

[Second Reprint]

ASSEMBLY, No. 3450

STATE OF NEW JERSEY
219th LEGISLATURE

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Sponsored by:

Assemblyman GORDON M. JOHNSON

District 37 (Bergen)

SYNOPSIS

Creates certain requirements for earned income access services and related provider contracts.

CURRENT VERSION OF TEXT

As amended by the General Assembly on October 29, 2020.



1 AN ACT concerning earned income access services and
2 supplementing Title 17 of the Revised Statutes.

3
4 **BE IT ENACTED** *by the Senate and General Assembly of the State*
5 *of New Jersey:*

6
7 1. As used in this act:

8 “Consumer” means a natural person.

9 ¹“Department” means the Department of Banking and
10 Insurance”¹

11 “Earned but unpaid income” means earned income ², wages,
12 government benefits, or other cash distributions² that ²**[has]** have²
13 not yet been paid to the consumer by an earned income obligor.

14 “Earned income” means moneys that a consumer or obligor has
15 represented, and the earned income access service provider has
16 reasonably determined ¹based on that representation¹, have accrued
17 to the benefit of that consumer for services rendered to an earned
18 income obligor.

19 “Earned income access service provider” or “provider” means
20 any person that is engaged in the business of delivering earned but
21 unpaid income to a consumer in New Jersey. ²An earned income
22 access service provider may be employer-integrated or direct-to-
23 consumer.²

24 “Earned income access services” means the delivery of funds to
25 a consumer that represent earned but unpaid income ²and which
26 shall not be considered a loan².

27 “Obligor” means an employer or another person who is
28 contractually obligated to pay the consumer any sum of money on
29 an hourly, project-based, piecework, or other basis for labor or
30 services provided by the consumer. “Obligor” shall not include a
31 customer of an obligor or other third party whose obligation to
32 make any payment to a consumer is based solely on the consumer’s
33 agency relationship with the obligor.

34
35 2. a. An earned income access service provider shall offer
36 earned income access services through a contractual arrangement
37 with an obligor or a service provider to an obligor, ¹or a consumer¹
38 in which the provider:

39 (1) verifies a consumer’s ¹net¹ earned income; and

40 (2) delivers earned income to the consumer prior to the date on
41 which the obligor is scheduled to pay the consumer ²**[**, and the
42 amount of the earned income delivered by the provider to the
43 consumer is reduced or withheld from the consumer’s next
44 payment**]**².

EXPLANATION – Matter enclosed in bold-faced brackets **[thus]** in the above bill is not enacted and is intended to be omitted in the law.

Matter underlined thus is new matter.

Matter enclosed in superscript