiring person shall also file a pre-acquisition notification with
35 the commissioner, which shall contain the information set forth in
36 section 7 of P.L.1993, c.241 (C.17:27A-4.1). A failure to file the
37 notification may be subject to penalties specified in paragraph 3 of
38 subsection e. of section 7 of P.L.1993, c.241 (C.17:27A-4.1).

b. Content of statement. The statement to be filed with the
commissioner hereunder shall be made under oath or affirmation
and shall contain the following [information]:

42 (1) The name and address of each person by whom or on whose
43 behalf the merger or other acquisition of control referred to in
44 subsection a. is to be effected (hereinafter called "acquiring party"),
45 and

46 (i) If such person is an individual, his principal occupation and47 all offices and positions held during the past five years, and any

conviction of crimes other than minor traffic violations during the
 past 10 years;

3 (ii) If such person is not an individual, a report of the nature of 4 its business operations during the past five years or for such lesser 5 period as such person and any predecessors thereof shall have been 6 in existence; an informative description of the business intended to 7 be done by such person and such person's subsidiaries; and a list of 8 all individuals who are or who have been selected to become 9 directors or executive officers of such person, or who perform or 10 will perform functions appropriate to such positions. Such list shall 11 include for each such individual the information required by 12 subparagraph (i) of this paragraph.

13 (2) The source, nature and amount of the consideration used or 14 to be used in effecting the merger or other acquisition of control, a description of any transaction wherein funds were or are to be 15 16 obtained for any such purpose (including any pledge of the insurer's 17 stock, or the stock of any of its subsidiaries or controlling 18 affiliates), and the identity of persons furnishing such consideration, 19 provided, however, that where a source of such consideration is a 20 loan made in the lender's ordinary course of business, the identity of 21 the lender shall remain confidential, if the person filing such 22 statement so requests.

(3) Fully audited financial information as to the earnings and
financial condition of each acquiring party for the preceding five
fiscal years of each such acquiring party (or for such lesser period
as such acquiring party and any predecessors thereof shall have
been in existence), and similar unaudited information as of a date
not earlier than 90 days prior to the filing of the statement.

(4) Any plans or proposals which each acquiring party may have
to liquidate such insurer, to sell its assets or merge or consolidate it
with any person, or to make any other material change in its
business or corporate structure or management.

(5) The number of shares of any security referred to in
subsection a. which each acquiring party proposes to acquire, and
the terms of the offer, request, invitation, agreement, or acquisition
referred to in subsection a., and a statement as to the method by
which the fairness of the proposal was arrived at.

38 (6) The amount of each class of any security referred to in
39 subsection a. which is beneficially owned or concerning which there
40 is a right to acquire beneficial ownership by each acquiring party.

(7) A full description of any contracts, arrangements or understandings with respect to any security referred to in subsection a. in which any acquiring party is involved, including but not limited to transfer of any of the securities, joint ventures, loan or option arrangements, puts or calls, guarantees of loans, guarantees against loss or guarantees of profits, division of losses or profits, or the giving or withholding of proxies. Such description shall identify the persons with whom such contracts, arrangements or
 understandings have been entered into.

3 (8) A description of the purchase of any security referred to in 4 subsection a. during the 12 calendar months preceding the filing of 5 the statement, by any acquiring party, including the dates of 6 purchase, names of the purchasers, and consideration paid or agreed 7 to be paid therefor.

8 (9) A description of any recommendations to purchase any 9 security referred to in subsection a. made during the 12 calendar 10 months preceding the filing of the statement, by any acquiring 11 party, or by anyone based upon interviews or at the suggestion of 12 such acquiring party.

(10) Copies of all tender offers for, requests or invitations for
tenders of, exchange offers for, and agreements to acquire or
exchange any securities referred to in subsection a., and (if
distributed) of additional soliciting material relating thereto.

(11) The terms of any agreement, contract or understanding
made or proposed to be made with any broker-dealer as to
solicitation of securities referred to in subsection a. for tender, and
the amount of any fees, commissions or other compensation to be
paid to broker-dealers with regard thereto.

(12) <u>An agreement by the person required to file the statement</u>
referred to in subsection a. of this section that it will provide the
annual enterprise risk report, specified in subsection k. of section 3
of P.L. 1970, c. 22 (C. 17:27A-3), so long as control exists.

(13) An acknowledgement by the person required to file the
 statement referred to in subsection a. of this section that the person
 and all subsidiaries within its control in the insurance holding
 company system will provide information to the commissioner upon
 request as necessary to evaluate enterprise risk to the insurer.

31 (14) Such additional information as the commissioner may by
 32 rule or regulation prescribe as necessary or appropriate for the
 33 protection of policyholders of the insurer or in the public interest.

34 If the person required to file the statement referred to in 35 subsection a. is a partnership, limited partnership, syndicate or other 36 group, the commissioner may require that the information called for 37 by paragraphs (1) through [(12)] (14) shall be given with respect to 38 each partner of such partnership or limited partnership, each 39 member of such syndicate or group, and each person who controls 40 such partner or member. If any such partner, member or person is a 41 corporation or the person required to file the statement referred to in 42 subsection a. is a corporation, the commissioner may require that 43 the information called for by paragraphs (1) through [(12)] (14) 44 shall be given with respect to such corporation, each officer and 45 director of such corporation, and each person who is directly or 46 indirectly the beneficial owner of more than 10% of the outstanding 47 voting securities of such corporation.

1

If any material change occurs in the facts set forth in the statement filed with the commissioner and sent to such insurer pursuant to this section, an amendment setting forth such change, together with copies of all documents and other material relevant to such change, shall be filed with the commissioner and sent to such insurer within two business days after the person learns of such change.

8 c. Alternative filing materials. If any offer, request, invitation, 9 agreement or acquisition referred to in subsection a. is proposed to 10 be made by means of a registration statement under the Securities 11 Act of 1933, 48 Stat. 74 (15 U.S.C. s. 77a et seq.), or in 12 circumstances requiring the disclosure of similar information under 13 the Securities Exchange Act of 1934, 48 Stat. 881 (15 U.S.C. s. 78a et seq.), or under a State law requiring similar registration or 14 15 disclosure, the person required to file the statement referred to in 16 subsection a. may utilize such documents in furnishing the 17 information called for by that statement.

18 d. Approval by commissioner; hearings.

(1) The commissioner shall approve any merger or other
acquisition of control referred to in subsection a. unless, after a
public departmental hearing thereon, he finds that:

(i) After the change of control the domestic insurer referred to
in subsection a. would not be able to satisfy the requirements for the
issuance of a license to write the line or lines of insurance for which
it is presently licensed;

(ii) The effect of the merger or other acquisition of control
would be substantially to lessen competition in insurance in this
State or tend to create a monopoly therein. In applying the
competitive standard of this subparagraph:

30 (a) The informational requirements of paragraph (1) of
31 subsection c. and paragraph (2) of subsection d. of section 7 of
32 P.L.1993, c.241 (C.17:27A-4.1) shall apply;

(b) The merger or other acquisition shall not be disapproved if
the commissioner finds that any of the situations meeting the
criteria provided by paragraph (3) of subsection d. of section 7 of
P.L.1993, c.241 (C.17:27A-4.1) exist; and

37 (c) The commissioner may condition approval of the merger or
38 other acquisition on the removal of the basis of disapproval within a
39 specified period of time;

40 (iii) The financial condition of any acquiring party is such as
41 might jeopardize the financial stability of the insurer, or prejudice
42 the interest of its policyholders;

(iv) The financial condition of any acquiring party is such that
(a) the acquiring party has not been financially solvent on a
generally accepted accounting principles basis, or if an insurer, on a
statutory accounting basis, for the most recent three fiscal years
immediately prior to the date of the proposed acquisition (or for the
whole of such lesser period as such acquiring party and any

8

predecessors thereof shall have been in existence); (b) the acquiring party has not generated net before-tax profits from its normal business operations for the latest two fiscal years immediately prior to the date of acquisition (or for the whole of such lesser period as such acquiring party and any predecessors thereof shall have been in existence); or (c) the acquisition debt of the acquiring party exceeds 50% of the purchase price of the insurer;

8 (v) The plans or proposals which the acquiring party has to 9 liquidate the insurer, sell its assets or consolidate or merge it with 10 any person, or to make any other material change in its business or 11 corporate structure or management, are unfair and unreasonable to 12 policyholders of the insurer and not in the public interest;

(vi) The competence, experience and integrity of those persons
who would control the operation of the insurer are such that it
would not be in the interest of policyholders of the insurer and of
the public to permit the merger or other acquisition of control; or

(vii) The acquisition is likely to be hazardous or prejudicial tothe insurance buying public.

19 (2) The public hearing referred to in paragraph (1) shall be held 20 within 60 days after the statement required by subsection a. is filed and at least 20 days' notice thereof shall be given by the 21 22 commissioner to the person filing the statement and the insurer. 23 Not less than seven days' notice of such public hearing shall be 24 given by the person filing the statement to such other persons as 25 may be designated by the commissioner. The hearing shall, at the 26 commissioner's discretion, be conducted by the commissioner or his 27 designee who shall report to the commissioner and advise him on 28 the nature of the matter delegated. The commissioner shall make a 29 determination or issue an order, based upon that advice and report, 30 as he shall, in his discretion, determine, and that determination or 31 order shall have the same force and effect as if the commissioner 32 had conducted that hearing personally. The commissioner shall 33 make a determination within 45 business days after the conclusion 34 of such hearing. At such hearing, the person filing the statement, 35 the insurer, any person to whom notice of hearing was sent, and any 36 other person whose interest may be affected thereby shall have the 37 right to present evidence, examine and cross-examine witnesses, 38 and offer oral and written arguments and in connection therewith 39 shall be entitled to conduct discovery proceedings in the same 40 manner as is presently allowed in the Superior Court of this State. 41 All discovery proceedings shall be concluded not later than three 42 days prior to the commencement of the public hearings. 43 (3) If the proposed acquisition of control requires the approval

(3) If the proposed acquisition of control requires the approval
of more than one commissioner, the public hearing referred to in
paragraph (2) may be held on a consolidated basis upon request of
the person filing the statement referred to in subsection a. of this
section. That person shall file the statement referred to in subsection
a. of this section with the National Association of Insurance

9

1 Commissioners within five days of making the request for a public 2 hearing. A commissioner may opt out of a consolidated hearing, and 3 shall provide notice to the applicant of the decision to opt out 4 within 10 days of the receipt of the statement referred to in 5 subsection a. of this section. A hearing conducted on a consolidated basis shall be public, if not conducted on the documents filed in 6 7 accordance with the applicable state's procedures for such hearings, 8 and shall be held within the United States in accordance with the 9 rules and procedures of the state hosting the consolidated hearing 10 before the commissioners of the states in which the insurers are 11 domiciled. The commissioners shall hear and receive evidence. A 12 commissioner may attend the hearing, in person or by 13 telecommunication. (4) The commissioner may retain, at the acquiring person's 14 15 expense, any attorneys, actuaries, accountants and other persons as 16 may be reasonably necessary to assist the commissioner in 17 reviewing the proposed acquisition of control. 18 e. (Deleted by amendment, P.L.1993, c.241.) 19 f. Exemptions. The provisions of this section shall not apply 20 to: 21 (1) Any transaction which is subject to the provisions of 22 R.S.17:27-1 et seq. or N.J.S.17B:18-60 et seq., concerning the 23 merger or consolidation of two or more insurers; and 24 (2) Any offer, request, invitation, agreement or acquisition 25 which the commissioner by order shall exempt therefrom as (a) not 26 having been made or entered into for the purpose and not having the 27 effect of changing or influencing the control of a domestic insurer, 28 or (b) as otherwise not comprehended within the purposes of this 29 section. 30 Violations. The following shall be violations of this section: g. 31 (1) The failure to file any statement, amendment, or other 32 material required to be filed pursuant to subsection a. or b.; or 33 (2) Subject to subsection f., the effectuation of, or any attempt 34 to effectuate, an acquisition of control of, divestiture of, or merger 35 with, a domestic insurer unless the commissioner has given his 36 approval thereto. 37 h. Jurisdiction; consent to service of process. 38 The courts of this State are hereby vested with jurisdiction over 39 every person not resident, domiciled, or authorized to do business in 40 this State who files a statement with the commissioner under this 41 section, and over all actions involving such person arising out of 42 violations of this section, and each such person shall be deemed to have performed acts equivalent to and constituting an appointment 43 44 by such a person of the commissioner to be his true and lawful 45 attorney upon whom may be served all lawful process in any action, 46 suit or proceeding arising out of violations of this section. Copies 47 of all such lawful process shall be served on the commissioner and

1 transmitted by registered or certified mail by the commissioner to 2 such person at his last known address. 3 (cf: P.L.1993, c.241, s.2) 4 5 3. Section 3 of P.L.1970, c.22 (C.17:27A-3) is amended to read 6 as follows: 7 3. Registration of insurers. 8 Registration. Every insurer which is authorized to do a. 9 business in this State and which is a member of an insurance 10 holding company system shall register with the commissioner, 11 except a foreign insurer subject to disclosure requirements and 12 standards adopted by statute or regulation in the jurisdiction of its 13 domicile which are substantially similar to those contained in: this 14 section; paragraph (1) of subsection a. and subsections b. and c. of 15 section 4 of P.L.1970, c.22 (C.17:27A-4); and either paragraph (2) 16 of subsection a. of section 4 of P.L.1970, c.22 (C.17:27A-4) or a 17 substantially similar provision which requires that each registered 18 insurer shall keep current the information required to be disclosed 19 in its registration statement by reporting all material changes or 20 additions, including change of or additions to ownership, within 15 days after the end of each month in which it learns of each such 21 22 change or addition. Any insurer which is subject to registration 23 under this section shall register within 60 days after the effective 24 date of P.L.1993, c.241 or 15 days after it becomes subject to 25 registration, whichever is later, and annually thereafter by April 1 26 of each year for the previous calendar year, unless the commissioner for good cause shown extends the time for 27 registration, and then within such extended time. The commissioner 28 29 may require any authorized insurer which is a member of [a] an 30 insurance holding company system which is not subject to 31 registration under this section to furnish a copy of the registration 32 statement or other information filed by such insurance company 33 with the insurance regulatory authority of domiciliary jurisdiction. 34 b. Information and form required. Every insurer subject to 35 registration shall file a registration statement and a summary of the 36 registration statement with the commissioner on a form provided by 37 the commissioner, which shall contain current information about: 38 (1) The capital structure, general financial condition, ownership 39 and management of the insurer and any person controlling the 40 insurer; 41 (2) The identity and relationship of every member of the 42 insurance holding company system; 43 (3) The following agreements in force, relationships subsisting, 44 and transactions currently outstanding or which have occurred 45 during the last calendar year between such insurer and its affiliates: 46 (a) Loans, other investments, or purchases, sales or exchanges 47 of securities of the affiliates by the insurer or of the insurer by its 48 affiliates:

11

1 (b) Purchases, sales, or exchanges of assets; 2 (c) Transactions not in the ordinary course of business; 3 (d) Guarantees or undertakings for the benefit of an affiliate 4 which result in an actual contingent exposure of the insurer's assets 5 to liability, other than insurance contracts entered into in the 6 ordinary course of the insurer's business; 7 (e) All management agreements, service contracts and all cost-8 sharing arrangements; 9 (f) Reinsurance agreements; 10 (g) Dividends and other distributions to shareholders, including 11 the declarations and authorizations thereof; and 12 (h) Consolidated tax allocation agreements; 13 (4) Any pledge of the insurer's stock, including stock of any 14 subsidiary or controlling affiliate, for a loan made to any member of 15 the insurance holding company system; [or] (5) Financial statements of or within an insurance holding 16 17 company system, including all affiliates, if requested by the 18 commissioner. Financial statements shall include, but are not 19 limited to, annual audited financial statements filed with the U.S. 20 Securities and Exchange Commission (SEC) pursuant to the 21 Securities Act of 1933, 15 U.S.C. s.77a et seq., or the Securities 22 Exchange Act of 1934, 15 U.S.C. s.78a et seq. An insurer required 23 to file financial statements pursuant to this paragraph may satisfy 24 the request by providing the commissioner with the most recently 25 filed parent corporation financial statements that have been filed 26 with the SEC; 27 (6) Other matters concerning transactions between registered 28 insurers and any affiliates as may be included from time to time in 29 any registration forms adopted or approved by the commissioner; 30 (7) Statements that the insurer's board of directors is responsible 31 for and oversees corporate governance and internal controls and that 32 the insurer's officers or senior management have approved, implemented, and continue to maintain and monitor corporate 33 34 governance and internal control procedures; and 35 (8) Any other information required by the commissioner by rule 36 or regulation. 37 All registration statements shall contain a summary outlining all 38 items in the current registration statement representing changes 39 from the prior registration statement. 40 c. Materiality. No information need be disclosed on the 41 registration statement filed pursuant to subsection b. of this section 42 if such information is not material for the purposes of this section. Unless the commissioner by rule, regulation or order provides 43 44 otherwise, sales, purchases, exchanges, loans or extensions of 45 credit, investments, or guarantees or other contingent obligations 46 involving 1/2 of 1% or less of an insurer's admitted assets as of 47 December 31 next preceding shall not be deemed material for 48 purposes of this section.

d. Amendments to registration statements. Each registered
insurer shall keep current the information required to be disclosed
in its registration statement by reporting all material changes or
additions on amendment forms provided by the commissioner
within 15 days after the end of the month in which it learns of each
such change or addition.

e. Information of insurers. Any person within an insurance
holding company system subject to registration shall be required to
provide complete and accurate information to an insurer, if that
information is reasonably necessary to enable the insurer to comply
with the provisions of P.L.1970, c.22 (C.17:27A-1 et seq.).

f. Termination of registration. The commissioner shall
terminate the registration of any insurer which demonstrates that it
no longer is a member of an insurance holding company system.

g. Consolidated filing. The commissioner may require or allow
two or more affiliated insurers subject to registration hereunder to
file a consolidated registration statement or consolidated reports
amending their consolidated registration statement or their
individual registration statements.

h. Alternative registration. The commissioner may allow an
insurer which is authorized to do business in this State and which is
part of an insurance holding company system to register on behalf
of any affiliated insurer which is required to register under
subsection a. and to file all information and material required to be
filed under this section.

i. Exemptions. The provisions of this section shall not apply
to any insurer, information or transaction if and to the extent that
the commissioner by rule, regulation, or order shall exempt the
same from the provisions of this section.

30 Disclaimer. Any person may file with the commissioner a į. 31 disclaimer of affiliation with any authorized insurer or such a 32 disclaimer may be filed by such insurer or any member of an 33 The disclaimer shall fully insurance holding company system. 34 disclose all material relationships and bases for affiliation between 35 such person and such insurer as well as the basis for disclaiming 36 such affiliation. [After a disclaimer has been filed, the insurer shall 37 be relieved of any duty to register or report under this section which 38 may arise out of the insurer's relationship with such person unless 39 and until the commissioner disallows such a disclaimer. The 40 commissioner shall disallow such a disclaimer only after furnishing 41 all parties in interest with notice and opportunity to be heard and 42 after making specific findings of fact to support such disallowance.] A disclaimer of affiliation shall be deemed to have 43 44 been granted unless the commissioner, within 30 days following 45 receipt of a complete disclaimer, notifies the filing party in writing that the disclaimer is disallowed. In the event of disallowance, the 46 47 disclaiming party may request a hearing. The disclaiming party 48 shall be relieved of its duty to register under this section if approval

13

1 of the disclaimer has been granted by the commissioner, or if the 2 disclaimer is deemed to have been approved. 3 k. Enterprise risk filing. The ultimate controlling person of 4 every insurer subject to registration shall also file an annual enterprise risk report. The report shall, to the best of the ultimate 5 6 controlling person's knowledge and belief, identify the material 7 risks within the insurance holding company system that could pose 8 enterprise risk to the insurer. The report shall be filed with the lead 9 state commissioner of the insurance holding company system as 10 determined by the procedures within the Financial Analysis 11 Handbook adopted by the National Association of Insurance 12 Commissioners. Violations. The failure to file a registration statement or any 13 1. 14 amendment thereto or enterprise risk filing required by this section 15 within the time specified for such filing shall be a violation of this 16 section. 17 (cf: P.L.1995, c.338, s.1) 18 19 4. Section 4 of P.L.1970, c.22 (C.17:27A-4) is amended to read 20 as follows: 21 4. Standards 22 Transactions [with affiliates] within an insurance holding a. 23 company system. 24 (1) Transactions [by registered insurers with their affiliates] 25 within an insurance holding company system to which an insurer 26 subject to registration is a party shall be subject to the following 27 standards: 28 (a) The terms shall be fair and reasonable; 29 (b) Agreements for cost sharing services and management shall 30 include such provisions as required by rules and regulations adopted 31 by the commissioner; 32 (c) Charges or fees for services performed shall be reasonable; 33 [c] (d) Expenses incurred and payment received shall be 34 allocated to the insurer in conformity with customary insurance 35 accounting practices consistently applied; 36 [d] (e) The books, accounts and records of each party to all such 37 transactions shall be so maintained as to clearly and accurately 38 disclose the precise nature and details of the transactions, including 39 such accounting information as is necessary to support the 40 reasonableness of the charges or fees to the respective parties; and 41 [e] (f) The insurer's surplus as regards policyholders following 42 any transaction with affiliates or dividends or distributions to 43 shareholder affiliates shall be reasonable in relation to the insurer's 44 outstanding liabilities and adequate to its financial needs. 45 (2) The following transactions, set forth in subparagraphs (a) 46 through (g) of this paragraph (2) involving a domestic insurer and 47 any person in its insurance holding company system, including 48 amendments or modifications of affiliate agreements previously

14

1 filed pursuant to this section, which are subject to any materiality 2 standards contained in subparagraphs (a) through (g) of this 3 paragraph (2) may not be entered into unless the insurer has notified 4 the commissioner in writing of its intention to enter into that 5 transaction at least 30 days prior thereto, or such shorter period as 6 the commissioner may permit, and the commissioner has not 7 disapproved it within that 30-day period . The notice for 8 amendments or modifications shall include the reasons for the 9 change and the financial impact on the domestic insurer. Informal 10 notice shall be reported, within 30 days after a termination of a 11 previously filed agreement, to the commissioner for determination 12 of the type of filing required.

(a) Sales, purchases, exchanges, loans or extensions of credit, 13 14 guarantees or other contingent obligations, investments, or loans 15 collateralized by the stock of a subsidiary or affiliate, provided such 16 transactions equal or exceed: (i) with respect to insurers other than 17 life insurers, the lesser of 3% of the insurer's admitted assets or 25% 18 of surplus as regards policyholders, as of December 31 next 19 preceding; (ii) with respect to life insurers, 3% of the insurer's 20 admitted assets, as of December 31 next preceding;

(b) Loans or extensions of credit to any person who is not an 21 22 affiliate, in which the insurer makes such loans or extensions of 23 credit with the agreement or understanding that the proceeds of 24 such transactions, in whole or in substantial part, are to be used to 25 make loans or extensions of credit to, to purchase assets of, or to 26 make investments in, any affiliate of the insurer making those loans 27 or extensions of credit, provided those transactions are equal to or exceed: (i) with respect to insurers other than life insurers, the 28 29 lesser of 3% of the insurer's admitted assets or 25% of surplus as 30 regards policyholders, as of December 31 next preceding; (ii) with 31 respect to life insurers, 3% of the insurer's admitted assets, as of 32 December 31 next preceding;

33 34

(c) Reinsurance agreements or modifications thereto, including:
 (i) All reinsurance pooling agreements; and

35 (ii) Agreements in which the reinsurance premium or a change 36 in the insurer's liabilities, or the projected reinsurance premium or a 37 change in the insurer's liabilities in any of the next three years, 38 equals or exceeds 5% of the insurer's surplus as regards 39 policyholders, as of December 31 next preceding, including those 40 agreements which may require as consideration the transfer of 41 assets from an insurer to a non-affiliate if an agreement or 42 understanding exists between the insurer and non-affiliate that any 43 portion of those assets will be transferred to one or more affiliates 44 of the insurer;

45 (d) All management agreements, service contracts, tax
46 <u>allocation agreements</u>, and all cost-sharing arrangements; [and]
47 (e) <u>Guarantees when made by a domestic insurer</u>; provided,
48 <u>however</u>, that a guarantee which is quantifiable as to amount shall

15

1 not be subject to the notice requirements of this paragraph unless it 2 exceeds the lesser of one-half of one percent (.5%) of the insurer's 3 admitted assets or ten percent (10%) of surplus as regards 4 policyholders as of the 31st day of December next preceding. 5 Further, all guarantees which are not quantifiable as to amount shall 6 be subject to the notice requirements of this paragraph; 7 (f) Direct or indirect acquisitions or investments in a person that 8 controls the insurer or in an affiliate of the insurer in an amount 9 which, together with its present holdings in such investments, 10 exceeds two and one-half percent (2.5%) of the insurer's surplus to 11 policyholders. Direct or indirect acquisitions in insurance affiliates 12 that are subject to section 2 of P.L. 1970, c. 22 (C.17:27A-2), shall 13 be exempt from this requirement; and 14 (g) Any material transactions, specified by regulation, which the 15 commissioner determines may adversely affect the interests of the 16 insurer's policyholders. Nothing herein contained shall be deemed 17 to authorize or permit any transactions which, in the case of an 18 insurer which is not a member of the same insurance holding 19 company system, would be otherwise contrary to law. 20 (3) A domestic insurer may not enter into transactions which are 21 part of a plan or series of like transactions with persons within the 22 insurance holding company system if the purpose of those separate 23 transactions is to avoid the statutory threshold amount and thus 24 avoid the review that would otherwise occur. If the commissioner 25 determines that such separate transactions were entered into over 26 any 12-month period for that purpose, he may exercise his authority 27 under section 8 of P.L.1993, c.241 (C.17:27A-9.1). 28 (4) The commissioner, in reviewing transactions pursuant to 29 paragraph (2) of this subsection, shall consider whether the 30 transactions comply with the standards set forth in paragraph (1) of 31 this subsection and whether they may adversely affect the interests 32 of policyholders.

(5) The commissioner shall be notified within 30 days of any
investment of the domestic insurer in any one corporation if the
total investment in that corporation by the insurance holding
company system exceeds 10% of that corporation's voting
securities.

(6) The commissioner may by regulation specify certain types of
transactions that need not be submitted for review under this
subsection if he determines that those transactions would not have a
significant impact on the financial condition or methods of
operation of the insurer.

b. Adequacy of surplus. For purposes of this chapter, in
determining whether an insurer's surplus as regards policyholders is
reasonable in relation to the insurer's outstanding liabilities and
adequate to its financial needs, the following factors, among others,
shall be considered:

(1) The size of the insurer as measured by its assets, capital and
 surplus, reserves, premium writings, insurance in force and other
 appropriate criteria;

4 (2) The extent to which the insurer's business is diversified 5 among the several lines of insurance;

6 (3) The number and size of risks insured in each line of 7 business;

8 (4) The extent of the geographical dispersion of the insurer's9 insured risks;

(5) The nature and extent of the insurer's reinsurance program;

(6) The quality, diversification, and liquidity of the insurer'sinvestment portfolio;

13 (7) The recent past and projected future trend in the size of theinsurer's surplus as regards policyholders;

(8) The surplus as regards policyholders maintained by other
comparable insurers in respect of the factors enumerated in this
subsection;

(9) The adequacy of the insurer's reserves;

10

18

(10) The quality and liquidity of investments in affiliates. The
commissioner may discount any such investments or treat any such
investment as a disallowed asset for purposes of determining the
adequacy of surplus as regards policyholders whenever in his
judgment such investment so warrants; and

(11) The quality of the insurer's earnings and the extent to whichthe reported earnings include extraordinary items.

c. Dividends and other distributions.

27 (1) A domestic insurer subject to registration under section 3 of P.L.1970, c.22 (C.17:27A-3) shall report to the commissioner any 28 29 dividend or distribution to its shareholders within five business days 30 following declaration and at least 30 days, after receipt of that 31 report by the commissioner, prior to payment. For good cause 32 shown, the commissioner may reduce the notification period prior 33 to payment to a period of not less than 10 days. The commissioner 34 shall limit or disallow the payment of any dividend or distribution if 35 he determines that the insurer's surplus as regards policyholders is 36 not reasonable in relation to its outstanding liabilities and adequate 37 to its financial needs pursuant to subsection b. of this section or if 38 the insurer is otherwise found to be in a hazardous financial 39 condition.

40 (2) (a) No domestic insurer subject to registration under section 41 3 shall pay any extraordinary dividend or make any other 42 extraordinary distribution to its shareholders until (i) 30 days after 43 the commissioner has received notice of the declaration thereof and 44 has not within such period disapproved such payment, or (ii) the 45 commissioner shall have approved such payment within such 30-46 day period.

47 (b) For purposes of this paragraph, an extraordinary dividend or48 distribution includes any dividend or distribution of cash or other

17

1 property, whose fair market value together with that of other 2 dividends or distributions made within the preceding 12 months 3 exceeds the greater of (i) 10% of such insurer's surplus as regards 4 policyholders as of December 31 next preceding, or (ii) the net gain 5 from operations of such insurer, if such insurer is a life insurer, or 6 the net income, if such insurer is not a life insurer, not including 7 realized capital gains, for the 12-month period ending December 31 next preceding, but shall not include pro rata distributions of any 8 9 class of the insurer's own securities.

10 (c) Notwithstanding any other provision of law, a domestic 11 insurer may declare an extraordinary dividend or distribution which 12 is conditional upon the commissioner's approval thereof, and such a 13 declaration shall confer no rights upon [policyholders] 14 shareholders until (i) 30 days after the commissioner has received 15 notice of the declaration thereof and has not within such period disapproved such payment, or (ii) the commissioner shall have 16 17 approved such payment within such 30-day period.

18 (3) Except for extraordinary dividends or distributions paid 19 pursuant to paragraph (2) of this subsection, all dividends or 20 distributions to shareholders shall be declared or paid by insurers 21 subject to registration under section 3 of P.L.1970, c.22 (C.17:27A-22 3) from only earned surplus. For purposes of this paragraph, 23 "earned surplus" means unassigned funds (surplus), as reported on 24 the insurer's annual statement as of December 31 next preceding, 25 less unrealized capital gains and revaluation of assets.

d. Management of domestic insurers subject to registration.

26

(1) Notwithstanding the control of a domestic insurer by any
person, the officers and directors of the insurer shall not thereby be
relieved of any obligation or liability to which they would otherwise
be subject by law, and the insurer shall be managed so as to assure
its separate operating identity consistent with P.L.1970, c.22
(C.17:27A-1 et seq.).

33 (2) Nothing herein shall preclude a domestic insurer from
34 having or sharing a common management or cooperative or joint
35 use of personnel, property or services with one or more other
36 persons under arrangements meeting the standards of paragraph (1)
37 of subsection a. of this section.

38 (3) Not less than one-third of the directors of a domestic insurer, 39 and not less than one-third of the members of each committee of the 40 board of directors of any domestic insurer, shall be persons who are 41 not officers or employees of that insurer or of any entity controlling, controlled by, or under common control with, that 42 43 insurer and who are not beneficial owners of a controlling interest 44 in the voting securities of that insurer or any such entity. At least 45 one such person shall be included in any quorum for the transaction 46 of business at any meeting of the board of directors or any 47 committee thereof.

18

1 (4) The board of directors of a domestic insurer shall establish 2 one or more committees comprised solely of directors who are not 3 officers or employees of the insurer or of any entity controlling, 4 controlled by, or under common control with, the insurer and who 5 are not beneficial owners of a controlling interest in the voting 6 securities of the insurer or any such entity. The committee shall be 7 responsible for recommending the selection of independent certified 8 public accountants, reviewing the insurer's financial condition, the 9 scope and results of the independent audit and any internal audit, 10 nominating candidates for director for election by shareholders or 11 policyholders, evaluating the performance of officers deemed to be 12 principal officers of the insurer and recommending to the board of 13 directors the selection and compensation, including bonuses or 14 other special payments, of the principal officers.

(5) The provisions of paragraphs (3) and (4) of this subsection d.
shall not apply to a domestic insurer if the person controlling the
insurer, such as an insurer, a mutual insurance holding company, or
a publicly held corporation, is an entity having a board of directors
and committees thereof that substantially meet the requirements of
those paragraphs.

21 (6) An insurer may make application to the commissioner for a 22 waiver from the requirements of this subsection, if the insurer's 23 annual direct written and assumed premium, excluding premiums 24 reinsured with the Federal Crop Insurance Corporation and National 25 Flood Insurance Program, is less than \$300,000,000. An insurer 26 may also make application to the commissioner for a waiver from 27 the requirements of this subsection based upon unique 28 circumstances. The commissioner may consider various factors 29 including, but not limited to, the type of business entity, volume of 30 business written, availability of qualified board members, or the 31 ownership or organizational structure of the entity.

- 32 (cf: P.L.1995, c.338, s.2)
- 33

36

34 5. Section 7 of P.L.1993, c.241 (C.17:27A-4.1) is amended to
 35 read as follows:

7. a. As used in this section only:

"Acquisition" means any agreement, arrangement or activity, the
consummation of which results in a person acquiring, directly or
indirectly, the control of another person, and includes but is not
limited to the acquisition of voting securities, the acquisition of
assets, bulk reinsurance and mergers.

An "involved insurer" includes an insurer which either acquires
or is acquired, is affiliated with an insurer which is an acquirer or is
acquired, or is the result of a merger.

b. (1) Except as provided in paragraph (2) of this subsection,
this section applies to any acquisition in which there is a change in
control of an insurer authorized to do business in this State.

48 (2) This section shall not apply to the following:

1 (a) [An acquisition subject to approval or disapproval by the 2 commissioner pursuant to section 2 of P.L.1970, c.22 (C.17:27A-3 2); Deleted by amendment P.L. , c.) (pending before 4 the Legislature as this bill) 5 (b) A purchase of securities solely for investment purposes, so 6 long as those securities are not used by voting or otherwise to cause 7 or attempt to cause the substantial lessening of competition in any 8 insurance market in this State. If a purchase of securities results in 9 a presumption of control as defined in subsection c. of section 1 of 10 P.L.1970, c.22 (C.17:27A-1), it is not solely for investment 11 purposes unless the commissioner or other appropriate official of 12 the insurer's state of domicile accepts a disclaimer of control or 13 affirmatively finds that control does not exist and such disclaimer 14 action or affirmative finding is communicated by the domiciliary 15 commissioner or official to the commissioner of this State; 16 (c) The acquisition of already affiliated persons; 17 (d) An acquisition if, as an immediate result of the acquisition, 18 the combined market share of the involved insurers would not 19 exceed five percent of the total market, there would be no increase 20 in the market, or 21 (i) the combined market share of the involved affiliated insurers 22 would not exceed twelve percent of the total market, and 23 (ii) the market share increases by no more than two percent of 24 the total market. 25 For the purpose of this subparagraph (d), "market" means direct 26 written insurance premium in this State for a line of business as 27 contained in the annual statement required to be filed by insurers 28 licensed to do business in this State; 29 (e) An acquisition for which a pre-acquisition notification 30 would be required pursuant to this section due solely to the 31 resulting effect on the ocean marine insurance line of business; 32 (f) An acquisition of an insurer whose domiciliary 33 commissioner or other appropriate official affirmatively finds that: 34 the insurer is in failing condition; there is a lack of feasible 35 alternatives to improving that condition; the public benefits of 36 improving that insurer's condition through the acquisition exceed 37 the public benefits that would arise from not lessening competition; 38 and such findings are communicated by the domiciliary 39 commissioner or official to the commissioner of this State. 40 (g) The acquisition of a person by another person when both 41 persons are neither directly nor through affiliates primarily engaged 42 in the business of insurance, if pre-acquisition notification is filed 43 with the commissioner in accordance with paragraph (1) of 44 subsection c. of this section 30 days prior to the proposed effective 45 date of the acquisition. Such pre-acquisition notification is not required for exclusion from this section if the acquisition would 46 47 otherwise be excluded from this section by any other paragraph of 48 this subsection.

20

1 An acquisition covered by subsection b. of this section shall c. 2 be subject to an order pursuant to subsection e. of this section 3 unless the acquiring person files a pre-acquisition notification and 4 the waiting period has expired. The acquired person may file a pre-5 acquisition notification. The commissioner shall give confidential 6 treatment to information submitted under this subsection in the 7 same manner as provided in section 6 of P.L.1970, c.22 (C.17:27A-8 6).

9 (1) The pre-acquisition notification shall be in such form and 10 contain such information as prescribed by the commissioner relating to those markets which, under subparagraph (2)(d) of subsection b. 11 12 of this section, cause the acquisition not to be exempted from the 13 provisions of this section. The commissioner may require such 14 additional material and information as he deems necessary. The 15 required information may include an opinion of an economist as to 16 the competitive impact of the acquisition in this State, accompanied 17 by a summary of the education and experience of that person 18 indicating his ability to render an informed opinion.

19 (2) The waiting period required shall begin on the date of 20 receipt by the commissioner of pre-acquisition notification and shall 21 end on the earlier of the 30th day after the date of that notification, 22 or termination of the waiting period by the commissioner. Prior to 23 the end of the waiting period, the commissioner on a one-time basis 24 may require the submission of additional needed information 25 relevant to the proposed acquisition, in which event the waiting 26 period shall end on the earlier of the 30th day after receipt of that 27 additional information by the commissioner or termination of the 28 waiting period by the commissioner.

d. (1) The commissioner may enter an order under paragraph
(1) of subsection e. with respect to an acquisition if there is
substantial evidence that the effect of the acquisition may be
substantially to lessen competition in any line of insurance of this
State or, to tend to create a monopoly therein or if the insurer fails
to file adequate information in compliance with subsection c.

35 (2) In determining whether a proposed acquisition would violate
36 the competitive standard of paragraph (1) of this subsection, the
37 commissioner shall consider the following:

(a) Any acquisition covered under subsection b. involving two
or more insurers competing in the same market shall be prima facie
evidence of violation of the competitive standard if the market is
highly concentrated and the involved insurers possess the following
shares of the market:

44 Insurer A Insurer B
45 4% 4% or more
46 10% 2% or more
47 15% 1% or more

43

21

or, if the market is not highly concentrated and the involved
 insurers possess the following shares of the market:

3 4 Insurer A Insurer B 5 5% 5% or more 10% 6 4% or more 7 8 Insurer A Insurer B 9 3% or more 15% 10 19% 1% or more 11

12 For the purposes of this subparagraph (a), the insurer with the largest share of the market shall be deemed to be Insurer A. A 13 highly concentrated market is one in which the share of the four 14 15 largest insurers is seventy-five percent or more of the market. 16 Percentages not shown in the tables are interpolated proportionately 17 to the percentages that are shown. If more than two insurers are 18 involved, exceeding the total of the two columns in the table shall 19 be prima facie evidence of violation of the competitive standards in 20 paragraph (1) of this subsection.

21 (b) There is a significant trend toward increased concentration 22 when the aggregate market share of any grouping of the largest 23 insurers in the market, from the two largest to the eight largest, has 24 increased by seven percent or more of the market over a period of 25 time, extending from any base year five to ten years prior to the 26 acquisition, up to the time of the acquisition. Any acquisition or 27 merger covered under subsection b. involving two or more insurers competing in the same market shall be prima facie evidence of a 28 29 violation of the competitive standard in paragraph (1) of this 30 subsection if:

31 (i) there is a significant trend toward increased concentration in32 the market;

(ii) one of the insurers involved is one of the insurers in a
grouping of such large insurers showing the requisite increase in the
market share; and

36 (iii) another involved insurer's market is two percent or more.

37 (c) Even though an acquisition is not prima facie violative of the 38 competitive standard under subparagraphs (a) and (b) of this 39 paragraph (2), the commissioner may establish the requisite 40 anticompetitive effect based upon other substantial evidence. Even 41 though an acquisition is prima facie violative of the competitive 42 standard under those subparagraphs, a party may establish the 43 absence of the requisite anticompetitive effect based upon other 44 substantial evidence. Relevant factors in making a determination 45 under this subparagraph (c) include, but are not limited to, the 46 following: market shares, volatility of ranking of market leaders, 47 number of competitors, concentration, trend of concentration in the 48 industry, and ease of entry and exit into the market.

1 (d) For the purposes of this paragraph (2): 2 The term "insurer" includes any company or group of companies 3 under common management, ownership or control; The term "market" means the relevant product and geographical 4 5 markets as determined by the commissioner. In determining the 6 relevant product and geographical markets, the commissioner shall 7 give due consideration to, among other things, the definitions or 8 guidelines, if any, promulgated by the National Association of 9 Insurance Commissioners and to information, if any, submitted by parties to the acquisition. In the absence of sufficient information 10 to the contrary, the relevant product market is assumed to be the 11 12 direct written insurance premium for a line of business, such line 13 being that used in the annual statement required to be filed by insurers doing business in this State, and the relevant geographical 14 15 market is assumed to be this State. 16 The burden of showing prima facie evidence of violation of the 17 competitive standard rests upon the commissioner. (3) An order may not be entered under paragraph (1) of 18 subsection e. if: 19 20 (a) The acquisition will yield substantial economies of scale or 21 economies in resource utilization that cannot be feasibly achieved 22 in any other way, and the public benefits which would arise from 23 those economies exceed the public benefits which would arise from 24 not lessening competition; or 25 (b) The acquisition will substantially increase the availability of 26 insurance, and the public benefits of that increase exceed the public 27 benefits which would arise from not lessening competition. 28 e. (1) (a) If an acquisition violates the standards of this section, 29 the commissioner may enter an order: 30 (i) requiring an involved insurer to cease and desist from doing 31 business in this State with respect to the line or lines of insurance 32 involved in the violation; or 33 (ii) denying the application of an acquired or acquiring insurer 34 for a license to do business in this State. (b) Such an order shall not be entered unless: 35 (i) there is a hearing, 36 37 (ii) notice of that hearing is issued prior to the end of the waiting 38 period and not less than 15 days prior to the hearing; and 39 (iii) the hearing is concluded and the order is issued no later than 40 60 days after the end of the waiting period. Every order shall be 41 accompanied by a written decision of the commissioner setting 42 forth his findings of fact and conclusions of law. 43 (c) An order entered under this subsection shall not become 44 final earlier than 30 days after it is issued, during which time the 45 involved insurer may submit a plan to remedy the anti-competitive 46 impact of the acquisition within a reasonable time. Based upon 47 such plan or other information, the commissioner shall specify the 48 conditions, if any, under which, and the time period during which,

1 the aspects of the acquisition causing a violation of the standards of 2 this section may be remedied and the order vacated or modified. 3 (d) An order pursuant to this subsection shall not apply if the 4 acquisition is not consummated. 5 (2) Any person who violates a cease and desist order of the 6 commissioner under paragraph (1) while such order is in effect, 7 may after notice and hearing, be subject to a penalty of up to 8 \$10,000 for each day of violation, or suspension or revocation of 9 that person's license, or both. 10 (3) Any insurer or other person who fails to make any filing 11 required by this section shall be required to pay a penalty of up to 12 \$5,000 per violation. Subsections b. and c. of section 8 of P.L.1970, c.22 13 f. 14 (C.17:27A-8) and section 10 of P.L.1970, c.22 (C.17:27A-10) shall not apply to acquisitions covered under this section. 15 16 g. This section shall not limit the commissioner's authority to 17 refuse to renew or revoke the certificate of authority of an insurer admitted to transact business in this State pursuant to R.S.17:32-1 et 18 19 seq., or N.J.S.17B:23-1 et seq. 20 (cf: P.L.1993, c.241, s.7) 21 22 6. Section 5 of P.L.1970, c.22 (C.17:27A-5) is amended to read 23 as follows: 24 5. Examination. 25 Power of commissioner. In addition to the powers which the a. 26 commissioner has under other sections of Title 17 of the Revised 27 Statutes and Title 17B of the New Jersey Statutes relating to the 28 examination of insurers, the commissioner shall [also] have the 29 power to examine any insurer registered under section 3 of 30 P.L.1970, c.22 (C.17:27A-3) and its affiliates to ascertain the 31 financial condition of the insurer, including the enterprise risk to the 32 insurer by the ultimate controlling party, or by any entity or 33 combination of entities within the insurance holding company 34 system, or by the insurance holding company system on a 35 consolidated basis. 36 The commissioner shall also have the power to order any insurer 37 registered under section 3 to produce such records, books, or other 38 information papers in the possession of the insurer or its affiliates as 39 shall be necessary to ascertain the financial condition of the insurer 40 or to determine compliance with P.L.1970, c.22 (C.17:27A-1 et 41 seq.). In the event such insurer fails to comply with such order, the 42 commissioner shall have the power to examine such affiliates to obtain such information. 43 44 In addition, to determine compliance with this section, the 45 commissioner may order any insurer registered under section 3 of 46 P.L.1970, c.22 (C.17:27A-3) to produce information not in the 47 possession of the insurer if the insurer can obtain access to that 48 information pursuant to contractual relationships, statutory

1 obligations, or other method. In the event the insurer cannot obtain 2 the information requested by the commissioner, the insurer shall 3 provide to the commissioner a detailed explanation of the reason 4 that the insurer cannot obtain the information and the identity of the 5 holder of the information. Whenever it appears to the commissioner 6 that the detailed explanation is without merit, the commissioner 7 may require the insurer, after notice and opportunity for a hearing, 8 to pay a penalty of up to \$5,000 for each day's delay, or may 9 suspend or revoke the insurer's certificate of authority. 10 b. (Deleted by amendment, P.L.1993, c.241.) 11 Use of consultants. The commissioner may retain at the c. 12 registered insurer's expense such attorneys, actuaries, accountants 13 and other persons as shall be necessary to assist in the conduct of 14 the examination under subsection a. above. Any persons so retained 15 shall be under the direction and control of the commissioner and 16 shall act in a purely advisory capacity. 17 d. Expenses. The reasonable expenses of the examination 18 pursuant to subsection a. above shall be fixed and determined by the 19 commissioner, and he shall collect them from the insurer examined, 20 which shall pay them on presentation of an accounting of the 21 expenses. 22 e. Compelling production. In the event the insurer fails to 23 comply with an order issued pursuant to this section, the 24 commissioner shall have the power to examine the affiliates to 25 obtain the information. The commissioner shall also have the power 26 to issue subpoenas, to administer oaths, and to examine under oath 27 any person for purposes of determining compliance with this 28 section. Upon the failure or refusal of any person to obey a 29 subpoena, the commissioner may petition a court of competent 30 jurisdiction, and upon proper showing, the court may enter an order 31 compelling the witness to appear and testify or produce 32 documentary evidence. Failure to obey the court order shall be punishable as contempt of court. Every person shall be obliged to 33 34 attend as a witness at the place specified in the subpoena, when 35 subpoenaed, anywhere within the State. He or she shall be entitled to the same fees and mileage, if claimed, as a witness in the 36 37 Superior Court of New Jersey, which fees, mileage, and actual 38 expense, if any, necessarily incurred in securing the attendance of 39 witnesses, and their testimony, shall be itemized and charged 40 against, and be paid by, the company being examined. 41 (cf: P.L.1995, c.338, s.2) 42 43 7. (New section) a. Power of commissioner. With respect to any insurer registered under section 3 of P.L.1970, c.22 (C.17:27A-

44 45 3), and in accordance with subsection c. of this section, the 46 commissioner shall also have the power to participate in a 47 supervisory college for any domestic insurer that is part of an 48 insurance holding company system with international operations in

order to determine compliance by the insurer with P.L. , c.
 (C.) (pending before the Legislature as this bill). The powers of
 the commissioner with respect to supervisory colleges include, but
 are not limited to, the following:

(1) Initiating the establishment of a supervisory college;

6 (2) Clarifying the membership and participation of other
7 supervisors in the supervisory college;

8 (3) Clarifying the functions of the supervisory college and the 9 role of other regulators, including the establishment of a group-wide 10 supervisor;

(4) Coordinating the ongoing activities of the supervisory
college, including planning meetings, supervisory activities, and
processes for information sharing; and

14 (5) Establishing a crisis management plan.

15 b. Expenses. Each registered insurer subject to this section 16 shall be liable for and shall pay the reasonable expenses of the 17 commissioner's participation in a supervisory college in accordance with subsection c. of this section, including reasonable travel 18 19 expenses. For purposes of this section, a supervisory college may be 20 convened as either a temporary or permanent forum for 21 communication and cooperation between the regulators charged 22 with the supervision of the insurer or its affiliates, and the 23 commissioner may establish a regular assessment to the insurer for 24 the payment of these expenses.

25 Supervisory college. In order to assess the business strategy, c. 26 financial position, legal and regulatory position, risk exposure, risk 27 management and governance processes, and as part of the examination of individual insurers in accordance with section 5 of 28 29 P.L.1970, c.22 (C.17:27A-5), the commissioner may participate in a 30 supervisory college with other regulators charged with supervision 31 of the insurer or its affiliates, including other state, federal and 32 international regulatory agencies. The commissioner may enter into 33 agreements in accordance with subsection c. of section 6 of 34 P.L.1970, c.22, (C.17:27A-6) providing the basis for cooperation 35 between the commissioner and the other regulatory agencies, and 36 the activities of the supervisory college. Nothing in this section 37 shall delegate to the supervisory college the authority of the 38 commissioner to regulate or supervise the insurer or its affiliates 39 within its jurisdiction.

40

5

41 8. (New section) Group-wide supervision for international42 insurance groups

a. As used in this section, the following terms shall have the
respective meanings hereinafter set forth, unless the context clearly
indicates otherwise:

46 "Group-wide supervisor" means the chief insurance regulatory
47 official authorized to engage in conducting and coordinating group48 wide supervision activities who is from the jurisdiction determined

1 or acknowledged by the commissioner under subsection c. of this

2 section to have sufficient significant contacts with the international

3 insurance group.

4 "International insurance group" means an insurance group
5 operating internationally that includes an insurer registered under
6 section 3 of P.L.1970, c.22 (C.17:27A-3).

b. The commissioner is authorized to act as the group-wide
supervisor for any international insurance group if the international
insurance group's ultimate controlling person is domiciled in this
State. The commissioner may otherwise acknowledge another
jurisdiction as the group-wide supervisor whenever the international
insurance group:

13 (1) Does not have substantial insurance operations in the United14 States;

(2) Has substantial insurance operations in the United States,but not in this State; or

(3) Has substantial insurance operations in the United States and
this State, but the department has determined pursuant to the factors
set forth in subsections c. and f. of this section that the other
jurisdiction is the appropriate group supervisor.

21 c. In cooperation with other supervisors, the commissioner may 22 determine that the commissioner is the appropriate group-wide 23 supervisor for an international insurance group with substantial 24 operations concentrated in this State or in insurance operations 25 conducted by subsidiary insurance companies domiciled in this 26 State, where the ultimate controlling person is domiciled outside of 27 this State, or the commissioner may acknowledge that another chief insurance regulatory official is the appropriate group-wide 28 29 supervisor for the international insurance group. The commissioner 30 shall consider the following factors and the relative scale of each 31 when making a determination or acknowledgment under this 32 subsection:

33 (1) The location where the international insurance group is
34 based or the place of domicile of the ultimate controlling person of
35 the international insurance group.

36 (2) The locations of the international insurance group's37 executive offices.

38 (3) The locations of origin of the insurance business of the39 international insurance group.

40 (4) The locations of the assets and liabilities of the international41 insurance group.

42 (5) The locations of the business operations and activities of the43 international insurance group.

44 (6) Whether another chief insurance regulatory official is acting
45 or seeking to act as the lead group-wide supervisor under a
46 regulatory system that the commissioner determines to be:

47 (a) substantially similar to that provided under the insurance48 laws of this State; or

(b) otherwise sufficient in terms of provision of group-wide
 supervision, enterprise risk analysis and cooperation with other
 chief regulatory officials.

4 (7) Whether a chief insurance regulatory official acting or 5 seeking to act as the lead group-wide supervisor provides the 6 commissioner with reasonably reciprocal recognition and 7 cooperation.

8 d. Pursuant to section 5 of P.L.1970, c.22 (C.17:27A-5), the 9 commissioner is authorized to collect from any insurer registered 10 pursuant to section 3 of P.L.1970, c.22 (C.17:27A-3) all information necessary to determine whether the commissioner may 11 12 act as the group-wide supervisor or if the commissioner may 13 acknowledge another insurance regulatory official to act as the group-wide supervisor. Prior to issuing a determination that an 14 15 international insurance group is subject to group-wide supervision 16 by the commissioner, the commissioner shall notify the insurer 17 registered pursuant to section 3 of P.L.1970, c.22 (C.17:27A-3) and 18 the ultimate controlling person within the international insurance 19 group. The international insurance group shall have not less than 30 20 days to provide the commissioner with additional information 21 pertinent to the pending determination. The commissioner shall 22 publish on the Department of Banking and Insurance website the 23 identity of international insurance groups that the commissioner has 24 determined are subject to its group-wide supervision.

e. If the commissioner is the group-wide supervisor for an
international insurance group, the commissioner is authorized to
engage in conducting and coordinating any of the following groupwide supervision activities:

(1) Assess the enterprise risks within the international insurance
group, pursuant to section 5 of P.L.1970, c.22 (C.17:27A-5), to
ensure that:

32 (a) The material financial condition and liquidity risks to the
33 members of the international insurance group which are engaged in
34 the business of insurance are identified by management.

35 (b) Reasonable and effective mitigation measures are in place.

36 (2) Request, from any member of an international insurance
37 group subject to the commissioner's supervision, information
38 necessary and appropriate to assess enterprise risk, including, but
39 not limited to, information about the members of the international
40 insurance group regarding:

41 (a) Governance, risk assessment and management.

42 (b) Capital adequacy.

43 (c) Material intercompany transactions.

(3) Compel development and implementation of reasonable
measures designed to assure that the international insurance group
is able to timely recognize and mitigate material risks to members
that are engaged in the business of insurance.

28

1 (4) Communicate with other insurance regulatory officials for 2 members within the international insurance group and share 3 relevant information subject to the confidentiality provisions of 4 section 6 of P.L.1970, c.22 (C.17:27A-6), through supervisory 5 colleges as set forth in section 7 of P.L. c. (C.) (pending 6 before the Legislature as this bill) or otherwise.

7 (5) Enter into agreements with or obtain documentation from 8 any insurer registered under section 3 of P.L.1970, c.22 (C.17:27A-9 3), any member of the international insurance group and any other 10 chief insurance regulatory officials for members, providing the 11 basis for or otherwise clarifying the commissioner's role as group 12 supervisor, including provisions for resolving disputes with other 13 relevant supervisory authorities. Such agreements or documentation 14 shall not serve as evidence in any proceeding that any insurer or 15 person within an insurance holding company system not 16 incorporated in this State is doing business in this State or is 17 otherwise subject to jurisdiction in this State.

18 (6) Other group-wide supervisory activities as considered19 appropriate by the commissioner.

f. If the commissioner acknowledges that a regulatory official
from a jurisdiction which is not accredited by the National
Association of Insurance Commissioners (NAIC) is the group-wide
supervisor, the commissioner is authorized to reasonably cooperate,
through supervisory colleges or otherwise, with group supervision
undertaken by the group-wide supervisor, provided that:

26 (1) The commissioner's cooperation is in compliance with the27 insurance laws of this State.

(2) The regulator also recognizes and cooperates with the
commissioner's activities as a group-wide supervisor for other
international insurance groups where applicable. Whenever such
recognition and cooperation is not reasonably reciprocal, the
commissioner is authorized to refuse recognition and cooperation.

g. The commissioner is authorized to enter into agreements
with or obtain documentation from any insurer registered under
section 3 of P.L.1970, c.22 (C.17:27A-3), any affiliate of the insurer
and other regulatory officials for members of the insurance group,
which provide the basis for or otherwise clarify a regulatory
official's role as group supervisor.

39 h. The commissioner may promulgate regulations pursuant to 40 the Administrative Procedure Act, P.L. 1968, c. 410 (C.52:14B-1 et 41 seq.) necessary for the administration of this section. In 42 determining whether to promulgate a regulation, the commissioner 43 shall give appropriate consideration to model laws, model 44 regulations and definitions or guidelines pertaining to group-wide 45 supervision, if any, promulgated by the NAIC or other recognized 46 insurance regulatory bodies or associations.

47 i. A registered insurer subject to this section shall be liable for48 and shall pay the reasonable expenses of the commissioner's

29

participation in the administration of this section, including the
 engagement of attorneys, actuaries and any other professionals and
 all reasonable travel expenses.

4

47

48

5 9. Section 6 of P.L.1970, c.22 (C.17:27A-6) is amended to read 6 as follows:

7 6. Confidential treatment. [All information, documents and 8 copies thereof obtained by or disclosed to the commissioner or any 9 other person in the course of an examination or investigation made 10 pursuant to section 5 of P.L.1970, c.22 (C.17:27A-5) and all 11 information reported pursuant to section 3 and section 4 of 12 P.L.1970, c.22 (C.17:27A-3 and 17:27A-4) shall be given 13 confidential treatment and shall not be subject to subpoena and shall 14 not be made public by the commissioner or any other person, except 15 to insurance departments of other states, without the prior written 16 consent of the insurer to which it pertains unless the commissioner, 17 after giving the insurer, and its affiliates who would be affected 18 thereby, notice and opportunity to be heard, determines that the 19 interests of policyholders, shareholders or the public will be served 20 by the publication thereof, in which event he may publish all or any 21 part thereof in such manner as he may deem appropriate.]

22 a. Documents, materials or other information in the possession 23 or control of the department that are obtained by or disclosed to the 24 commissioner or any other person in the course of an examination 25 or investigation made pursuant to section 5 of P.L.1970, c.22 26 (C.17:27A-5) and all information reported pursuant to paragraphs 27 (12) and (13) of subsection b. of section 2 of P.L.1970, c.22 (C. 28 17:27A-2), section 3 and section 4 of P.L.1970, c.22 (C.17:27A-3 29 and 17:27A-4) shall be confidential by law and privileged, shall not 30 be subject to P.L.1963, c.73 (C.47:1A-1 et seq.), shall not be subject 31 to subpoena, and shall not be subject to discovery or admissible in 32 evidence in any private civil action. The commissioner is authorized 33 to use the documents, materials or other information in the 34 furtherance of any regulatory or legal action brought as a part of the 35 commissioner's official duties. The commissioner shall not otherwise make the documents, materials or other information 36 37 public without the prior written consent of the insurer to which it 38 pertains unless the commissioner, after giving the insurer and its 39 affiliates who would be affected thereby notice and opportunity to 40 be heard, determines that the interest of policyholders, shareholders 41 or the public will be served by the publication thereof, in which 42 event the commissioner may publish all or any part in such manner 43 as may be deemed appropriate. 44 b. Neither the commissioner nor any person who received 45 documents, materials or other information while acting under the 46 authority of the commissioner or with whom such documents,

materials or other information are shared pursuant to P.L.1970, c.22

(C.17:27A-1 et seq.) shall be permitted or required to testify in any

1 private civil action concerning any confidential documents, 2 materials, or information subject to subsection a. of this section. 3 c. In order to assist in the performance of the commissioner's 4 duties, the commissioner: 5 (1) May, upon request, be required to share documents, 6 materials or other information, including the confidential and 7 privileged documents, materials or information subject to 8 subsection a. of this section, with other state, federal and 9 international regulatory agencies, with the National Association of 10 Insurance Commissioners (NAIC) and its affiliates and subsidiaries, 11 and with state, federal, and international law enforcement 12 authorities, including members of any supervisory college described 13 in section 7 of P.L., c. (C.) (pending before the Legislature 14 as this bill), provided that the recipient agrees in writing to maintain 15 the confidentiality and privileged status of the document, material 16 or other information, and has verified in writing the legal authority 17 to maintain confidentiality. 18 (2) Notwithstanding paragraph (1) of this subsection c., the 19 commissioner may only share confidential and privileged 20 documents, material, or information reported pursuant to subsection k. of section 3 of P.L.1970, c.22 (C.17:27A-3) with commissioners 21 22 of states having statutes or regulations substantially similar to 23 subsection a. of this section and who have agreed in writing not to 24 disclose that information. 25 (3) May receive documents, materials or information, including 26 otherwise confidential and privileged documents, materials or 27 information from the NAIC and its affiliates and subsidiaries and from regulatory and law enforcement officials of other foreign or 28 29 domestic jurisdictions, and shall maintain as confidential or 30 privileged any document, material or information received with 31 notice or the understanding that it is confidential or privileged 32 under the laws of the jurisdiction that is the source of the document, 33 material or information; and 34 (4) Shall enter into written agreements with the NAIC governing 35 the sharing and use of information provided pursuant to P.L., c. 36 (C.) (pending before the Legislature as this bill) consistent with 37 this subsection that shall: 38 (a) specify procedures and protocols regarding the 39 confidentiality and security of information shared with the NAIC 40 and its affiliates and subsidiaries pursuant to P.L., c. (C.) 41 (pending before the Legislature as this bill), including procedures 42 and protocols for sharing by the NAIC with other state, federal or 43 international regulators; 44 (b) specify that ownership of information shared with the NAIC and its affiliates and subsidiaries pursuant to this subsection 45 46 remains with the commissioner and the use by the NAIC of the information is subject to the direction of the commissioner; 47

31

1 (c) require prompt notice to be given to an insurer whose 2 confidential information in the possession of the NAIC pursuant to 3 P.L., c. (C.) (pending before the Legislature as this bill) 4 is subject to a request or subpoena to the NAIC for disclosure or 5 production; and 6 (d) require the NAIC and its affiliates and subsidiaries to 7 consent to intervention by an insurer in any judicial or 8 administrative action in which the NAIC and its affiliates and 9 subsidiaries may be required to disclose confidential information 10 about the insurer shared with the NAIC and its affiliates and 11 subsidiaries pursuant to P.L.1970 c.22 (C.17:27A-1 et seq.), 12 including with respect to the participation in supervisory colleges in accordance with section 7 of P.L , c. (C.) (pending before 13 14 the Legislature as this bill). 15 d. The sharing of information by the commissioner pursuant to 16 this section shall not constitute a delegation of regulatory authority 17 or rulemaking, and the commissioner is solely responsible for the 18 administration, execution and enforcement of the provisions of P.L., 19 c. (C.) (pending before the Legislature as this bill). 20 e. No waiver of any applicable privilege or claim of 21 confidentiality in the documents, materials or information shall 22 occur as a result of disclosure to the commissioner under this 23 section or as a result of sharing as authorized in subsection c. of this 24 section. 25 f. Documents, materials or other information in the possession 26 or control of the NAIC pursuant to P.L. , c. (C) (pending 27 before the Legislature as this bill) shall be confidential by law and 28 privileged, shall not be subject to P.L.1963, c.73 (C.47:1A-1 et 29 seq.), shall not be subject to subpoena, and shall not be subject to 30 discovery or admissible in evidence in any private civil action. 31 (cf: P.L.1993, c.241, s.6) 32 33 10. Section 8 of P.L.1993, c.241 (C.17:27A-9.1) is amended to 34 read as follows: 35 8. a. Any insurer failing to file any registration statement as 36 required by P.L.1970, c.22 (C.17:27A-1 et seq.) shall be required to 37 pay a penalty of up to \$5,000 for each day's delay. 38 b. Every director or officer of an insurance holding company 39 system who violates, participates in, or assents to, or who shall 40 permit any of the officers or agents of the insurer to engage in 41 transactions or make investments which have not been properly 42 reported or submitted pursuant to subsection a. of section 3 of 43 P.L.1970, c.22 (C.17:27A-3) or paragraph (2) of subsection a., or 44 subsection c. of section 4 of P.L.1970, c.22 (C.17:27A-4), or which 45 otherwise violate P.L.1970, c.22 (C.17:27A-1 et seq.), shall pay, in 46 their individual capacity, a penalty of up to \$5,000 per violation. 47 c. Whenever it appears to the commissioner that any insurer 48 subject to P.L.1970, c.22 (C.17:27A-1 et seq.) or any director,

32

1 officer, employee or agent thereof has engaged in any transaction or entered into a contract which is subject to section 4 of P.L.1970, 2 3 c.22 (C.17:27A-4) and which would not have been approved had 4 such approval been requested, the commissioner may order the 5 insurer to cease and desist immediately any further activity under 6 that transaction or contract. After notice and hearing the 7 commissioner may also order the insurer to void any such contracts 8 and restore the status quo if such action is in the best interest of the 9 policyholders, creditors or the public.

10 d. Whenever it appears to the commissioner that any insurer or 11 any director, officer, employee or agent thereof has committed a 12 willful violation of P.L.1970, c.22 (C.17:27A-1 et seq.), the 13 commissioner may cause criminal proceedings to be instituted in 14 the Superior Court against that insurer or the responsible director, 15 officer, employee or agent thereof. An insurer which willfully 16 violates that act may be fined up to \$10,000 per violation. Any 17 individual who willfully violates P.L.1970, c.22 (C.17:27A-1 et 18 seq.) may be fined in his individual capacity up to \$10,000 per 19 violation or, be imprisoned for not less than one year and not more 20 than three years, or both.

21 e. Any officer, director, or employee of an insurance holding 22 company system who willfully and knowingly subscribes to or 23 makes or causes to be made any false statements or false reports or 24 false filings with the intent to deceive the commissioner in the 25 performance of his duties under P.L.1970, c.22 (C.17:27A-1 et 26 seq.), upon conviction thereof, may be imprisoned for not less than 27 one year and not more than three years or fined up to \$10,000 per 28 violation, or both. Any fines imposed shall be paid by the officer, 29 director, or employee in his individual capacity, if legally liable, or 30 the insurer.

31 f. Whenever it appears to the commissioner that any person 32 has committed a violation of section 2 of P.L.1970, c.22 (C. 33 17:27A-2), which violation prevents the full understanding of the 34 enterprise risk to the insurer by affiliates or by the insurance 35 holding company system, the violation may serve as an independent 36 basis for disapproving dividends or distributions and for placing the 37 insurer under an order of supervision in accordance with P.L.1993, 38 c.245 (C.17:51A-1 et seq.). 39 (cf: P.L.1993, c.241, s.8) 40

41 11. (New section) As used in sections 11 through 15 of P.L.

42 c. (C.) (pending before the Legislature as this bill):

43 "Commissioner" means the Commissioner of Banking and44 Insurance.

45 "Hospital service corporation" means an entity authorized to
46 transact business in this State pursuant to P.L.1938, c.366 (C.17:4847 1 et seq.).

1 12. (New section) The commissioner may increase the amount 2 of capital or surplus required of a hospital service corporation, or 3 subsequently revise or redetermine that increase, using appropriate 4 methods and procedures established by rules and regulations 5 adopted by the commissioner, in order to provide adequate 6 protection against risks affecting the hospital service corporation's 7 financial condition that are not adequately or fully covered by its 8 reserves or other assets, but under no circumstances shall a hospital 9 service corporation's capital or surplus be less than the capital or 10 surplus required pursuant to regulation as prescribed by the 11 commissioner; provided, however, that any increase required by a 12 subsequent revision or redetermination pursuant to this section, 13 shall be made only after a departmental hearing, unless that hearing 14 is waived by the affected hospital service corporation. All matters 15 pertaining to a hearing or to an increase in capital or surplus 16 pursuant to this section shall be confidential and not subject to 17 subpoena or public inspection, except to the extent that the 18 commissioner finds release of that information necessary to protect 19 the public. The hearing shall be initiated within 20 days after 20 written notice to the hospital service corporation. Any declaration 21 regarding an increase required by a subsequent revision or 22 redetermination shall contain findings specifying the factors 23 deemed significant in regard to the particular hospital service 24 corporation, and shall set forth the reasons supporting the increase 25 of capital or surplus ordered by the commissioner. In determining 26 any increase, revision or redetermination in the amount of capital or 27 surplus, the commissioner shall consider the risks of:

a. Increases or decreases in the frequency and severity of losses
under normal operating conditions, as well as increases or decreases
in those values, above or below the levels contemplated by the rates
that the hospital service corporation charged for coverage and above
or below those reasonably expected under normal conditions;

b. Increases or decreases in expenses under normal operating
conditions, as well as increases or decreases in those values, above
or below the levels contemplated by the rates the hospital service
corporation charged for coverage and above or below those
reasonably expected under normal conditions;

c. Increases or decreases in the value of, or return on, invested
assets under normal operating conditions, as well as increases or
decreases in those values, above or below those levels anticipated
under normal conditions;

d. Changes in economic, social or market conditions that could
adversely or favorably affect the financial condition of the hospital
service corporation, including conditions that would make liquidity
more or less important than contemplated and would prevent or
facilitate timely investments or force or prohibit untimely sales of
assets; and

1 e. Any other contingencies, including reinsurance and 2 unfunded or extra contractual obligations, which may affect the 3 hospital service corporation's financial condition. 4 5 13. (New section) In determining any increase, revision or 6 redetermination in the capital or surplus of a hospital service 7 corporation pursuant to the provisions of section 12 of P.L. , c. 8) (pending before the Legislature as this bill) the (C. 9 commissioner shall take into account the following factors: 10 Methods and techniques used to measure risk exposure and a. 11 variability; 12 b. The information available relating to the magnitude of the 13 various risks described in section 12 of P.L. , c. (C.) (pending before the Legislature as this bill); 14 15 c. The extent to which risks described in section 12 of P.L. 16) (pending before the Legislature as this bill) are c. (C. 17 independent or interrelated, and whether any dependency is direct 18 or inverse; 19 d. The extent to which the hospital service corporation has 20 provided protection against contingencies in ways other than the 21 establishment of surplus, including, but not limited to: redundancy 22 of premiums; margin in reserves and liabilities; adjustability of 23 contracts pursuant to the terms of the contracts; voluntary or 24 mandatory investment valuation reserves; reinsurance; the use of 25 conservative actuarial assumptions to provide a margin of security; 26 reserve adjustments after rate increases for policies written at earlier 27 and less adequate rates; contingency or catastrophe reserves; and 28 diversification of assets and underwriting risk; and 29 Any other relevant factors, including the National e. 30 Association of Insurance Commissioners' reports and independent judgments of the soundness of the hospital service corporation's 31 32 financial condition, as evidenced by the rating and reports of 33 reliable professional financial services. 34 35 14. (New Section) The commissioner may suspend or revoke the 36 authority to do business in this State of any hospital service 37 corporation that does not comply with the provisions of sections 11 through 15 of P.L. 38 , c. (C.) (pending before the Legislature 39 as this bill). 40 41 15. (New section) The commissioner may promulgate 42 regulations pursuant to the "Administrative Procedure Act," 43 P.L.1968, c.410 (C. 52:14B-1 et seq.) necessary to effectuate the 44 purposes of sections 11 through 15 of P.L , c. (C.) 45 (pending before the Legislature as this bill). Such rules and 46 regulations shall be consistent with the standards for risk based capital for health organizations adopted by the National Association 47 48 of Insurance Commissioners.

1 16. (New section) As used in sections 16 through 20 of P.L. 2) (pending before the Legislature as this bill): c. (C. "Commissioner" means the Commissioner of Banking and 3 4 Insurance. 5 "Medical service corporation" means an entity authorized to transact business in this State pursuant to P.L. 1940, c. 74 (C. 6 7 17:48A-1 et seq.). 8 9 17. (New section) The commissioner may increase the amount 10 of capital or surplus required of a medical service corporation, or 11 subsequently revise or redetermine that increase, using appropriate 12 methods and procedures established by rules and regulations adopted by the commissioner, in order to provide adequate 13 14 protection against risks affecting the medical service corporation's 15 financial condition that are not adequately or fully covered by its 16 reserves or other assets, but under no circumstances shall a medical 17 service corporation's capital or surplus be less than the capital or 18 surplus required pursuant to regulation as prescribed by the 19 commissioner; provided, however, that any increase required by a 20 subsequent revision or redetermination pursuant to this section, 21 shall be made only after a departmental hearing, unless that hearing 22 is waived by the affected medical service corporation. All matters 23 pertaining to a hearing or to an increase in capital or surplus 24 pursuant to this section shall be confidential and not subject to 25 subpoena or public inspection, except to the extent that the 26 commissioner finds release of that information necessary to protect 27 the public. The hearing shall be initiated within 20 days after 28 written notice to the medical service corporation. Any declaration 29 regarding an increase required by a subsequent revision or 30 redetermination shall contain findings specifying the factors 31 deemed significant in regard to the particular medical service 32 corporation, and shall set forth the reasons supporting the increase 33 of capital or surplus ordered by the commissioner. In determining 34 any increase, revision or redetermination in the amount of capital or 35 surplus, the commissioner shall consider the risks of:

a. Increases or decreases in the frequency and severity of losses
under normal operating conditions, as well as increases or decreases
in those values, above or below the levels contemplated by the rates
that the medical service corporation charged for coverage and above
or below those reasonably expected under normal conditions;

b. Increases or decreases in expenses under normal operating
conditions, as well as increases or decreases in those values, above
or below the levels contemplated by the rates the medical service
corporation charged for coverage and above or below those
reasonably expected under normal conditions;

46 c. Increases or decreases in the value of, or return on, invested
47 assets under normal operating conditions, as well as increases or

1 decreases in those values, above or below those levels anticipated 2 under normal conditions; 3 d. Changes in economic, social or market conditions that could adversely or favorably affect the financial condition of the medical 4 5 service corporation, including conditions that would make liquidity more or less important than contemplated and would prevent or 6 7 facilitate timely investments or force or prohibit untimely sales of 8 assets; and 9 e. Any other contingencies, including reinsurance and 10 unfunded or extra contractual obligations, which may affect the 11 medical service corporation's financial condition. 12 18. (New section) In determining any increase, revision or 13 14 redetermination in the capital or surplus of a medical service 15 corporation pursuant to the provisions of section 17 of P.L. , c. 16) (pending before the Legislature as this bill) the (C. 17 commissioner shall take into account the following factors: 18 a. Methods and techniques used to measure risk exposure and 19 variability; 20 b. The information available relating to the magnitude of the various risks described in section 17 of P.L. 21 , c. (C.) 22 (pending before the Legislature as this bill); 23 c. The extent to which risks described in section 17 of P.L. 24) (pending before the Legislature as this bill) are c. (C. 25 independent or interrelated, and whether any dependency is direct 26 or inverse; 27 d. The extent to which the medical service corporation has provided protection against contingencies in ways other than the 28 29 establishment of surplus, including, but not limited to: redundancy 30 of premiums; margin in reserves and liabilities; adjustability of 31 contracts pursuant to the terms of the contracts; voluntary or 32 mandatory investment valuation reserves; reinsurance; the use of 33 conservative actuarial assumptions to provide a margin of security; 34 reserve adjustments after rate increases for policies written at earlier 35 and less adequate rates; contingency or catastrophe reserves; and 36 diversification of assets and underwriting risk; and 37 e. Any other relevant factors, including the National Association of Insurance Commissioners' reports and independent 38 39 judgments of the soundness of the medical service corporation's 40 financial condition, as evidenced by the rating and reports of reliable professional financial services. 41 42 43 19. (New Section) The commissioner may suspend or revoke the 44 authority to do business in this State of any medical service 45 corporation that does not comply with the provisions of sections 16 46 through 20 of P.L. , c. (C.) (pending before the 47 Legislature as this bill).

1 20. (New section) The commissioner may promulgate 2 regulations pursuant to the "Administrative Procedure Act," 3 P.L.1968, c.410 (C.52:14B-1 et seq.) necessary to effectuate the 4 purposes of sections 16 through 20 of P.L. , c. (C.) 5 (pending before the Legislature as this bill). Such rules and regulations shall be consistent with the standards for risk based 6 7 capital for health organizations adopted by the National Association 8 of Insurance Commissioners.

9 10

11

21. (New section) As used in sections 21 through 25 of P.L.

) (pending before the Legislature as this bill): c. (C.

"Commissioner" means the Commissioner of Banking and 12 13 Insurance.

14 "Dental service corporation" means an entity authorized to 15 transact business in this State pursuant to P.L. 1968, c. 305 (C. 16 17:48C-1 et seq.).

17

18 22. (New section) The commissioner may increase the amount 19 of capital or surplus required of a dental service corporation, or 20 subsequently revise or redetermine that increase, using appropriate 21 methods and procedures established by rules and regulations 22 adopted by the commissioner, in order to provide adequate 23 protection against risks affecting the dental service corporation's 24 financial condition that are not adequately or fully covered by its 25 reserves or other assets, but under no circumstances shall a dental 26 service corporation 's capital or surplus be less than the capital or 27 surplus required pursuant to regulation as prescribed by the 28 commissioner; provided, however, that any increase required by a 29 subsequent revision or redetermination pursuant to this section shall 30 be made only after a departmental hearing, unless that hearing is 31 waived by the affected dental service corporation. All matters 32 pertaining to a hearing or to an increase in capital or surplus 33 pursuant to this section shall be confidential and not subject to 34 subpoena or public inspection, except to the extent that the 35 commissioner finds release of that information necessary to protect 36 the public. The hearing shall be initiated within 20 days after 37 written notice to the dental service corporation. Any declaration 38 regarding an increase required by a subsequent revision or 39 redetermination shall contain findings specifying the factors 40 deemed significant in regard to the particular dental service 41 corporation, and shall set forth the reasons supporting the increase 42 of capital or surplus ordered by the commissioner. In determining 43 any increase, revision or redetermination in the amount of capital or 44 surplus, the commissioner shall consider the risks of:

45 Increases or decreases in the frequency and severity of losses a. 46 under normal operating conditions, as well as increases or decreases 47 in those values, above or below the levels contemplated by the rates

1 that the dental service corporation charged for coverage and above 2 or below those reasonably expected under normal conditions; 3 b. Increases or decreases in expenses under normal operating conditions, as well as increases or decreases in those values, above 4 5 or below the levels contemplated by the rates the dental service corporation charged for coverage and above or below those 6 7 reasonably expected under normal conditions; 8 c. Increases or decreases in the value of, or return on, invested 9 assets under normal operating conditions, as well as increases or 10 decreases in those values, above or below those levels anticipated 11 under normal conditions; 12 d. Changes in economic, social or market conditions that could adversely or favorably affect the financial condition of the dental 13 service corporation, including conditions that would make liquidity 14 15 more or less important than contemplated and would prevent or 16 facilitate timely investments or force or prohibit untimely sales of 17 assets; and 18 Any other contingencies, including reinsurance e. and 19 unfunded or extra contractual obligations, which may affect the 20 dental service corporation's financial condition. 21 22 23. (New section) In determining any increase, revision or 23 redetermination in the capital or surplus of a dental service 24 corporation pursuant to the provisions of section 22 of P.L. , c. 25) (pending before the Legislature as this bill) the (C. 26 commissioner shall take into account the following factors: 27 Methods and techniques used to measure risk exposure and a. 28 variability; 29 b. The information available relating to the magnitude of the 30 various risks described in section 22 of P.L. , c. (C.) 31 (pending before the Legislature as this bill); 32 The extent to which risks described in section 22 of P.L. c. 33 (C.) (pending before the Legislature as this bill) are c. 34 independent or interrelated, and whether any dependency is direct 35 or inverse; 36 The extent to which the dental service corporation has d. 37 provided protection against contingencies in ways other than the establishment of surplus, including, but not limited to: redundancy 38 39 of premiums; margin in reserves and liabilities; adjustability of 40 contracts pursuant to the terms of the contracts; voluntary or 41 mandatory investment valuation reserves; reinsurance; the use of 42 conservative actuarial assumptions to provide a margin of security; 43 reserve adjustments after rate increases for policies written at earlier 44 and less adequate rates; contingency or catastrophe reserves; and 45 diversification of assets and underwriting risk; and 46 e. Any other relevant factors, including the National 47 Association of Insurance Commissioners' reports and independent 48 judgments of the soundness of the dental service corporation's

39

1 financial condition, as evidenced by the rating and reports of 2 reliable professional financial services. 3 4 24. (New Section) The commissioner may suspend or revoke 5 the authority to do business in this State of any dental service corporation that does not comply with the provisions of sections 21 6 7 through 25 of P.L. , c. (C.) (pending before the 8 Legislature as this bill). 9 10 commissioner 25. (New section) The may promulgate 11 regulations pursuant to the "Administrative Procedure Act," 12 P.L.1968, c.410 (C.52:14B-1 et seq.) necessary to effectuate the 13 purposes of sections 21 through 25 of P.L. , c. (C.) 14 (pending before the Legislature as this bill). Such rules and 15 regulations shall be consistent with the standards for risk based 16 capital for health organizations adopted by the National Association 17 of Insurance Commissioners. 18 19 26. (New section) As used in sections 26 through 30 of P.L. 20 (C.) (pending before the Legislature as this bill): c. 21 "Commissioner" means the Commissioner of Banking and 22 Insurance. 23 "Dental plan organization" means an entity authorized to transact 24 business in this State pursuant to P.L. 1979, c. 478 (C. 17:48D-1 et 25 seq.). 26 27 27. (New section) The commissioner may increase the amount 28 of capital or surplus required of a dental plan organization, or 29 subsequently revise or redetermine that increase, using appropriate 30 methods and procedures established by rules and regulations 31 adopted by the commissioner, in order to provide adequate 32 protection against risks affecting the dental plan organization's 33 financial condition that are not adequately or fully covered by its 34 reserves or other assets, but under no circumstances shall a dental 35 plan organization's capital or surplus be less than the capital or surplus required pursuant to regulation as prescribed by the 36 37 commissioner; provided, however, that any increase required by a 38 subsequent revision or redetermination pursuant to this section shall 39 be made only after a departmental hearing, unless that hearing is 40 waived by the affected dental plan organization. All matters 41 pertaining to a hearing or to an increase in capital or surplus 42 pursuant to this section shall be confidential and not subject to 43 subpoena or public inspection, except to the extent that the 44 commissioner finds release of that information necessary to protect 45 the public. The hearing shall be initiated within 20 days after 46 written notice to the dental plan organization. Any declaration 47 regarding an increase required by a subsequent revision or redetermination shall contain findings specifying the factors 48

40

1 deemed significant in regard to the particular dental plan 2 organization, and shall set forth the reasons supporting the increase 3 of capital or surplus ordered by the commissioner. In determining 4 any increase, revision or redetermination in the amount of capital or 5 surplus, the commissioner shall consider the risks of: 6 Increases or decreases in the frequency and severity of losses a. 7 under normal operating conditions, as well as increases or decreases 8 in those values, above or below the levels contemplated by the rates 9 that the dental plan organization charged for coverage and above or 10 below those reasonably expected under normal conditions; 11 b. Increases or decreases in expenses under normal operating 12 conditions, as well as increases or decreases in those values, above 13 or below the levels contemplated by the rates the dental plan organization charged for coverage and above or below those 14 15 reasonably expected under normal conditions; 16 Increases or decreases in the value of, or return on, invested c. 17 assets under normal operating conditions, as well as increases or 18 decreases in those values, above or below those levels anticipated 19 under normal conditions; 20 d. Changes in economic, social or market conditions that could adversely or favorably affect the financial condition of the dental 21 22 plan organization, including conditions that would make liquidity 23 more or less important than contemplated and would prevent or 24 facilitate timely investments or force or prohibit untimely sales of 25 assets: and 26 e. Any other contingencies, including reinsurance and 27 unfunded or extra contractual obligations, which may affect the 28 dental plan organization's financial condition. 29 30 28. (New section) In determining any increase, revision or 31 redetermination in the capital or surplus of a dental plan 32 organization pursuant to the provisions of section 27 of P.L. . c. 33) (pending before the Legislature as this bill) the (C. 34 commissioner shall take into account the following factors: 35 Methods and techniques used to measure risk exposure and a. 36 variability; 37 b. The information available relating to the magnitude of the various risks described in section 27 of P.L. 38 , c. (C) 39 (pending before the Legislature as this bill); 40 The extent to which risks described in section 27 of P.L. c. 41 (C.) (pending before the Legislature as this bill) are c. 42 independent or interrelated, and whether any dependency is direct 43 or inverse; 44 The extent to which the dental plan organization has d. 45 provided protection against contingencies in ways other than the 46 establishment of surplus, including, but not limited to: redundancy 47 of premiums; margin in reserves and liabilities; adjustability of 48 contracts pursuant to the terms of the contracts; voluntary or

41

mandatory investment valuation reserves; reinsurance; the use of 1 2 conservative actuarial assumptions to provide a margin of security; 3 reserve adjustments after rate increases for policies written at earlier 4 and less adequate rates; contingency or catastrophe reserves; and 5 diversification of assets and underwriting risk; and e. Any other relevant factors, including the National 6 7 Association of Insurance Commissioners' reports and independent 8 judgments of the soundness of the dental plan organization's financial condition, as evidenced by the rating and reports of 9 10 reliable professional financial services. 11 12 29. (New section) The commissioner may suspend or revoke the authority to do business in this State of any dental plan organization 13 14 that does not comply with the provisions of sections 26 through 30 15 of P.L. , c. (C.) (pending before the Legislature as this 16 bill). 17 18 30. (New section) The commissioner may promulgate 19 regulations pursuant to the "Administrative Procedure Act," 20 P.L.1968, c.410 (C.52:14B-1 et seq.) necessary to effectuate the purposes of sections 26 through 30 of P.L. 21 , c. (C.) 22 (pending before the Legislature as this bill). Such rules and 23 regulations shall be consistent with the standards for risk based 24 capital for health organizations adopted by the National Association 25 of Insurance Commissioners. 26 27 31. (New section) As used in sections 31 through 35 of P.L.) (pending before the Legislature as this bill): 28 c. (C. "Commissioner" means the Commissioner of Banking and 29 30 Insurance. "Health service corporation" means an entity authorized to 31 32 transact business in this State pursuant to P.L. 1985, c. 236 (C. 33 17:48E-1 et seq.). 34 35 32. (New section) The commissioner may increase the amount 36 of capital or surplus required of a health service corporation, or 37 subsequently revise or redetermine that increase, using appropriate 38 methods and procedures established by rules and regulations 39 adopted by the commissioner, in order to provide adequate 40 protection against risks affecting the health service corporation's 41 financial condition that are not adequately or fully covered by its 42 reserves or other assets, but under no circumstances shall a health 43 service corporation's capital or surplus be less than the capital or 44 surplus required pursuant to regulation as prescribed by the 45 commissioner; provided, however, that any increase required by a 46 subsequent revision or redetermination pursuant to this section shall 47 be made only after a departmental hearing, unless that hearing is 48 waived by the affected health service corporation. All matters

42

1 pertaining to a hearing or to an increase in capital or surplus 2 pursuant to this section shall be confidential and not subject to subpoena or public inspection, except to the extent that the 3 4 commissioner finds release of that information necessary to protect 5 the public. The hearing shall be initiated within 20 days after 6 written notice to the health service corporation. Any declaration 7 regarding an increase required by a subsequent revision or 8 redetermination shall contain findings specifying the factors 9 deemed significant in regard to the particular health service 10 corporation, and shall set forth the reasons supporting the increase 11 of capital or surplus ordered by the commissioner. In determining 12 any increase, revision or redetermination in the amount of capital or 13 surplus, the commissioner shall consider the risks of:

a. Increases or decreases in the frequency and severity of losses
under normal operating conditions, as well as increases or decreases
in those values, above or below the levels contemplated by the rates
that the health service corporation charged for coverage and above
or below those reasonably expected under normal conditions;

b. Increases or decreases in expenses under normal operating
conditions, as well as increases or decreases in those values, above
or below the levels contemplated by the rates the health service
corporation charged for coverage and above or below those
reasonably expected under normal conditions;

c. Increases or decreases in the value of, or return on, invested
assets under normal operating conditions, as well as increases or
decreases in those values, above or below those levels anticipated
under normal conditions;

d. Changes in economic, social or market conditions that could adversely or favorably affect the financial condition of the health service corporation, including conditions that would make liquidity more or less important than contemplated and would prevent or facilitate timely investments or force or prohibit untimely sales of assets; and

e. Any other contingencies, including reinsurance and
unfunded or extra contractual obligations, which may affect the
health service corporation's financial condition.

37

38 33. (New section) In determining any increase, revision or
39 redetermination in the capital or surplus of a health service
40 corporation pursuant to the provisions of section 32 of P.L., c.
41 (C.) (pending before the Legislature as this bill) the
42 commissioner shall take into account the following factors:

43 a. Methods and techniques used to measure risk exposure and44 variability;

b. The information available relating to the magnitude of the
various risks described in section 32 of P.L. , c. (C.)
(pending before the Legislature as this bill);

1 The extent to which risks described in section 32 of P.L. C. 2) (pending before the Legislature as this bill) are c. (C. 3 independent or interrelated, and whether any dependency is direct or inverse; 4 5 d. The extent to which the health service corporation has 6 provided protection against contingencies in ways other than the 7 establishment of surplus, including, but not limited to: redundancy 8 of premiums; margin in reserves and liabilities; adjustability of 9 contracts pursuant to the terms of the contracts; voluntary or 10 mandatory investment valuation reserves; reinsurance; the use of 11 conservative actuarial assumptions to provide a margin of security; 12 reserve adjustments after rate increases for policies written at earlier 13 and less adequate rates; contingency or catastrophe reserves; and diversification of assets and underwriting risk; and 14 15 e. Any other relevant factors, including the National 16 Association of Insurance Commissioners' reports and independent 17 judgments of the soundness of the health service corporation's financial condition, as evidenced by the rating and reports of 18 19 reliable professional financial services. 34. (New Section) The commissioner may suspend or revoke the authority to do business in this State of any health service 23 corporation that does not comply with the provisions of sections 31 24 through 35 of P.L. , c. (C.) (pending before the Legislature 25 as this bill). 26 35. (New section) The commissioner may promulgate regulations pursuant to the "Administrative Procedure Act," 28 29 P.L.1968, c.410 (C.52:14B-1 et seq.) necessary to effectuate the 30 purposes of sections 31 through 35 of P.L. , c. (C.) 31 (pending before the Legislature as this bill). Such rules and 32 regulations shall be consistent with the standards for risk based 33 capital for health organizations adopted by the National Association of Insurance Commissioners. 34 35 36 36. (New section) As used in sections 36 through 40 of P.L. 37 (C.) (pending before the Legislature as this bill): c. 38 "Commissioner" means the Commissioner of Banking and 39 Insurance. 40 "Prepaid prescription service organization" means an entity 41 authorized to transact business in this State pursuant to P.L.1997, 42 c.380 (C.17:48F-1 et seq.). 43 44 37. (New section) The commissioner may increase the amount 45 of capital or surplus required of a prepaid prescription service 46 organization, or subsequently revise or redetermine that increase,

47 using appropriate methods and procedures established by rules and 48 regulations adopted by the commissioner, in order to provide

- 20
- - 21

 - 22
- 27

44

1 adequate protection against risks affecting the prepaid prescription 2 service organization's financial condition that are not adequately or 3 fully covered by its reserves or other assets, but under no 4 circumstances shall a prepaid prescription service organization's 5 capital or surplus be less than the capital or surplus required 6 pursuant to regulation as prescribed by the commissioner; provided, 7 however, that any increase required by a subsequent revision or 8 redetermination pursuant to this section shall be made only after a 9 departmental hearing, unless that hearing is waived by the affected 10 prepaid prescription service organization. All matters pertaining to 11 a hearing or to an increase in capital or surplus pursuant to this 12 section shall be confidential and not subject to subpoena or public 13 inspection, except to the extent that the commissioner finds release 14 of that information necessary to protect the public. The hearing shall be initiated within 20 days after written notice to the prepaid 15 16 prescription service organization. Any declaration regarding an 17 increase required by a subsequent revision or redetermination shall 18 contain findings specifying the factors deemed significant in regard 19 to the particular prepaid prescription service organization, and shall 20 set forth the reasons supporting the increase of capital or surplus 21 ordered by the commissioner. In determining any increase, revision 22 or redetermination in the amount of capital or surplus, the 23 commissioner shall consider the risks of: 24

a. Increases or decreases in the frequency and severity of losses
under normal operating conditions, as well as increases or decreases
in those values, above or below the levels contemplated by the rates
that the prepaid prescription service organization charged for
coverage and above or below those reasonably expected under
normal conditions;

b. Increases or decreases in expenses under normal operating
conditions, as well as increases or decreases in those values, above
or below the levels contemplated by the rates the prepaid
prescription service organization charged for coverage and above or
below those reasonably expected under normal conditions;

c. Increases or decreases in the value of, or return on, invested
assets under normal operating conditions, as well as increases or
decreases in those values, above or below those levels anticipated
under normal conditions;

d. Changes in economic, social or market conditions that could
adversely or favorably affect the financial condition of the prepaid
prescription service organization, including conditions that would
make liquidity more or less important than contemplated and would
prevent or facilitate timely investments or force or prohibit
untimely sales of assets; and

e. Any other contingencies, including reinsurance and
unfunded or extra contractual obligations, which may affect the
prepaid prescription service organization's financial condition.

1 38. (New section) In determining any increase, revision or 2 redetermination in the capital or surplus of a prepaid prescription 3 service organization pursuant to the provisions of section 37 of 4 P.L., c. (C.) (pending before the Legislature as this bill) the 5 commissioner shall take into account the following factors: 6 a. Methods and techniques used to measure risk exposure and 7 variability; 8 b. The information available relating to the magnitude of the 9 various risks described in section 37 of P.L. , c. (C.) 10 (pending before the Legislature as this bill); 11 The extent to which risks described in section 37 of P.L. c. 12 (C.) (pending before the Legislature as this bill) are c. 13 independent or interrelated, and whether any dependency is direct or inverse; 14 15 d. The extent to which the prepaid prescription services 16 organization has provided protection against contingencies in ways 17 other than the establishment of surplus, including, but not limited 18 to: redundancy of premiums; margin in reserves and liabilities; 19 adjustability of contracts pursuant to the terms of the contracts; 20 voluntary or mandatory investment valuation reserves; reinsurance; the use of conservative actuarial assumptions to provide a margin of 21 22 security; reserve adjustments after rate increases for policies written 23 at earlier and less adequate rates; contingency or catastrophe 24 reserves; and diversification of assets and underwriting risk; and 25 Any other relevant factors, including the National e. 26 Association of Insurance Commissioners' reports and independent 27 judgments of the soundness of the prepaid prescription service organization's financial condition, as evidenced by the rating and 28 29 reports of reliable professional financial services. 30 31 39. (New section) The commissioner may suspend or revoke the 32 authority to do business in this State of any prepaid prescription 33 services organization that does not comply with the provisions of 34 sections 36 through 40 of P.L. , c. (C.) (pending before the 35 Legislature as this bill). 36 37 40. (New section) The commissioner may promulgate 38 regulations pursuant to the "Administrative Procedure Act," 39 P.L.1968, c.410 (C.52:14B-1 et seq.) necessary to effectuate the 40 purposes of sections 36 through 40 of P.L , c. (C.) 41 (pending before the Legislature as this bill). Such rules and 42 regulations shall be consistent with the standards for risk based 43 capital for health organizations adopted by the National Association 44 of Insurance Commissioners. 45 46 41. (New section) As used in sections 41 through 45 of P.L.

47 c. (C.) (pending before the Legislature as this bill):

1 "Commissioner" means the Commissioner of Banking and 2 Insurance.

3 "Licensed organized delivery system" means an entity authorized
4 to transact business in this State as a licensed organized delivery
5 system pursuant to P.L.1999, c.409 (C.17:48H-1 et seq.).

6

7 42. (New section) The commissioner may increase the amount 8 of capital or surplus required of a licensed organized delivery 9 system, or subsequently revise or redetermine that increase, using 10 appropriate methods and procedures established by rules and 11 regulations adopted by the commissioner, in order to provide 12 adequate protection against risks affecting the licensed organized 13 delivery system's financial condition that are not adequately or fully covered by its reserves or other assets, but under no circumstances 14 15 shall a licensed organized delivery system's capital or surplus be 16 less than the capital or surplus required pursuant to regulation as 17 prescribed by the commissioner; provided, however, that any 18 increase required by a subsequent revision or redetermination 19 pursuant to this section shall be made only after a departmental 20 hearing, unless that hearing is waived by the affected licensed 21 organized delivery system. All matters pertaining to a hearing or to 22 an increase in capital or surplus pursuant to this section shall be 23 confidential and not subject to subpoena or public inspection, 24 except to the extent that the commissioner finds release of that 25 information necessary to protect the public. The hearing shall be 26 initiated within 20 days after written notice to the licensed 27 organized delivery system. Any declaration regarding an increase 28 required by a subsequent revision or redetermination shall contain 29 findings specifying the factors deemed significant in regard to the 30 particular licensed organized delivery system, and shall set forth the 31 reasons supporting the increase of capital or surplus ordered by the 32 commissioner. In determining any increase, revision or 33 redetermination in the amount of capital or surplus, the 34 commissioner shall consider the risks of:

a. Increases or decreases in the frequency and severity of losses
under normal operating conditions, as well as increases or decreases
in those values, above or below the levels contemplated by the rates
that the licensed organized delivery system charged for coverage
and above or below those reasonably expected under normal
conditions;

b. Increases or decreases in expenses under normal operating
conditions, as well as increases or decreases in those values, above
or below the levels contemplated by the rates the licensed organized
delivery system charged for coverage and above or below those
reasonably expected under normal conditions;

46 c. Increases or decreases in the value of, or return on, invested47 assets under normal operating conditions, as well as increases or

1 decreases in those values, above or below those levels anticipated 2 under normal conditions; 3 d. Changes in economic, social or market conditions that could adversely or favorably affect the financial condition of the licensed 4 5 organized delivery system, including conditions that would make liquidity more or less important than contemplated and would 6 7 prevent or facilitate timely investments or force or prohibit 8 untimely sales of assets; and 9 e. Any other contingencies, including reinsurance and 10 unfunded or extra contractual obligations, which may affect the 11 licensed organized delivery system's financial condition. 12 43. (New section) In determining any increase, revision or 13 14 redetermination in the capital or surplus of a licensed organized 15 delivery system pursuant to the provisions of section 42 of P.L. 16) (pending before the Legislature as this bill) the c. (C. 17 commissioner shall take into account the following factors: 18 a. Methods and techniques used to measure risk exposure and 19 variability; 20 b. The information available relating to the magnitude of the various risks described in section 42 of P.L. 21 , c. (C.) 22 (pending before the Legislature as this bill); 23 c. The extent to which risks described in section 42 of P.L. 24) (pending before the Legislature as this bill) are c. (C. 25 independent or interrelated, and whether any dependency is direct 26 or inverse; 27 d. The extent to which the licensed organized delivery system has provided protection against contingencies in ways other than the 28 29 establishment of surplus, including, but not limited to: redundancy 30 of premiums; margin in reserves and liabilities; adjustability of 31 contracts pursuant to the terms of the contracts; voluntary or 32 mandatory investment valuation reserves; reinsurance; the use of 33 conservative actuarial assumptions to provide a margin of security; 34 reserve adjustments after rate increases for policies written at earlier 35 and less adequate rates; contingency or catastrophe reserves; and 36 diversification of assets and underwriting risk; and 37 e. Any other relevant factors, including the National 38 Association of Insurance Commissioners' reports and independent 39 judgments of the soundness of the licensed organized delivery 40 system's financial condition, as evidenced by the rating and reports 41 of reliable professional financial services. 42 43 44. (New section) The commissioner may suspend or revoke the 44 authority to do business in this State of any licensed organized 45 delivery system that does not comply with the provisions of 46 sections 41 through 45 of P.L. , c. (C.) (pending before

47 the Legislature as this bill).

1 45. (New section) The commissioner may promulgate 2 regulations pursuant to the "Administrative Procedure Act," 3 P.L.1968, c.410 (C.52:14B-1 et seq.) necessary to effectuate the 4 purposes of sections 41 through 45 of P.L. , c. (C.) 5 (pending before the Legislature as this bill). Such rules and regulations shall be consistent with the standards for risk based 6 7 capital for health organizations adopted by the National Association 8 of Insurance Commissioners.

9

10 46. (New section) a. The purpose of sections 46 through 56 of 11 (C.) (pending before the Legislature as this bill) P.L. , c. 12 is to provide the requirements for maintaining a risk management framework and completing an Own Risk and Solvency Assessment 13 (ORSA) and provide guidance and instructions for filing an ORSA 14 15 Summary Report with the Commissioner of Banking and Insurance. 16 The requirements of sections 46 through 56 of P.L. b. , c. 17 (C.) (pending before the Legislature as this bill) shall apply to all 18 insurers domiciled in this State unless exempt pursuant to section 19 51 of P.L.) (pending before the Legislature as this , c. (C. 20 bill).

21 The Legislature finds and declares that the ORSA Summary c. 22 Report shall contain confidential and sensitive information related 23 to an insurer or insurance group's identification of risks material 24 and relevant to the insurer or insurance group filing the report. This 25 information will include proprietary and trade secret information 26 that has the potential for harm and competitive disadvantage to the 27 insurer or insurance group if the information is made public. It is 28 the intent of this Legislature that, notwithstanding any other law to 29 the contrary, the ORSA Summary Report shall be a confidential 30 document filed with the commissioner, that the ORSA Summary 31 Report shall be shared only as stated herein and to assist the 32 commissioner in the performance of his or her duties, and that in no 33 event shall the ORSA Summary Report be subject to public 34 disclosure.

35

36 47. (New section) For the purposes of sections 46 through 56 of
37 P.L., c. (C.) (pending before the Legislature as this bill):
38 "Commissioner" means the Commissioner of Banking and
39 Insurance.

40 "Insurance group" for the purpose of conducting an ORSA,
41 means those insurers and affiliates included within an insurance
42 holding company system as defined in P.L.1970, c.22 (C.17:27A-1
43 et seq.).

"Insurer" shall have the same meaning as set forth in section 2 of
P.L.1993, c.236 (C.17:23-21), except that it shall not include
agencies, authorities or instrumentalities of the United States, its
possessions and territories, the Commonwealth of Puerto Rico, the
District of Columbia, or a state or political subdivision of a state.

49

1 "Own Risk and Solvency Assessment" or "ORSA" means a 2 confidential internal assessment, appropriate to the nature, scale and 3 complexity of an insurer or insurance group, conducted by that 4 insurer or insurance group of the material and relevant risks 5 associated with the insurer or insurance group's current business 6 plan, and the sufficiency of capital resources to support those risks.

7 "ORSA Guidance Manual" means the current version of the Own 8 Risk and Solvency Assessment Guidance Manual developed and 9 adopted by the National Association of Insurance Commissioners 10 (NAIC) and as amended from time to time. A change in the ORSA 11 Guidance Manual shall be effective on the January 1 following the 12 calendar year in which the changes have been adopted by the NAIC. 13 "ORSA Summary Report" means a confidential high-level 14 summary of an insurer or insurance group's ORSA.

15

48. (New section) An insurer shall maintain a risk management
framework to assist the insurer with identifying, assessing,
monitoring, managing and reporting on its material and relevant
risks. This requirement may be satisfied if the insurance group of
which the insurer is a member maintains a risk management
framework applicable to the operations of the insurer.

22 23

49. (New section) Except as provided in section 51 of P.L.

24) (pending before the Legislature as this bill), an c. (C. 25 insurer, or the insurance group of which the insurer is a member, 26 shall regularly conduct an ORSA consistent with a process 27 comparable to the ORSA Guidance Manual. The ORSA shall be 28 conducted no less than annually but also at any time when there are 29 significant changes to the risk profile of the insurer or the insurance 30 group of which the insurer is a member.

31

32 50. (New section) a. Upon the commissioner's request, and no more than once each year, an insurer shall submit to the 33 34 commissioner an ORSA Summary Report or any combination of 35 reports that together contain the information described in the ORSA 36 Guidance Manual applicable to the insurer or the insurance group of 37 which it is a member. Notwithstanding any request from the 38 commissioner, if the insurer is a member of an insurance group, the 39 insurer shall submit the report or reports required by this subsection 40 if the commissioner is the lead state commissioner of the insurance 41 group as determined by the procedures within the Financial 42 Analysis Handbook adopted by the National Association of 43 Insurance Commissioners.

b. The report or reports shall include a signature of the insurer
or insurance group's chief risk officer or other executive having
responsibility for the oversight of the insurer's enterprise risk
management process attesting to the best of the individual's belief
and knowledge that the insurer applies the enterprise risk

50

management process described in the ORSA Summary Report and
that a copy of the report has been provided to the insurer's board of
directors or the appropriate committee thereof.

4 c. An insurer may comply with subsection a. of this section by 5 providing the most recent and substantially similar report or reports 6 provided by the insurer or another member of an insurance group of 7 which the insurer is a member to the commissioner of another state 8 or to a supervisor or regulator of a foreign jurisdiction, if that report 9 provides information that is comparable to the information 10 described in the ORSA Guidance Manual. Any such report in a 11 language other than English must be accompanied by a translation 12 of that report into the English language.

13

14 51. (New section) a. An insurer shall be exempt from the
15 requirements of sections 46 through 56 of P.L. , c. (C.)
16 (pending before the Legislature as this bill), if:

(1) The insurer has annual direct written and unaffiliated
assumed premium, including international direct and assumed
premium but excluding premiums reinsured with the Federal Crop
Insurance Corporation and National Flood Insurance Program, less
than \$500,000,000; and

(2) The insurance group of which the insurer is a member has
annual direct written and unaffiliated assumed premium including
international direct and assumed premium, but excluding premiums
reinsured with the Federal Crop Insurance Corporation and National
Flood Insurance Program, less than \$1,000,000,000.

27 If an insurer qualifies for exemption pursuant to paragraph b. 28 (1) of subsection a. of this section, but the insurance group of which 29 the insurer is a member does not qualify for exemption pursuant to 30 paragraph (2) of subsection a. of this section, then the ORSA 31 Summary Report that may be required pursuant to section 50 of 32) (pending before the Legislature as this bill), P.L. c. (C 33 shall include every insurer within the insurance group. This 34 requirement may be satisfied by the submission of more than one 35 ORSA Summary Report for any combination of insurers so long as 36 any combination of reports includes every insurer within the 37 insurance group.

38 c. If an insurer does not qualify for exemption pursuant to 39 paragraph (1) of subsection a. of this section, but the insurance 40 group of which it is a member qualifies for exemption pursuant to 41 paragraph (2) of subsection a. of this section, then the only ORSA 42 Summary Report that may be required pursuant section 50 of P.L., 43) (pending before the Legislature as this bill) shall be c. (C. 44 the report applicable to that insurer.

d. An insurer that does not qualify for exemption pursuant to
subsection a. of this section may apply to the commissioner for a
waiver from the requirements of sections 46 through 56 of P.L. ,
c. (C.) (pending before the Legislature as this bill) based

51

1 upon unique circumstances. In deciding whether to grant the 2 insurer's request for waiver, the commissioner may consider the 3 type and volume of business written, ownership and organizational structure, and any other factor the commissioner considers relevant 4 5 to the insurer or insurance group of which the insurer is a member. 6 If the insurer is part of an insurance group with insurers domiciled 7 in more than one state, the commissioner shall coordinate with the 8 lead state commissioner and with the other domiciliary 9 commissioners in considering whether to grant the insurer's request 10 for a waiver.

11 e. Notwithstanding the exemptions stated in this section:

(1) The commissioner may require that an insurer maintain a
risk management framework, conduct an ORSA and file an ORSA
Summary Report based on unique circumstances including, but not
limited to, the type and volume of business written, ownership and
organizational structure, federal agency requests, and international
supervisor requests.

(2) The commissioner may require that an insurer maintain a
risk management framework, conduct an ORSA and file an ORSA
Summary Report if:

(a) the insurer has risk-based capital for company action level
event as set forth in applicable regulations of this State governing
risk-based capital;

(b) meets one or more of the standards of an insurer deemed to
be in hazardous financial condition as defined in applicable
regulations of this State defining standards and commissioner's
authority over companies deemed to be in hazardous financial
condition; or

29 (c) otherwise exhibits qualities of a troubled insurer as30 determined by the commissioner.

31 If an insurer that qualifies for an exemption pursuant to f. 32 subsection a. of this section subsequently no longer qualifies for 33 that exemption due to changes in premium as reflected in the 34 insurer's most recent annual statement or in the most recent annual 35 statements of the insurers within the insurance group of which the 36 insurer is a member, the insurer shall have one year following the 37 year in which the threshold is exceeded to comply with the 38 requirements of sections 46 through 56 of P.L. , c. (C.) 39 (pending before the Legislature as this bill).

40

41 52. (New section) a. The ORSA Summary Report shall be 42 prepared consistent with the ORSA Guidance Manual, subject to the 43 requirements of subsection b. of this section. Documentation and 44 supporting information shall be maintained and made available 45 upon examination or upon request of the commissioner.

46 b. The review of the ORSA Summary Report, and any47 additional requests for information, shall be made using similar

1 procedures currently used in the analysis and examination of multi-

2 state or global insurers and insurance groups.

3

4 53. (New section) a. Documents, materials or other 5 information, including the ORSA Summary Report, in the possession of or control of the Department of Banking and 6 7 Insurance that are obtained by, created by or disclosed to the 8 commissioner or any other person pursuant to sections 46 through 9 56 of P.L. , c. (C.) (pending before the Legislature as this 10 bill), shall be recognized by this State as being proprietary and to 11 contain trade secrets. All such documents, materials or other 12 information shall be confidential by law and privileged, shall not be subject to P.L.1963, c.71 (C.47:1A-1 et seq.), shall not be subject to 13 14 subpoena, and shall not be subject to discovery or admissible in 15 evidence in any private civil action. However, the commissioner is 16 authorized to use the documents, materials or other information in 17 the furtherance of any regulatory or legal action brought as a part of 18 the commissioner's official duties. The commissioner shall not 19 otherwise make the documents, materials or other information 20 public without the prior written consent of the insurer.

21 b. Neither the commissioner nor any person who received 22 documents, materials or other ORSA-related information, through 23 examination or otherwise, while acting under the authority of the 24 commissioner or with whom such documents, materials or other 25 information are shared pursuant to sections 46 through 56 of P.L., 26 (C.) (pending before the Legislature as this bill) shall be C. 27 permitted or required to testify in any private civil action 28 concerning any confidential documents, materials, or information 29 subject to subsection a. of this section.

30 c. In order to assist in the performance of the commissioner's31 regulatory duties, the commissioner:

32 (1) May, upon request, share documents, materials or other ORSA-related information, including 33 the confidential and 34 privileged documents, materials or information subject to 35 subsection a. of this section, including proprietary and trade secret 36 documents and materials with other state, federal and international 37 financial regulatory agencies, including members of any 38 supervisory college as defined in section 7 of P.L. (C.) , c. 39 (pending before the Legislature as this bill), with the National 40 Association of Insurance Commissioners (NAIC) and with any 41 third-party consultants designated by the commissioner, provided 42 that the recipient agrees in writing to maintain the confidentiality 43 and privileged status of the ORSA-related documents, materials or 44 other information and has verified in writing the legal authority to 45 maintain confidentiality; and

46 (2) May receive documents, materials or other ORSA-related
47 information, including otherwise confidential and privileged
48 documents, materials or information, including proprietary and

53

1 trade-secret information or documents, from regulatory officials of 2 other foreign or domestic jurisdictions, including members of any 3 supervisory college as defined in section 7 of P.L. , c. (C.) 4 (pending before the Legislature as this bill), and from the NAIC, 5 and shall maintain as confidential or privileged any documents, 6 materials or information received with notice or the understanding 7 that it is confidential or privileged under the laws of the jurisdiction 8 that is the source of the document, material or information.

9 (3) Shall enter into a written agreement with the NAIC or a 10 third-party consultant governing sharing and use of information 11 provided pursuant to sections 46 through 56 of P.L. , c. (C.) 12 (pending before the Legislature as this bill), consistent with this 13 subsection c. that shall:

14 (a) Specify procedures and protocols regarding the 15 confidentiality and security of information shared with the NAIC or 16 a third-party consultant pursuant to sections 46 through 56 of P.L., 17 c. (C.) (pending before the Legislature as this bill), including 18 procedures and protocols for sharing by the NAIC with other state 19 regulators from states in which the insurance group has domiciled 20 insurers. The agreement shall provide that the recipient agrees in 21 writing to maintain the confidentiality and privileged status of the 22 ORSA-related documents, materials or other information and has 23 verified in writing the legal authority to maintain confidentiality;

(b) Specify that ownership of information shared with the NAIC
or a third-party consultant pursuant to sections 46 through 56 of
P.L. , c. (C.) (pending before the Legislature as this bill)
remains with the commissioner, and the NAIC's or a third-party
consultant's use of the information is subject to the direction of the
commissioner;

30 (c) Prohibit the NAIC or third-party consultant from storing the
31 information shared pursuant to sections 46 through 56 of P.L. ,
32 c. (C.) (pending before the Legislature as this bill) in a

33 permanent database after the underlying analysis is completed;

(d) Require prompt notice to be given to an insurer whose
confidential information in the possession of the NAIC or a thirdparty consultant pursuant to sections 46 through 56 of P.L. , c.
(C.) (pending before the Legislature as this bill) is subject to a
request or subpoena to the NAIC or a third-party consultant for
disclosure or production;

40 (e) Require the NAIC or a third-party consultant to consent to 41 intervention by an insurer in any judicial or administrative action in 42 which the NAIC or a third-party consultant may be required to 43 disclose confidential information about the insurer shared with the 44 NAIC or a third-party consultant pursuant to sections 46 through 45 56 of P.L. , c. (C.) (pending before the Legislature as this 46 bill); and

47 (f) In the case of an agreement involving a third-party48 consultant, provide for the insurer's written consent.

54

1 d. The sharing of information and documents by the 2 commissioner pursuant to sections 46 through 56 of P.L. , c. 3) (pending before the Legislature as this bill) shall not (C. 4 constitute a delegation of regulatory authority or rulemaking, and 5 the commissioner is solely responsible for the administration, 6 execution and enforcement of the provisions of sections 46 through 7 56 of P.L. (C. , c.) (pending before the Legislature as this 8 bill).

9 e. No waiver of any applicable privilege or claim of 10 confidentiality in the documents, proprietary and trade-secret materials or other ORSA-related information shall occur as a result 11 12 of disclosure of such ORSA-related information or documents to 13 the commissioner pursuant to this section or as a result of sharing as 14 authorized in sections 46 through 56 of P.L. , c. (C.) 15 (pending before the Legislature as this bill).

16 Documents, materials or other information in the possession f. 17 or control of the NAIC or a third-party consultants pursuant to 18 sections 46 through 56 of P.L. , c. (C.) (pending before the 19 Legislature as this bill) shall be confidential by law and privileged, 20 shall not be subject to P.L.1963, c.71 (C.47:1A-1 et seq.), shall not 21 be subject to subpoena, and shall not be subject to discovery or 22 admissible in evidence in any private civil action.

23

24 54. (New section) Any insurer failing, without just cause, to 25 timely file the ORSA Summary Report as required in sections 46 26 through 56 of P.L.) (pending before the , c. (C. 27 Legislature as this bill) shall be required, after notice and 28 opportunity for a hearing, to pay a penalty of up to \$5,000 for each 29 day's delay, to be recovered by the commissioner and the penalty so 30 recovered shall be paid into the General Fund of this State.

31

32 55. (New section) If any provision of sections 46 through 56 of 33 P.L. (C.) (pending before the Legislature as this bill), . c. 34 or the application thereof to any person or circumstance, is held 35 invalid, such determination shall not affect the provisions or 36 applications of sections 46 through 56 of P.L. , c. (C.) 37 (pending before the Legislature as this bill) which can be given 38 effect without the invalid provision or application, and to that end 39 the provisions of sections 46 through 56 of P.L. , c. (C.) 40 (pending before the Legislature as this bill) are severable. 41

42 56. (New section) The first filing of the ORSA Summary Report
43 shall be in 2015 pursuant to section 50 of P.L. , c. (C.)
44 (pending before the Legislature as this bill).

1 57. Section 6 of P.L.1996, c45 (C. 17:1-15) is amended to read 2 as follows:

3 6. The commissioner, as administrator and chief executive
4 [office] officer of the department, shall:

a. Administer the work of the department;

5

6

b. Appoint and remove officers and other personnel employed

within the department, subject to the provisions of Title 11A of the
New Jersey Statutes, and other applicable statutes, except as
otherwise specifically provided;

c. Perform, exercise and discharge the functions, powers and
duties of the department through those divisions established by law
or as the commissioner deems necessary;

d. Organize the work of the department pursuant to the
structure or organizational units the commissioner determines to be
necessary for efficient and effective operation, and which are not
inconsistent with the provisions of this 1996 amendatory and
supplementary act;

18 Formulate, adopt, issue and promulgate, pursuant to the e. 19 "Administrative Procedure Act," P.L.1968, c.410 (C.52:14B-1 et seq.), in the name of the department, rules and regulations 20 21 authorized by law for the efficient conduct of the work and general 22 administration of the department, and the appropriate regulation of 23 the institutions, companies, agencies, boards, commissions, and 24 other entities within its jurisdiction, including licensees, officers 25 and employees as authorized by law;

26 f. Determine all matters of policy within the commissioner's27 jurisdiction;

g. Institute or cause to be instituted the legal proceedings or
processes necessary to enforce properly and give effect to any of the
commissioner's powers or duties;

h. Make a report each year to the Governor and to the
Legislature of the department's operations for the preceding fiscal
year, and render such other reports as the Governor shall from time
to time request, or as may be required by law;

i. Appoint advisory committees which may be desirable to
advise and assist the department or a division in carrying out its
functions and duties;

j. <u>Have the power, in addition to any powers prescribed by</u>
law, to order any person violating any provision of Title 17 of the
Revised Statutes or Title 17B of the New Jersey Statutes to cease
and desist from engaging in such conduct;

42 <u>k.</u> Perform such other functions as may be prescribed by law in
43 this act or by any other law; and

44 [k.] <u>1.</u> Maintain suitable headquarters for the department and
45 such other quarters as the commissioner shall deem necessary to the
46 proper functioning of the department.

47 (cf: P.L.1996, c.45, s.6)

56

58. (New section) For the purposes of chapter 19 of Title 17B
of the New Jersey Statutes, N.J.S.17B:25-19, and sections 58, 60,
63, 64, 65 and 66 of P.L. , c. (C.) (pending before the
Legislature as this bill) the following definitions shall apply on or
after the operative date of the valuation manual:

6 "Accident and health insurance" means a contract that 7 incorporates morbidity risk and provides protection against 8 economic loss resulting from accident, sickness, or medical 9 conditions and as may be specified in the valuation manual.

"Appointed actuary" means a qualified actuary who is appointed
in accordance with the valuation manual to prepare the actuarial
opinion required in subsection e. of section 2 of P.L.1995, c.339
(C.17B:19-10).

14 "Company" means an entity, which:

(1) has written, issued, or reinsured life insurance contracts,
accident and health insurance contracts, or deposit-type contracts in
this State and has at least one such policy in force or on claim; or

(2) has written, issued, or reinsured life insurance contracts,
accident and health insurance contracts, or deposit-type contracts in
any state and is required to hold a certificate of authority to write
life insurance, accident and health insurance, or deposit-type
contracts in this State.

23 "Deposit-type contract" means contracts that do not incorporate
24 mortality or morbidity risks and as may be specified in the
25 valuation manual.

"Life insurance" means contracts that incorporate mortality risk,
including annuity and pure endowment contracts, and as may be
specified in the valuation manual.

29 "NAIC" means the National Association of Insurance30 Commissioners.

31 "Policyholder behavior" means any action a policyholder, 32 contract holder or any other person with the right to elect options, 33 such as a certificate holder, may take under a policy or contract 34 subject to sections 58, 60, 63, 64, 65 and 66 of P.L., c. (C.) (pending before the Legislature as this bill) including, but not 35 36 limited to, lapse, withdrawal, transfer, deposit, premium payment, 37 loan, annuitization, or benefit elections prescribed by the policy or 38 contract but excluding events of mortality or morbidity that result in 39 benefits prescribed in their essential aspects by the terms of the 40 policy or contract.

41 "Principle-based valuation" means a reserve valuation that uses
42 one or more methods or one or more assumptions determined by the
43 insurer and is required to comply with section 64 of P.L. , c. (C.)
44 (pending before the Legislature as this bill) as specified in the
45 valuation manual.

46 "Qualified actuary" means an individual who is qualified to sign
47 the applicable statement of actuarial opinion in accordance with the
48 American Academy of Actuaries qualification standards for

actuaries signing such statements and who meets the requirements
 specified in the valuation manual.

"Tail risk" means a risk that occurs either where the frequency of
low probability events is higher than expected under a normal
probability distribution or where there are observed events of very
significant size or magnitude.

"Valuation manual" means the manual of valuation instructions
adopted by the NAIC as specified in sections 58, 60, 63, 64, 65 and
66 of P.L. , c. (C.) (pending before the Legislature as this
bill) or as subsequently amended.

11

12 59. N.J.S.17B:19-2 is amended to read as follows:

13 17B:19-2. The commissioner shall annually value, or cause to be 14 valued, the reserve liabilities (hereinafter called reserves) for all 15 outstanding life insurance policies and annuity and pure endowment 16 contracts of every life insurer doing business in this State issued 17 prior to the operative date of the valuation manual, except that in 18 the case of an alien insurer, such valuation shall be limited to its 19 United States business, and may certify the amount of any such 20 reserves, specifying the mortality table or tables, rate or rates of 21 interest and methods (net level premium method or other) used in 22 the calculation of such reserves. All valuations made by him or by 23 his authority shall be upon the net premium basis or such 24 modifications thereof as are provided by law. In calculating such 25 reserves, he may use group methods and approximate averages for 26 fractions of a year or otherwise and, with the concurrence of the 27 insurer, make classifications of benefits by years of issue according to such relevant factors as the date as of which the rated age of the 28 29 insured is determined, the date as of which the benefits have been 30 provided or the premium rates have been changed, or, for policies 31 under which premium rates are guaranteed for a limited period of 32 time, the most recent date as of which the insurer had the right to 33 modify those premium rates. In lieu of the valuation of the reserves 34 herein required of any foreign or alien insurer, he may accept any 35 valuation made, or caused to be made, by the insurance supervisory 36 official of any state or other jurisdiction when such valuation 37 complies with the minimum standards provided by law and if the 38 official of such state or jurisdiction accepts as sufficient and valid 39 for all legal purposes the certificate of valuation of the 40 commissioner when such certificate states the valuation to have 41 been made in a specified manner according to which the aggregate 42 reserves would be at least as large as if they had been computed in 43 the manner prescribed by the law of that state or jurisdiction.

Any such insurer which at any time shall have adopted any
standard of valuation producing greater aggregate reserves than
those calculated according to the minimum standards provided by
law may, with the approval of the commissioner, adopt any lower

58

standard of valuation, but not lower than the minimum standards so
 provided.

3 Except in the case of policies for which the reserve liabilities are 4 valued on the basis of the provisions of the standard valuation law 5 contained in [section] N.J.S.17B:19-8 or policies issued on or after 6 the operative date of the valuation manual, all valuations made by 7 the commissioner or by his authority shall be upon the net premium 8 basis, or such modification thereof as hereinafter expressly 9 provided; and all policies issued prior to January 1, 1901, shall be 10 valued according to the actuaries' table of mortality, with compound 11 interest at the rate of 4% per annum, except in cases where a life 12 insurer elects or has elected to have the policies or any class thereof 13 valued according to the American Experience table of mortality, or 14 according to the American Men Ultimate table of mortality, with 15 compound interest at the rate of either 3% or $3 \frac{1}{2}$ % per annum or 16 with the approval of the commissioner at a rate of less than 3% per 17 annum; and all policies issued on or after January 1, 1901, shall be 18 valued according to the American Experience table of mortality, 19 with compound interest at the rate of 3 1/2 % per annum, except in 20 cases where a life insurer elects or has elected to have such policies 21 or any class thereof valued according to the American Experience 22 table of mortality with compound interest at a rate of less than $3 \frac{1}{2}$ 23 % per annum but not less than 3% per annum or with the approval 24 of the commissioner at a rate of less than 3% per annum; and except 25 in cases where any life insurer with the approval of the 26 commissioner may elect or shall have elected to have its ordinary 27 policies or any class thereof valued according to the American Men 28 Ultimate table of mortality, with compound interest at a rate which 29 is not more than 3 1/2 % per annum. The minimum standard for the 30 valuation of group term insurance policies under which premium 31 rates are not guaranteed for a period in excess of 5 years shall be 32 the American Men Ultimate table of mortality with interest at $3 \frac{1}{2}$ 33 % per annum. The commissioner may vary the standards of interest 34 and mortality in the case of annuities and industrial policies and of 35 invalid lives and other extra hazards. When the actual premium 36 charged for an insurance policy is less than the net premium for the 37 insurance, computed according to the table of mortality, and the rate 38 of interest prescribed herein, the value of the policy shall be 39 increased by the value of an annuity, the amount of which shall 40 equal the difference between the premiums and the term of which in 41 years shall equal the number of future annual payments receivable 42 on the insurance after the date of valuation.

Reserves for all policies and contracts to which the foregoing
standards apply may be calculated, at the option of the insurer,
according to any standards which produce greater aggregate
reserves for all such policies and contracts than the minimum
reserves required by this section.

48 (cf: P.L.1981, c.285, s.1)

1 60. (New section) The commissioner shall annually value, or 2 cause to be valued, the reserve liabilities (hereinafter called 3 reserves) for all outstanding life insurance contracts, annuity and pure endowment contracts, accident and health contracts, and 4 5 deposit-type contracts of every company issued on or after the operative date of the valuation manual. In lieu of the valuation of 6 7 the reserves required of a foreign or alien company, the 8 commissioner may accept a valuation made, or caused to be made, 9 by the insurance supervisory official of any State or other 10 jurisdiction when the valuation complies with the minimum 11 standard provided in sections 58, 60, 63, 64, 65 and 66 of P.L., c. 12) (pending before the Legislature as this bill). The provisions (C. 13 set forth in sections 63 and 64 of P.L. , c. (C.) (pending 14 before the Legislature as this bill) shall apply to all policies and 15 contracts issued on or after the operative date of the valuation 16 manual.

17

18 61. N.J.S.17B:19-5 is amended to read as follows:

19 17B:19-5. The commissioner shall annually make or cause to be 20 made or shall annually require the insurer to make calculations of 21 policy and loss reserves for accident and health insurance written by 22 insurers authorized to write accident and health insurance in this 23 State as defined in N.J.S.17B:17-4. The commissioner shall 24 promulgate regulations establishing the minimum standards 25 applicable to the valuation of accident and health insurance 26 reserves.

- 27 (cf: P.L.2001, c.2, s.3)
- 28

29 62. Section 2 of P.L.1995, c.339 (C.17B:19-10) is amended to
 30 read as follows:

31 2. a. [Every] For years ending prior to the operative date of 32 the valuation manual every, insurer authorized to transact life, 33 health or annuity business and every fraternal benefit society doing 34 business in this State shall annually submit the opinion of a qualified actuary as to whether the reserves and related actuarial 35 36 items held in support of the policies and contracts specified by the 37 commissioner by regulation are: computed appropriately; based on 38 assumptions which satisfy contractual provisions; and consistent 39 with prior reported amounts and comply with applicable laws of this 40 State. The commissioner shall define by regulation the specifics of 41 this opinion and add such other items deemed to be necessary to its 42 scope.

b. (1) Every insurer authorized to transact life, health or
annuity business and every fraternal benefit society, except as
exempted by the commissioner by regulation, shall also annually
include in the opinion required pursuant to subsection a. of this
section, an opinion of the same qualified actuary as to whether the
reserves and related actuarial items held in support of the policies

60

1 and contracts specified by the commissioner by regulation, when 2 considered in light of the assets held by the insurer or society with 3 respect to the reserves and related actuarial items, including, but not 4 limited to, the investment earnings on the assets and the 5 considerations anticipated to be received and retained under the 6 policies and contracts, make adequate provision for the insurer's or 7 society's obligations under the policies and contracts, including, but 8 not limited to, the benefits under and expenses associated with the 9 policies and contracts.

(2) The commissioner may provide by regulation for a transition
period for establishing any higher reserves which the qualified
actuary may deem necessary in order to render the opinion required
by this section.

c. Each opinion required pursuant to subsection b. of thissection shall be governed by the following provisions:

(1) A memorandum, in form and substance acceptable to the
commissioner as specified by regulation, shall be prepared to
support each actuarial opinion.

19 (2) If the insurer or society fails to provide a supporting 20 memorandum at the request of the commissioner within a period specified by regulation, or the commissioner determines that the 21 22 supporting memorandum provided by the insurer or society fails to 23 meet the standards prescribed by regulation or is otherwise 24 unacceptable to the commissioner, the commissioner may engage a 25 qualified actuary at the expense of the insurer or society to review 26 the opinion and the basis for the opinion and prepare such 27 supporting memorandum as is required by the commissioner.

28 d. Every opinion shall be governed by the following29 provisions:

30 (1) The opinion shall be submitted with the annual statement
31 reflecting the valuation of reserves for each year ending on or after
32 December 31, 1995.

33 (2) The opinion shall apply to all policies or contracts in force,
34 including individual and group health insurance plans, in form and
35 substance acceptable to the commissioner as specified by
36 regulation.

37 (3) The opinion shall be based on standards adopted from time
38 to time by the Actuarial Standards Board and on such additional
39 standards as the commissioner may by regulation prescribe.

40 (4) In the case of an opinion required to be submitted by a 41 foreign or alien insurer or fraternal benefit society, the 42 commissioner may accept the opinion filed by that insurer or 43 society with the insurance supervisory official of another state or 44 jurisdiction if the commissioner determines that the opinion 45 reasonably meets the requirements applicable to an insurer or 46 society domiciled in this State.

47 (5) [For the purpose of this section, "qualified actuary" means a
48 member in good standing of the American Academy of Actuaries

1 who meets the requirements set forth in those regulations.] (Deleted

2 by amendment, P.L. , c. (pending before the Legislature as

3 <u>this bill</u>)

4 (6) Except in cases of fraud or willful misconduct, the qualified
5 actuary shall not be liable for damages to any person, other than the
6 insurer, the fraternal benefit society and the commissioner, for any
7 act, error, omission, decision or conduct with respect to the
8 actuary's opinion.

9 (7) Disciplinary action by the commissioner against the insurer,
10 fraternal benefit society or the qualified actuary shall be defined in
11 regulation by the commissioner.

12 (8) [Any memorandum in support of the opinion, and any other 13 material provided by the insurer or fraternal benefit society to the 14 commissioner in connection therewith, shall be kept confidential by 15 the commissioner and shall not be made public and shall not be 16 subject to subpoena, other than for the purpose of defending an 17 action seeking damages from any person by reason of any action 18 required by this section or by regulations promulgated hereunder; 19 provided, however, that the memorandum or other material may 20 otherwise be released by the commissioner (a) with the written 21 consent of the insurer or fraternal benefit society or (b) to the 22 American Academy of Actuaries upon request stating that the 23 memorandum or other material is required for the purpose of 24 professional disciplinary proceedings and setting forth procedures 25 satisfactory to the commissioner for preserving the confidentiality 26 of the memorandum or other material. Once any portion of the 27 confidential memorandum is cited by the insurer or fraternal benefit 28 society in its marketing or is cited before any governmental agency 29 other than a state insurance department or is released by the insurer 30 or fraternal benefit society to the news media, all portions of the 31 confidential memorandum shall no longer be confidential.] (Deleted by amendment, P.L. , c. (pending before the 32 Legislature as this bill) 33

34 e. On or after the operative date of the valuation manual, every 35 company with outstanding life insurance contracts, accident and 36 health insurance contracts or deposit-type contracts in this State and 37 subject to regulation by the commissioner shall annually submit the 38 opinion of the appointed actuary as to whether the reserves and 39 related actuarial items held in support of the policies and contracts 40 are computed appropriately, are based on assumptions that satisfy 41 contractual provisions, are consistent with prior reported amounts 42 and comply with applicable laws of this State. The valuation 43 manual will prescribe the specifics of this opinion including any 44 items deemed to be necessary to its scope. 45 f. Every company with outstanding life insurance contracts,

46 accident and health insurance contracts or deposit-type contracts in
 47 this State and subject to regulation by the commissioner, except as

48 exempted in the valuation manual, shall also annually include in the

62

1 opinion required by subsection e. of this section, an opinion of the 2 same appointed actuary as to whether the reserves and related 3 actuarial items held in support of the policies and contracts 4 specified in the valuation manual, when considered in light of the 5 assets held by the company with respect to the reserves and related 6 actuarial items, including but not limited to the investment earnings 7 on the assets and the considerations anticipated to be received and 8 retained under the policies and contracts, make adequate provision 9 for the company's obligations under the policies and contracts, 10 including but not limited to the benefits under and expenses 11 associated with the policies and contracts. 12 g. Each opinion required by subsection e. of this section shall 13 be governed by the following provisions: 14 (1) A memorandum, in form and substance as specified in the 15 valuation manual, and acceptable to the commissioner, shall be 16 prepared to support each actuarial opinion. 17 (2) If the insurer fails to provide a supporting memorandum at 18 the request of the commissioner within a period specified in the 19 valuation manual or the commissioner determines that the 20 supporting memorandum provided by the insurer fails to meet the 21 standards prescribed by the valuation manual or is otherwise 22 unacceptable to the commissioner, the commissioner may engage a 23 qualified actuary at the expense of the company to review the 24 opinion and the basis for the opinion and prepare the supporting 25 memorandum required by the commissioner. 26 h. Every opinion required by subsection e. of this section shall 27 be governed by the following provisions: 28 (1) The opinion shall be in form and substance as specified in 29 the valuation manual and acceptable to the commissioner. 30 (2) The opinion shall be submitted with the annual statement 31 reflecting the valuation of such reserve liabilities for each year 32 ending on or after the operative date of the valuation manual. 33 (3) The opinion shall apply to all policies and contracts subject 34 to subsection f. of this section, plus other actuarial liabilities as may 35 be specified in the valuation manual. 36 (4) The opinion shall be based on standards adopted from time 37 to time by the Actuarial Standards Board or its successor, and on 38 such additional standards as may be prescribed in the valuation 39 <u>manual.</u> 40 (5) In the case of an opinion required to be submitted by a 41 foreign or alien company, the commissioner may accept the opinion 42 filed by that company with the insurance supervisory official of 43 another state if the commissioner determines that the opinion 44 reasonably meets the requirements applicable to a company 45 domiciled in this State. 46 (6) Except in cases of fraud or willful misconduct, the appointed 47 actuary shall not be liable for damages to any person, other than the insurance company and the commissioner, for any act, error, 48

63

1 omission, decision or conduct with respect to the appointed 2 actuary's opinion. 3 (7) Disciplinary action by the commissioner against the company or the appointed actuary shall be prescribed and defined in 4 5 regulations by the commissioner. (cf: P.L.1995, c.339, s.2) 6 7 8 63. (New section) a. For policies issued on or after the operative 9 date of the valuation manual, the standard prescribed in the 10 valuation manual is the minimum standard of valuation required 11 under section 60 of P.L. c. (c.) (pending before the 12 Legislature as this bill) except as provided under subsections e. or 13 g. of this section. 14 b. The operative date of the valuation manual is January 1 of 15 the first calendar year following the first July 1 as of which all of 16 the following have occurred: 17 (1) The valuation manual has been adopted by the NAIC by an 18 affirmative vote of at least 42 members, or three-fourths of the 19 members voting, whichever is greater. (2) The NAIC Model Standard Valuation Law, as amended by 20 the NAIC in 2009, or legislation including substantially similar 21 22 terms and provisions, has been enacted by States representing 23 greater than 75% of the direct premiums written as reported in the 24 following annual statements submitted for 2008: life, accident and 25 health annual statements; health annual statements; or fraternal 26 annual statements. 27 (3) The NAIC Model Standard Valuation Law, as amended by the NAIC in 2009, or legislation including substantially similar 28 29 terms and provisions, has been enacted by at least 42 of the 30 following 55 jurisdictions: The 50 States of the United States, 31 American Samoa, the American Virgin Islands, the District of 32 Columbia, Guam, and Puerto Rico. 33 Unless a change in the valuation manual specifies a later c. 34 effective date, changes to the valuation manual shall be effective on January 1 following the date when all of the following have 35 36 occurred: 37 (1) The change to the valuation manual has been adopted by the 38 NAIC by an affirmative vote representing: 39 (a) At least three-fourths (3/4) of the members of the NAIC 40 voting, but not less than a majority of the total membership, and 41 (b) Members of the NAIC representing jurisdictions totaling 42 greater than 75% of the direct premiums written as reported in the 43 following annual statements most recently available prior to the 44 vote in subparagraph (a) of paragraph (1) of this subsection: life, 45 accident and health annual statements, health annual statements, or 46 fraternal annual statements. 47 (2) No later than 30 days before the operative date of the 48 valuation manual or any changes thereto adopted by the NAIC, the

64

commissioner shall by order notify all companies as defined in
 section 58 of P.L., c. (C.)(pending before the Legislature
 as this bill) of the adoption and its operative date. Failure to
 provide this notice shall not delay the operative date of the
 valuation manual or any changes thereto.

d. The valuation manual must specify all of the following:

6

7 (1) Minimum valuation standards for and definitions of the
8 policies or contracts subject to section 60 of P.L., c. (C.)
9 (pending before the Legislature as this bill). Such minimum
10 valuation standards shall be:

(a) The commissioner's reserve valuation method for life
insurance contracts, other than annuity contracts, subject to section
60 of P.L. , c. (C.) (pending before the Legislature as this
bill);

(b) The commissioner's annuity reserve valuation method for
annuity contracts subject to section 60 of P.L. , c. (C.)
(pending before the Legislature as this bill); and

18 (c) Minimum reserves for all other policies or contracts subject
19 to section 60 of P.L. , c. (C.) (pending before the
20 Legislature as this bill);

(2) Which policies or contracts or types of policies or contracts
that are subject to the requirements of a principle-based valuation in
subsection a. of section 64 of P.L., c. (C.) (pending before
the Legislature as this bill) and the minimum valuation standards
consistent with those requirements;

26 (3) For policies and contracts subject to a principle-based
27 valuation under section 64 of P.L., c. (C.) (pending before
28 the Legislature as this bill):

(a) Requirements for the format of reports to the commissioner
under paragraph 3 of subsection b. of section 64 of P.L. , c. (C.)
(pending before the Legislature as this bill) and which shall include
information necessary to determine if the valuation is appropriate
and in compliance with sections 58, 60, 63, 64, 65 and 66 of P.L. ,
(C.) (pending before the Legislature as this bill);

35 (b) Assumptions shall be prescribed for risks over which the 36 company does not have significant control or influence.

37 (c) Procedures for corporate governance and oversight of the
38 actuarial function, and a process for appropriate waiver or
39 modification of such procedures.

40 (4) For policies not subject to a principle-based valuation under
41 section 64 of P.L., c. (C.) (pending before the Legislature
42 as this bill) the minimum valuation standard shall either:

43 (a) Be consistent with the minimum standard of valuation prior44 to the operative date of the valuation manual; or

(b) Develop reserves that quantify the benefits and guarantees,
and the funding, associated with the contracts and their risks at a
level of conservatism that reflects conditions that include
unfavorable events that have a reasonable probability of occurring;

1 (5) Other requirements, including, but not limited to, those 2 relating to reserve methods, models for measuring risk, generation 3 of economic scenarios, assumptions, margins, use of company 4 experience, risk measurement, disclosure, certifications, reports, 5 actuarial opinions and memorandums, transition rules and internal 6 controls; and

7 (6) The data and form of the data required under section 65 of
8 P.L., c. (C.) (pending before the Legislature as this bill),
9 with whom the data must be submitted, and may specify other
10 requirements, including data analyses and reporting of analyses.

11 e. In the absence of a specific valuation requirement or if a 12 specific valuation requirement in the valuation manual is not, in the opinion of the commissioner, in compliance with sections 58, 60, 13 14 63, 64, 65 and 66 of P.L. (C.) (pending before the c. 15 Legislature as this bill), then the company shall, with respect to 16 such requirements, comply with minimum valuation standards 17 prescribed by the commissioner by regulation.

18 f. The commissioner may engage a qualified actuary, at the 19 expense of the company, to perform an actuarial examination of the 20 company and opine on the appropriateness of any reserve 21 assumption or method used by the company, or to review and opine 22 on a company's compliance with any requirement set forth in 23 sections 58, 60, 63, 64, 65 and 66 of P.L. c. (C.) (pending 24 before the Legislature as this bill). The commissioner may rely 25 upon the opinion, regarding provisions contained within sections) (pending before the 26 58, 60, 63, 64, 65 and 66 of P.L. c. (C. 27 Legislature as this bill), of a qualified actuary engaged by the commissioner of another state, district or territory of the United 28 29 States.

30 As used in this subsection f., the term "engage" includes 31 employment and contracting.

32 g. The commissioner may require a company to change any 33 assumption or method that in the opinion of the commissioner is 34 necessary in order to comply with the requirements of the valuation 35 manual or sections 58, 60, 63, 64, 65 and 66 of P.L. с. (C. 36 (pending before the Legislature as this bill); and the company shall 37 adjust the reserves as required by the commissioner. The 38 commissioner may suspend or revoke the authority to do business in 39 this State of any company and impose a fine, after notice and a 40 hearing, pursuant to the "Administrative Procedure Act," P.L.1968, 41 c.410 (C.52:14B-1 et seq.) if it fails to comply with any provision 42 of law obligatory upon it under sections 58, 60, 63, 64, 65 and 66 of 43 P.L. , c. (C.) (pending before the Legislature as this bill). 44

45 64. (New section) a. A company shall establish reserves using
46 a principle-based valuation that meets the following conditions for
47 policies or contracts as specified in the valuation manual:

66

1 (1) Quantify the benefits and guarantees, and the funding, 2 associated with the contracts and their risks at a level of 3 conservatism that reflects conditions that include unfavorable 4 events that have a reasonable probability of occurring during the 5 lifetime of the contracts. For polices or contracts with significant 6 tail risk, reflects conditions appropriately adverse to quantify the 7 tail risk.

8 (2) Incorporate assumptions, risk analysis methods and financial 9 models and management techniques that are consistent with, but not 10 necessarily identical to, those utilized within the company's overall 11 risk assessment process, while recognizing potential differences in 12 financial reporting structures and any prescribed assumptions or 13 methods.

14 (3) Incorporate assumptions that are derived in one of the15 following manners:

16 (a) The assumption is prescribed in the valuation manual.

(b) For assumptions that are not prescribed, the assumptionsshall:

(i) Be established utilizing the company's available experience,to the extent it is relevant and statistically credible; or

(ii) To the extent that company data is not available, relevant, or
statistically credible, be established utilizing other relevant,
statistically credible experience.

(4) Provide margins for uncertainty including adverse deviation
and estimation error, such that the greater the uncertainty the larger
the margin and resulting reserve.

b. A company using a principle-based valuation for one or
more policies or contracts subject to this section as specified in the
valuation manual shall:

30 (1) Establish procedures for corporate governance and oversight
31 of the actuarial valuation function consistent with those described in
32 the valuation manual.

33 (2) Provide to the commissioner and the board of directors an 34 annual certification of the effectiveness of the internal controls with respect to the principle-based valuation. Such controls shall be 35 36 designed to assure that all material risks inherent in the liabilities 37 and associated assets subject to such valuation are included in the 38 valuation, and that valuations are made in accordance with the 39 valuation manual. The certification shall be based on the controls in 40 place as of the end of the preceding calendar year.

41 (3) Develop, and file with the commissioner upon request, a
42 principle-based valuation report that complies with standards
43 prescribed in the valuation manual.

44 c. A principle-based valuation may include a prescribed45 formulaic reserve component.

65. (New section) A company shall submit mortality, morbidity,
 policyholder behavior, or expense experience and other data as
 prescribed in the valuation manual.

4

5 66. (New section) a. For purposes of this section "confidential 6 information" means:

(1) A memorandum in support of an opinion submitted under
section 2 of P.L.1995, c.339 (C.17B:19-10) and any other
documents, materials and other information, including, but not
limited to, all working papers, and copies thereof, created, produced
or obtained by or disclosed to the commissioner or any other person
in connection with such a memorandum;

13 (2) All documents, materials and other information, including, 14 but not limited to, all working papers, and copies thereof, created, produced or obtained by or disclosed to the commissioner or any 15 16 other person in the course of an examination made under subsection 17 f. of section 63 of P.L. , c. (C.) (pending before the Legislature as this bill); provided, however, that if an examination 18 19 report or other material prepared in connection with an examination 20 made under N.J.S.17B:21-1 is not held as private and confidential 21 information under N.J.S.17B:21-1, an examination report or other 22 material prepared in connection with an examination made under 23 subsection f. of section 63 of P.L., c. (C.) (pending before 24 the Legislature as this bill) shall not be confidential information to 25 the same extent as if such examination report or other material had 26 been prepared under N.J.S. 17B:21-1;

27 (3) Any reports, documents, materials and other information 28 developed by a company in support of, or in connection with, an 29 annual certification by the company under subsection b. of section 30 64 of P.L.) (pending before the Legislature as this , c. (C. 31 bill) evaluating the effectiveness of the company's internal controls 32 with respect to a principle-based valuation and any other 33 documents, materials and other information, including, but not 34 limited to, all working papers, and copies thereof, created, produced 35 or obtained by or disclosed to the commissioner or any other person in connection with such reports, documents, materials and other 36 37 information;

38 (4) Any principle-based valuation report developed under 39 paragraph 3 of subsection b. of section 64 of P.L. , c. (C.) 40 (pending before the Legislature as this bill) and any other 41 documents, materials and other information, including, but not 42 limited to, all working papers, and copies thereof, created, produced 43 or obtained by or disclosed to the commissioner or any other person 44 in connection with that report; and

(5) Any documents, materials, data and other information
submitted by a company under section 65 of P.L., c. (C.)
(pending before the Legislature as this bill), collectively,
"experience data," and any other documents, materials, data and

68

1 other information, including, but not limited to, all working papers, 2 and copies thereof, created or produced in connection with such 3 experience data, in each case that include any potentially company-4 identifying or personally identifiable information, that is provided to or obtained by the commissioner, together with any "experience 5 data," the "experience materials," and any other documents, 6 7 materials, data and other information, including, but not limited to, 8 all working papers, and copies thereof, created, produced or 9 obtained by or disclosed to the commissioner or any other person in 10 connection with such experience materials.

11 Except as provided in this section, a company's b. (1) 12 confidential information is confidential by law and privileged, and shall not be subject to P.L.1963, c.73 (C.47:1A-1 et seq.), shall not 13 14 be subject to subpoena and shall not be subject to discovery or 15 admissible in evidence in any private civil action; provided, 16 however, that the commissioner is authorized to use the confidential 17 information in the furtherance of any regulatory or legal action 18 brought against the company as a part of the commissioner's 19 official duties.

(2) Neither the commissioner nor any person who received
confidential information while acting under the authority of the
commissioner shall be permitted or required to testify in any private
civil action concerning any confidential information.

24 (3) In order to assist in the performance of the commissioner's 25 duties, the commissioner may share confidential information: (a) 26 with other state, federal and international regulatory agencies and 27 with the National Association of Insurance Commissioners (NAIC) and its affiliates and subsidiaries; and (b) in the case of confidential 28 29 information specified in paragraphs (1) and (2) of subsection a. of 30 this section only, with the Actuarial Board for Counseling and 31 Discipline or its successor upon request stating that the confidential 32 information is required for the purpose of professional disciplinary 33 proceedings; and (c) with state, federal and international law 34 enforcement officials; in the case of (a) and (b), provided that such 35 recipient agrees, and has the legal authority to agree, to maintain the 36 confidentiality and privileged status of such documents, materials, 37 data and other information in the same manner and to the same 38 extent as required for the commissioner.

39 (4) The commissioner may receive documents, materials, data 40 and other information, including otherwise confidential and 41 privileged documents, materials, data or information, from the 42 NAIC and its affiliates and subsidiaries, from regulatory or law 43 enforcement officials of other foreign or domestic jurisdictions and 44 from the Actuarial Board for Counseling and Discipline or its 45 successor and shall maintain as confidential or privileged any 46 document, material, data or other information received with notice or the understanding that it is confidential or privileged under the 47

laws of the jurisdiction that is the source of the document, material
 or other information.

3 (5) The commissioner may enter into agreements governing4 sharing and use of information consistent with this section.

5 (6) No waiver of any applicable privilege or claim of 6 confidentiality in the confidential information shall occur as a result 7 of disclosure to the commissioner under this section or as a result of 8 sharing as authorized in paragraph (3) of this subsection b.

9 (7) A privilege established under the law of any state or 10 jurisdiction that is substantially similar to the privilege established 11 under this subsection shall be available and enforced in any 12 proceeding in, and in any court of, this State.

(8) For purposes of this section "regulatory agency," "law
enforcement agency" and the "NAIC" shall include, but shall not be
limited to, their employees, agents, consultants and contractors.

c. Notwithstanding subsection b. of this section, any
confidential information specified in paragraphs (1) and (4) of
subsection a. of this section:

19 (1) May be subject to subpoen afor the purpose of defending an 20 action seeking damages from the appointed actuary submitting the 21 related memorandum in support of an opinion submitted under 22 section 2 of P.L.1995, c.339 (C.17B:19-10) or principle-based 23 valuation report developed under subsection b. of section 64 of 24) (pending before the Legislature as this bill) by P.L., c. (C. 25 reason of an action required by sections 58, 60, 63, 64, 65 and 66 of 26) (pending before the Legislature as this bill) or P.L. , c. (C. 27 by regulations promulgated hereunder;

(2) May otherwise be released by the commissioner with thewritten consent of the company; and

30 (3) Once any portion of a memorandum in support of an opinion 31 submitted under section 2 of P.L.1995, c.339 (C.17B:19-10) or a 32 principle-based valuation report developed under subsection b. of (C. 33 section 64 of P.L.) (pending before the Legislature , c. 34 as this bill) is cited by the company in its marketing or is publicly 35 volunteered to or before a governmental agency other than a state 36 insurance department or is released by the company to the news 37 media, all portions of such memorandum or report shall no longer 38 be confidential.

39

40 67. N.J.S.17B:25-19 is amended to read as follows:

41 7B:25-19. This section shall be known as the standard42 nonforfeiture law for life insurance.

a. No policy of life insurance, except as stated in subsection l.,
shall be delivered or issued for delivery in this State unless it shall
contain in substance the following provisions, or corresponding
provisions which in the opinion of the commissioner are at least as
favorable to the defaulting or surrendering policyholder as are the

minimum requirements hereinafter specified and are essentially in
 compliance with subsection k. of this section:

3 (1) That, in the event of default in any premium payment, the 4 insurer will grant, upon proper request not later than 60 days after 5 the due date of the premium in default, a paid-up nonforfeiture 6 benefit on a plan stipulated in the policy, effective as of such due 7 date, of such amount as may be hereinafter specified. In lieu of such 8 stipulated paid-up nonforfeiture benefit, the insurer may substitute, 9 upon proper request not later than 60 days after the due date of the 10 premium in default, an actuarially equivalent alternative paid-up 11 nonforfeiture benefit which provides a greater amount or longer 12 period of death benefits or, if applicable, a greater amount or earlier payment of endowment benefits. 13

(2) That, upon surrender of the policy within 60 days after the
due date of any premium payment in default after premiums have
been paid for at least 3 full years in the case of ordinary insurance
or 5 full years in the case of industrial insurance, the insurer will
pay, in lieu of any paid-up nonforfeiture benefit, a cash surrender
value of such amount as may be hereinafter specified.

(3) That a specified paid-up nonforfeiture benefit shall become
effective as specified in the policy unless the person entitled to
make such election elects another available option not later than 60
days after the due date of the premium in default.

24 (4) That, if the policy shall have become paid up by completion 25 of all premium payments or if it is continued under any paid-up 26 nonforfeiture benefit which became effective on or after the third 27 policy anniversary in the case of ordinary insurance or the fifth 28 policy anniversary in the case of industrial insurance, the insurer 29 will pay, upon surrender of the policy within 30 days after any 30 policy anniversary, a cash surrender value of such amount as may 31 be hereinafter specified.

32 (5) In the case of policies which cause on a basis guaranteed in 33 the policy unscheduled changes in benefits or premiums, or which 34 provide an option for changes in benefits or premiums other than a 35 change to a new policy, a statement of the mortality table, interest 36 rate, and method used in calculating cash surrender values and the 37 paid-up nonforfeiture benefits available under the policy. In the 38 case of all other policies, a statement of the mortality tables and 39 interest rates used in calculating the cash surrender values and the 40 mortality tables and interest rates used in calculating the paid-up 41 nonforfeiture benefits available under the policy, together with a 42 table showing the cash surrender value, if any, and paid-up 43 nonforfeiture benefit, if any, available under the policy on each 44 policy anniversary either during the first 20 policy years or during 45 the term of the policy, whichever is shorter, such values and 46 benefits to be calculated upon the assumption that there are no 47 dividends or paid-up additions credited to the policy and that there 48 is no indebtedness to the insurer on the policy.

71

1 (6) A statement that the cash surrender values and the paid-up 2 nonforfeiture benefits available under the policy are not less than 3 the minimum values and benefits required by or pursuant to the 4 insurance law of the state in which the policy is delivered; an 5 explanation of the manner in which the cash surrender values and 6 the paid-up nonforfeiture benefits are altered by the existence of 7 any paid-up additions credited to the policy or any indebtedness to 8 the insurer on the policy; if a detailed statement of the method of 9 computation of the cash surrender values and paid-up nonforfeiture 10 benefits shown in the policy is not stated therein, a statement that 11 such method of computation has been filed with the insurance 12 supervisory official of the state in which the policy is delivered; and 13 a statement of the method to be used in calculating the cash 14 surrender value and paid-up nonforfeiture benefit available under 15 the policy on any policy anniversary beyond the last anniversary for 16 which such values and benefits are consecutively shown in the 17 policy.

18 Any of the foregoing provisions or portions thereof not 19 applicable by reason of the plan of insurance may, to the extent 20 inapplicable, be omitted from the policy.

21 The insurer shall reserve the right to defer the payment of any 22 cash surrender value for a period of 6 months after demand therefor 23 with surrender of the policy.

24 b.

(Deleted by amendment; P.L.1981, c.285.)

25 Any cash surrender value available under any policy referred c. 26 to in subsection a. in the event of default in a premium payment due 27 on any policy anniversary, whether or not required by subsection a., shall be an amount not less than the excess, if any, of the present 28 29 value, on such anniversary, of the future guaranteed benefits which 30 would have been provided for by the policy, including any existing 31 paid-up additions, if there had been no default, over the sum of (1) 32 the then present value of the adjusted premiums as defined in 33 subsection g., corresponding to premiums which would have fallen 34 due on and after such anniversary, and (2) the amount of any 35 indebtedness to the insurer on the policy.

36 Provided, however, that for any policy issued on or after the 37 operative date provided for in paragraph (xi) of subsection h. of 38 N.J.S.17B:25-19, which provides supplemental life insurance or 39 annuity benefits at the option of the insured and for an identifiable 40 additional premium by rider or supplemental policy provision, the 41 cash surrender value referred to in the first paragraph of this 42 subsection shall be an amount not less than the sum of the cash 43 surrender value as defined in that paragraph for an otherwise similar 44 policy issued at the same age without such rider or supplemental 45 policy provision and the cash surrender value as defined in that 46 paragraph for a policy which provides only the benefits otherwise 47 provided by such rider or supplemental policy provision.

72

1 Provided, further, that for any family policy issued on or after 2 the operative date provided for in paragraph (xi) of subsection h., 3 which defines a primary insured and provides term insurance on the 4 life of the spouse of the primary insured expiring before the 5 spouse's age 71, the cash surrender value referred to in the first 6 paragraph of this subsection shall be an amount not less than the 7 sum of the cash surrender value as defined in that paragraph for an 8 otherwise similar policy issued at the same age without such term 9 insurance on the life of the spouse and the cash surrender value as 10 defined in that paragraph for a policy which provides only the 11 benefits otherwise provided by such term insurance on the life of 12 the spouse.

Any cash surrender value available within 30 days after any 13 14 policy anniversary under any policy paid up by completion of all 15 premium payments or any policy continued under any paid-up 16 nonforfeiture benefit, whether or nor required by subsection a., shall 17 be an amount not less than the present value, on such anniversary, 18 of the future guaranteed benefits provided for by the policy, 19 including any existing paid-up additions, decreased by any 20 indebtedness to the insurer on the policy.

21 d. Any paid-up nonforfeiture benefit available under any policy 22 referred to in subsection a. in the event of default in a premium 23 payment due on any policy anniversary shall be such that its present 24 value as of such anniversary shall be at least equal to the cash 25 surrender value then provided for by the policy or, if none is 26 provided for, that cash surrender value which would have been 27 required by this section in the absence of the condition that 28 premiums shall have been paid for at least a specified period.

29 30 e. (Deleted by amendment; P.L.1981, c.285.)f. (Deleted by amendment; P.L.1981, c.285.)

31 This subsection shall not apply to policies issued on or after g. 32 the operative date of subsection h. as defined therein. Except as 33 provided in the third paragraph of this subsection, the adjusted 34 premiums for any policy referred to in subsection a. shall be 35 calculated on an annual basis and shall be such uniform percentage 36 of the respective premiums specified in the policy for each policy 37 year, excluding any extra premiums charged because of 38 impairments or special hazards, that the present value, at the date of 39 issue of the policy, of all such adjusted premiums shall be equal to 40 the sum of (1) the then present value of the future guaranteed 41 benefits provided for by the policy; (2) 2% of the amount of 42 insurance, if the insurance be uniform in amount or of the 43 equivalent uniform amount, as hereinafter defined, if the amount of 44 insurance varies with duration of the policy; (3) 40% of the adjusted 45 premium for the first policy year; (4) 25% of either the adjusted 46 premium for the first policy year or the adjusted premium for a 47 whole life policy of the same uniform or equivalent uniform amount 48 with uniform premiums for the whole of life issued at the same age

73

for the same amount of insurance, whichever is less; provided, however, that in applying the percentages specified in (3) and (4) above, no adjusted premium shall be deemed to exceed 4% of the amount of insurance or uniform amount equivalent thereto. The date of issue of a policy for the purpose of this subsection shall be the date as of which the rated age of the insured is determined.

7 In the case of a policy providing an amount of insurance varying 8 with duration of the policy, the equivalent uniform amount thereof 9 for the purpose of this subsection shall be deemed to be the uniform 10 amount of insurance provided by an otherwise similar policy, 11 containing the same endowment benefit or benefits, if any, issued at 12 the same age and for the same term, the amount of which does not vary with duration, and the benefits under which have the same 13 14 present value at the date of issue as the benefits under the policy; 15 provided, however, that in the case of a policy providing a varying 16 amount of insurance issued on the life of a child under age 10, the 17 equivalent uniform amount may be computed as though the amount 18 of insurance provided by the policy prior to the attainment of age 10 19 were the amount provided by such policy at age 10.

20 The adjusted premiums for any policy providing term insurance 21 benefits by rider or supplemental policy provision shall be equal to 22 (a) the adjusted premiums for an otherwise similar policy issued at 23 the same age without such term insurance benefits, increased, 24 during the period for which premiums for such term insurance 25 benefits are payable, by (b) the adjusted premiums for such term 26 insurance, the foregoing items (a) and (b) being calculated 27 separately and as specified in the first two paragraphs of this 28 subsection except that, for the purpose of (2), (3) and (4) of the first 29 such paragraph, the amount of insurance or equivalent uniform 30 amount of insurance used in the calculation of the adjusted 31 premiums referred to in (b) shall be equal to the excess of the 32 corresponding amount determined for the entire policy over the 33 amount used in the calculation of the adjusted premiums in (a).

34 All adjusted premiums and present values referred to in this 35 subsection shall for all policies of ordinary insurance be calculated 36 on the basis of the Commissioners 1958 Standard Ordinary 37 Mortality Table. Notwithstanding this provision, for any category of 38 ordinary insurance such calculations may be made, at the option of 39 the insurer, on the basis of the Approved Standard Ordinary 40 Mortality Table; provided, further, that for any category of ordinary 41 insurance issued on female risks adjusted premiums and present 42 values may be calculated, at the option of the insurer with approval 43 of the commissioner, according to an age not more than 6 years 44 younger than the actual age of the insured. Such calculations for all 45 policies of industrial insurance shall be made on the basis of the 46 Commissioners 1961 Standard Industrial Mortality Table.

47 All calculations shall be made on the basis of the applicable rates48 of interest specified in the policy for calculating cash surrender

74

1 values and paid-up nonforfeiture benefits not exceeding 5 1/2 % per 2 annum. Provided, however, that in calculating the present value of 3 any paid-up term insurance with accompanying pure endowment, if 4 any, offered as a nonforfeiture benefit, the rates of mortality 5 assumed may be not more than the rates shown in the 6 Commissioners 1958 Extended Term Insurance Table if the 7 adjusted premiums for the policy are calculated on the basis of the 8 Commissioners 1958 Standard Ordinary Mortality Table, may be 9 not more than 130% of the rates shown in the Approved Standard 10 Ordinary Mortality Table if the adjusted premiums for the policy 11 are calculated on the basis of said table, and may be not more than 12 the rates shown in the Commissioners 1961 Industrial Extended Term Insurance Table if the adjusted premiums for the policy are 13 14 calculated on the basis of the Commissioners 1961 Standard Industrial Mortality Table. Provided, further, that for insurance 15 16 issued on a substandard basis, the calculation of any such adjusted 17 premiums and present values may be based on such other table of 18 mortality as may be specified by the insurer and approved by the 19 commissioner.

20 h. (i) This subsection h. shall apply to all policies issued on or 21 after the operative date established by paragraph (xi) of this 22 subsection h. Except as provided in paragraph (vii) of this 23 subsection, the adjusted premiums for any policy shall be calculated 24 on an annual basis and shall be such uniform percentage of the 25 respective premiums specified in the policy for each policy year, 26 excluding amounts payable as extra premiums to cover impairments 27 or special hazards and also excluding any uniform annual contract 28 charge or policy fee specified in the policy in a statement of the 29 method to be used in calculating the cash surrender values and paid-30 up nonforfeiture benefits, that the present value, at the date of the 31 policy, of all adjusted premiums shall be equal to the sum of (A) the 32 then present value of the future guaranteed benefits provided for by 33 the policy; (B) 1% of either the amount of insurance, if the 34 insurance be uniform in amount, or the average amount of insurance 35 at the beginning of each of the first 10 policy years; and (C) 125% 36 of the nonforfeiture net level premium as defined in paragraph (ii). 37 Provided, however, that in applying the percentage specified in (C) 38 above no nonforfeiture net level premium shall be deemed to 39 exceed 4% of either the amount of insurance, if the insurance be 40 uniform in amount, or the average amount of insurance at the 41 beginning of each of the first 10 policy years. The date of issue of a 42 policy for the purpose of this section shall be the date as of which 43 the rated age of the insured is determined.

(ii) The nonforfeiture net level premium shall be equal to the
present value, at the date of issue of the policy, of the guaranteed
benefits provided for by the policy divided by the present value, at
the date of issue of the policy, of an annuity of one per annum

payable on the date of issue of the policy and on each anniversary
 of such policy on which a premium falls due.

3 (iii) In the case of policies which cause on a basis guaranteed in 4 the policy unscheduled changes in benefits or premiums, or which 5 provide an option for changes in benefits or premiums other than a 6 change to a new policy, the adjusted premiums and present values 7 shall initially be calculated on the assumption that future benefits 8 and premiums do not change from those stipulated at the date of 9 issue of the policy. At the time of any such change in the benefits or 10 premiums the future adjusted premiums, nonforfeiture net level 11 premiums and present values shall be recalculated on the 12 assumption that future benefits and premiums do not change from 13 those stipulated by the policy immediately after the change.

14 (iv) Except as otherwise provided in paragraph (vii) of this 15 subsection, the recalculated future adjusted premiums for any such 16 policy shall be such uniform percentage of the respective future 17 premiums specified in the policy for each policy year, excluding 18 amounts payable as extra premiums to cover impairments and 19 special hazards, and also excluding any uniform annual contract 20 charge or policy fee specified in the policy in a statement of the 21 method to be used in calculating the cash surrender values and paid-22 up nonforfeiture benefits, that the present value, at the time of 23 change to the newly defined benefits or premiums, of all such future 24 adjusted premiums shall be equal to the excess of the sum of the 25 then present value of the then future guaranteed benefits provided 26 for by the policy and the additional expense allowance, if any, over 27 the then cash surrender value, if any, or present value of any paid-28 up nonforfeiture benefit under the policy.

29 (v) The additional expense allowance, at the time of the change 30 to the newly defined benefits or premiums, shall be the sum of 1% 31 of the excess of the average amount of insurance at the beginning of 32 each of the first 10 policy years subsequent to the change over the 33 average amount of insurance prior to the change at the beginning of 34 each of the first 10 policy years subsequent to the time of the most 35 recent previous change, or, if there has been no previous change, 36 the date of issue of the policy; and 125% of the increase, if positive, 37 in the nonforfeiture net level premium.

(vi) The recalculated nonforfeiture net level premium shall beequal to the result obtained by dividing (A) by (B) where

40 (A) equals the sum of the nonforfeiture net level premium 41 applicable prior to the change times the present value of an annuity 42 of one per annum payable on each anniversary of the policy on or 43 subsequent to the date of the change on which a premium would 44 have fallen due had the change not occurred, and the present value 45 of the increase in future guaranteed benefits provided for by the 46 policy, and

1 (B) equals the present value of an annuity of one per annum 2 payable on each anniversary of the policy on or subsequent to the 3 date or change on which a premium falls due.

4 (vii) Notwithstanding any other provisions of this subsection to 5 the contrary, in the case of a policy issued on a substandard basis 6 which provides reduced graded amounts of insurance so that, in 7 each policy year, such policy has the same tabular mortality cost as 8 an otherwise similar policy issued on the standard basis which 9 provides higher uniform amounts of insurance, adjusted premiums 10 and present values for such substandard policy may be calculated as 11 if it were issued to provide such higher uniform amounts of 12 insurance on the standard basis.

13 (viii) For purposes of this subsection, the term "operative date of the valuation manual" means the January 1 of the first calendar year 14 15 that the valuation manual as defined in section 58 of P.L., c. 16 (C.) (pending before the Legislature as this bill) is effective. All 17 adjusted premiums and present values referred to in this subsection 18 shall for all policies of ordinary insurance be calculated on the basis 19 of the Commissioners 1980 Standard Ordinary Mortality Table or at 20 the election of the insurer for any one or more specified plans of life insurance, the Commissioners 1980 Standard Ordinary Mortality 21 22 Table with 10-Year Select Mortality Factors; shall for all policies of 23 industrial insurance be calculated on the basis of the Commissioners 24 1961 Standard Industrial Mortality Table; and shall for all policies 25 issued in a particular calendar year be calculated on the basis of a 26 rate of interest not exceeding the nonforfeiture interest rate as 27 defined in paragraph (ix) of this subsection for policies issued in 28 that calendar year. Provided, however, that:

At the option of the insurer, calculations for all policies issued in a particular calendar year may be made on the basis of a rate of interest not exceeding the nonforfeiture interest rate, as defined in this section, for policies issued in the immediately preceding calendar year.

Under any paid-up nonforfeiture benefit, including any paid-up dividend additions, any cash surrender value available, whether or not required by subsection a., shall be calculated on the basis of the mortality table and rate of interest used in determining the amount of such paid-up nonforfeiture benefit and paid-up dividend additions, if any.

40 An insurer may calculate the amount of any guaranteed 41 paid-up nonforfeiture benefit including any paid-up 42 additions under the policy on the basis of an interest rate not 43 lower than that specified in the policy for calculating cash 44 surrender values.

In calculating the present value of any paid-up term
insurance with accompanying pure endowment, if any,
offered as a nonforfeiture benefit, the rates of mortality
assumed may be not more than those shown in the

Commissioners 1980 Extended Term Insurance for policies
 of ordinary insurance and not more than the Commissioners
 1961 Industrial Extended Term Insurance Table for policies
 of industrial insurance.

5

6

7

8

For insurance issued on a substandard basis, the calculation of such adjusted premiums and present values may be based on appropriate modifications of the aforementioned tables.

9 [Any] For policies issued prior to the operative date of 10 the valuation manual, any Commissioners Standard ordinary mortality tables, adopted after 1980 by the National 11 12 Association of Insurance Commissioners, that are approved 13 by regulation promulgated by the **[**Commissioner**]** 14 commissioner for use in determining the minimum 15 nonforfeiture standard may be substituted for the 16 Commissioners 1980 Standard Ordinary Mortality Table 17 with or without 10-Year Select Mortality Factors or for the 18 Commissioners 1980 Extended Term Insurance Table.

19 [Any] For policies issued on or after the operative date 20 of the valuation manual, the valuation manual shall provide 21 the Commissioners Standard mortality table for use in 22 determining the minimum nonforfeiture standard that may be 23 substituted for the Commissioners 1980 Standard Ordinary 24 Mortality Table with or without Ten-Year Select Mortality 25 Factors or for the Commissioners 1980 Extended Term 26 Insurance Table. If the commissioner approves by regulation 27 any Commissioners Standard ordinary mortality table 28 adopted by the National Association of Insurance 29 Commissioners for use in determining the minimum 30 nonforfeiture standard for policies issued on or after the 31 operative date of the valuation manual, then that minimum 32 nonforfeiture standard supersedes the minimum 33 nonforfeiture standard provided by the valuation manual.

34 For policies issued prior to the operative date of the 35 valuation manual, any Commissioners Standard industrial 36 mortality tables, adopted after 1980 by the National 37 Association of Insurance Commissioners, that are approved 38 by regulation promulgated by the commissioner for use in 39 determining the minimum nonforfeiture standard may be 40 substituted for the Commissioners 1961 Standard Industrial 41 Mortality Table or the Commissioners 1961 Industrial 42 Extended Term Insurance Table.

43 For policies issued on or after the operative date of the
 44 valuation manual the valuation manual shall provide the
 45 Commissioners Standard mortality table for use in
 46 determining the minimum nonforfeiture standard that may be
 47 substituted for the Commissioners 1961 Standard Industrial
 48 Mortality Table or the Commissioners 1961 Industrial

1 Extended Term Insurance Table. If the commissioner 2 approves by regulation any Commissioners Standard 3 industrial mortality table adopted by the National 4 Association of Insurance Commissioners for use in 5 determining the minimum nonforfeiture standard for policies issued on or after the operative date of the valuation manual 6 7 then that minimum nonforfeiture standard supersedes the 8 minimum nonforfeiture standard provided by the valuation 9 manual. 10 (ix) [The] For purposes of this subsection, the term "operative date of the valuation manual" means the January 1 of the first 11 12 calendar year that the valuation manual as defined in section 58 of 13 P.L., c. (C.) (pending before the Legislature as this bill) is 14 effective. 15 The nonforfeiture interest rate is defined below: (1) For policies issued prior to the operative date of the 16 17 valuation manual, the nonforfeiture interest rate per annum for any 18 policy issued in a particular calendar year shall be equal to 125% of 19 the calendar year statutory valuation interest rate for such policy as 20 defined in the standard valuation law, paragraph (x) of subsection 21 17B:19-8a., rounded to nearer 1/4 of 1%. 22 (2) For policies issued on or after the operative date of the 23 valuation manual the nonforfeiture interest rate per annum for any 24 policy issued in a particular calendar year shall be provided by the 25 valuation manual. 26 (x) Notwithstanding any other provisions in this code (Title 27 17B) to the contrary, any refiling of nonforfeiture values or their 28 methods of computation for any previously approved policy forms 29 which involves only a change in the interest rate or mortality table 30 used to compute nonforfeiture values shall not require refiling of 31 any other provisions of that policy form. 32 (xi) After the effective date of this subsection, any insurer may file with the commissioner a written notice of its election to 33 34 comply, with respect to any category of insurance, with the 35 provisions of this subsection after a specified date before January 1, 36 1989, which shall be the operative date of this subsection for that 37 category of insurance for such insurer. If an insurer makes no such 38 election with respect to any category of insurance, the operative 39 date of this subsection for that category of insurance issued by such 40 insurer shall be January 1, 1989. 41 i. In the case of any plan of life insurance which provides for 42 future premium determination, the amounts of which are to be 43 determined by the insurer based on then estimates of future 44 experience, or in the case of any plan of life insurance which is of 45 such a nature that minimum values cannot be determined by the 46 methods described in the preceding subsections of this section, 47 then:

the commissioner must be satisfied that the benefits
 provided under the plan are substantially as favorable to
 policyholders and insureds as the minimum benefits
 otherwise required by the preceding subsections of this
 section;

6 the commissioner must be satisfied that the benefits and
7 the pattern of premiums of that plan are not such as to
8 mislead prospective policyholders or insureds;

9 the cash surrender values and paid-up nonforfeiture 10 benefits provided by such plan must not be less than the 11 minimum values and benefits required for the plan computed 12 by a method consistent with the principles of this standard 13 nonforfeiture law for life insurance, as determined by 14 regulations promulgated by the commissioner.

15 j. Any cash surrender value and any paid-up nonforfeiture 16 benefit, available under the policy in the event of default in a 17 premium payment due at any time other than on the policy 18 anniversary, shall be calculated with allowance for the lapse of time 19 and the payment of fractional premiums beyond the last preceding 20 policy or contract anniversary. All values referred to in subsections 21 c., d., g., h. and i. may be calculated upon the assumption that any 22 death benefit is payable at the end of the policy year of death. The 23 net value of any paid-up additions, other than paid-up term 24 additions, shall be not less than the amounts used to provide such 25 additions. Notwithstanding the provisions of subsection c., 26 additional benefits payable (1) in the event of death or 27 dismemberment by accident or accidental means, (2) in the event of 28 total and permanent disability, (3) as reversionary annuity or 29 deferred reversionary annuity benefits, (4) as term insurance 30 benefits provided by a rider or supplemental policy provision to 31 which, if issued as a separate policy, this section would not apply, 32 (5) as term insurance on the life of a child or on the lives of children 33 provided in a policy on the life of a parent of the child, if such term 34 insurance expires before the child's age is 26, is uniform in amount 35 after the child's age is one, and has not become paid-up by reason of 36 the death of a parent of the child, and (6) as other policy benefits 37 additional to life insurance and endowment benefits, and premiums 38 for all such additional benefits, shall be disregarded in ascertaining 39 cash surrender values and nonforfeiture benefits required by this 40 section, and no such additional benefits shall be required to be 41 included in any paid-up nonforfeiture benefits. Notwithstanding the 42 provisions of subsection c., additional benefits providing the 43 privilege to purchase additional insurance benefits at some future 44 time without furnishing evidence of insurability, and premiums 45 therefor, may, with the consent of the commissioner, be disregarded 46 in ascertaining cash surrender values and nonforfeiture benefits 47 required by this section, and no such additional benefits shall be 48 required to be included in any paid-up nonforfeiture benefits.

1 k. This subsection shall apply to all policies issued on or after 2 January 1, 1985. Any cash surrender value available under the 3 policy in the event of default in a premium payment due on any policy anniversary shall be in an amount which does not differ by 4 5 more than 2/10 of 1% of either the amount of insurance, if the insurance be uniform in amount, or the average amount of insurance 6 7 at the beginning of each of the first 10 policy years, from the sum of 8 (a) the greater of zero and the basic cash value hereinafter specified 9 and (b) the present value of any existing paid-up additions less the 10 amount of any indebtedness to the insurer under the policy.

11 The basic cash value shall be equal to the present value, on such 12 anniversary, of the future guaranteed benefits which would have 13 been provided by the policy, excluding any existing paid-up 14 additions and before deduction of any indebtedness to the insurer, if 15 there had been no default, less the then present value of the 16 nonforfeiture factors, as hereinafter defined, corresponding to 17 premiums which would have fallen due on and after such 18 anniversary. Provided, however, that the effects on the basic cash 19 value of supplemental life insurance or annuity benefits or of family 20 coverage, as described in subsection c. or subsection g., whichever is applicable shall be the same as are the effects specified in 21 22 subsection c. or subsection g., whichever is applicable on the cash 23 surrender values defined therein.

The nonforfeiture factor for each policy year shall be an amount equal to a percentage of the adjusted premium for the policy year, as defined in subsection g. or h., whichever is applicable. Except as required by the next succeeding sentence of this paragraph, such percentage:

29 shall be the same percentage for each policy year 30 between the second policy anniversary and the later of the 31 fifth policy anniversary and the first policy anniversary at 32 which there is available under the policy a cash surrender 33 value in an amount, before including any paid-up additions 34 and before deducting any indebtedness, of at least 2/10 of 35 1% of either the amount of insurance, if the insurance be uniform in amount, or the average amount of insurance at 36 37 the beginning of each of the first 10 policy years; and

38 shall be such that no percentage after the later of the two
39 policy anniversaries specified in the preceding item may
40 apply to fewer than 5 consecutive policy years.

41 Provided, that no basic cash value may be less than the value 42 which would be obtained if the adjusted premiums for the policy, as 43 defined in subsection g., or h., whichever is applicable, were 44 substituted for the nonforfeiture factors in the calculation of the 45 basic cash value.

All adjusted premiums and present values referred to in this
subsection shall for a particular policy be calculated on the same
mortality and interest bases as are used in demonstrating the

policy's compliance with the other sections of this amendatory and
 supplementary act. The cash surrender values referred to in this
 subsection shall include any endowment benefits provided for by
 the policy.

5 Any cash surrender value available other than in the event of 6 default in a premium payment due on a policy anniversary, and the 7 amount of any paid-up nonforfeiture benefit available under the 8 policy in the event of default in a premium payment shall be 9 determined in a manner consistent with that specified for 10 determining the appropriate minimum amounts in subsections a., c., 11 d., g., h. and i. The amounts of any cash surrender values and of any 12 paid-up nonforfeiture benefits granted in connection with additional benefits such as those listed as items (1) through (6) in subsection j. 13 shall conform with the principles of this subsection. 14

15 1. This section shall not apply to any of the following:

16 • reinsurance,

17

18

19

20

• group insurance,

- annuity contract,
- single premium pure endowment contract or <u>single premium</u> reversionary annuity contract,
- term policy of uniform amount, which provides no guaranteed nonforfeiture or endowment benefits, or renewal thereof, of 20 years or less expiring before age 71, for which uniform premiums are payable during the entire term of the policy,
- 26 term policy of decreasing amount which provides no 27 guaranteed nonforfeiture or endowment benefits, on which 28 each adjusted premium, calculated as specified in 29 subsections g. and h. is less than the adjusted premium so 30 calculated on a term policy of uniform amount, or renewal 31 thereof, which provides no guaranteed nonforfeiture 32 endowment benefits, issued at the same age and for the same 33 initial amount of insurance and for a term of 20 years or less expiring before age 71, for which uniform premiums are 34 35 payable during the entire term of the policy,
- policy which provides no guaranteed nonforfeiture or endowment benefits, for which no cash surrender value, if any, or present value of any paid-up nonforfeiture benefit, at the beginning of any policy year, calculated as specified in subsections c., g., and h. exceeds 2 1/2 % of the amount of insurance at the beginning of the same policy year,
- 42 policy which shall be delivered outside this State through an
 43 agent or other representative of the insurer issuing the
 44 policy.
- For the purposes of determining the applicability of this section, the age at expiry for a joint term life insurance policy shall be the age at expiry of the oldest life.
- 48 (cf: P.L.1981, c.285, s.4)

82

68. This act shall take effect immediately except that sections 58

1

2 through 67 of this act shall remain inoperative until the operative 3 date of the valuation manual as provided in those sections. 4 5 6 **STATEMENT** 7 8 This bill addresses financial modernization of the regulation of 9 insurers by the Department of Banking and Insurance in order for 10 the department to maintain accreditation by the National 11 Association of Insurance Commissioners (NAIC) beginning in 12 2015. The bill is based on model laws developed by the NAIC and 13 provides the department with additional information and tools to 14 protect policyholders through the monitoring of insurer financial 15 solvency. 16 Firstly, the bill amends and supplements P.L.1970, c.22 17 (C.17:27A-1 et seq.) concerning insurance holding company 18 systems, to reflect current requirements of the Model Insurance 19 Holding Company System Regulatory Act adopted by the NAIC in 20 2010. The purpose of these provisions of the bill is to promote the reliability and financial strength of insurance institutions. These 21 22 revisions to the law will provide additional supervisory powers that 23 are necessary to meet the changing realities of the insurance market. 24 Moreover, by complying with the national standard, New Jersey 25 will be able to maintain a level playing field in insurance regulation 26 with other states and hold companies to a uniform standard of 27 financial solvency. Preliminary information gathered during the development of the model act indicates that the cost to implement 28 29 these new amendments will be manageable both for compliance by 30 insurance companies and enforcement by the department. The 31 revisions include the following: disclosure of enterprise risk 32 reporting within the holding company system, reimbursement for 33 participation in supervisory colleges, modifications to the 34 requirements for transactions within an insurance holding company 35 system, clarifications with regard to the commissioner's authority to 36 access books and records, and enhancements to the requirements for 37 divestiture and disclaimers. This bill also revises provisions 38 governing confidentiality of documents filed and the sharing of 39 otherwise confidential information with other state or federal 40 regulators or the NAIC. This bill also authorizes the Commissioner of Banking and 41 42 Insurance ("commissioner") to increase the amount of capital and 43 surplus required, or subsequently revise or redetermine the amount 44 of any increase for hospital service corporations, medical service 45 corporations, dental service corporations, dental plan organizations, 46 health service corporations, prepaid prescription service organizations and licensed organized delivery systems (collectively, 47 48 "health organizations") operating in the State based on the health

83

1 organization's business risks. The methods and procedures for 2 determining any increase will be established by regulation based on 3 the risk based capital ("RBC") standards adopted by the NAIC for 4 health organizations, including the exemptions for small, single 5 state writers. Similar provisions already apply to property and casualty insurers and to life and health insurers and health 6 7 maintenance organizations. Application of the NAIC RBC 8 standards to all health organizations is required for a state insurance 9 department to maintain accreditation by the NAIC beginning 10 January 1, 2015.

Under the bill, any increase of capital or surplus or revision or redetermination of any such increase will be made only after a formal departmental hearing unless such a hearing is waived by the affected health organization. All matters relating to the hearing or increase of capital or surplus are not subject to subpoena or public inspection, unless the commissioner determines that release of this information is necessary to protect the public.

18 The bill enumerates the risks that the commissioner must 19 consider in determining any increase, revision or determination in 20 the amount of capital or surplus including, but not limited to: (1) 21 increases or decreases in the frequency or severity of losses above 22 levels contemplated by rates charged by the health organization for 23 coverage; (2) increases or decreases in expenses above or below 24 those contemplated by the rates charged by the health organization 25 for coverage; (3) increases or decreases in the value of or return on 26 invested assets above or below those anticipated; (4) changes in 27 economic, social and market conditions that could adversely or 28 favorably affect the financial condition of the health organization; 29 and (5) any other contingencies which may affect the health 30 organization's financial condition.

31 The bill also requires the commissioner to take into account 32 various factors in determining any increase, revision or redetermination of a health organization's capital or surplus, 33 34 including methods and techniques used to measure risk exposure 35 and variability; available information relating to the magnitude of 36 the various risks that the commissioner must consider in 37 determining any increase, revision or determination; the health 38 organization's financial history and projections of profits or losses; 39 and any other relevant factors.

40 The bill also provides for the Risk Management and Own Risk 41 and Solvency Assessment (ORSA) to be performed by domestic 42 insurers/insurer groups. The bill reflects the Risk Management and 43 Own Risk and Solvency Assessment Model Act adopted by the 44 NAIC in 2012. The ORSA Summary Report must be filed by 45 insurers upon request of the commissioner. If an insurer is a 46 member of an insurance group, a report must be filed with the lead 47 state insurance regulator.

1 The ORSA allows the commissioner access to information to 2 improve understanding of the insurer/insurance group and the 3 material risks to which the insurer/insurance group is exposed, 4 thereby benefitting solvency regulation of these entities. The 5 ORSA will provide group-level perspective on risk and capital, as a 6 supplement to the current reviews.

7 The bill also expressly provides that the commissioner may, in 8 addition to any powers prescribed by law, order any person 9 violating any provision of Title 17 of the Revised Statutes or 17B of 10 the New Jersey Statutes, to cease and desist from engaging in that 11 The commissioner currently possesses this authority, conduct. 12 either express or implied, in certain circumstances. This bill 13 confirms the commissioner's authority to order a person engaging 14 in conduct in violation of the New Jersey banking and insurance statutes to cease and desist from engaging in that activity, in 15 16 addition to any other powers provided by law.

17 Finally, the bill incorporates the Principles-Based Reserving 18 (PBR) Model Act adopted by the NAIC and includes new sections 19 and amendments to New Jersey's Standard Valuation and Standard 20 Non-Forfeiture Laws, N.J.S. 17B:19-1 et seq., and N.J.S. 17B:25-21 19, and modernizes the approach to calculating the proper amount 22 of reserves life insurance companies must set aside to pay expected 23 future insurance claims. PBR includes changes to these laws and a 24 new Valuation Manual. The NAIC adopted a revised Standard 25 Valuation Law in 2009, a revised Standard Non-Forfeiture Law in 26 2012, and a Valuation Manual in 2012. PBR will become effective 27 only after the adoption of the Valuation Manual and will apply only to life insurance sold after the date of implementation. Changes to 28 29 the Standard Non-Forfeiture Law for Life Insurance are intended as 30 a package with the SVL changes so that mortality and interest rate 31 assumptions are coordinated. The Valuation Manual will continue 32 to be updated annually as part of an ongoing maintenance process 33 by the states through the NAIC.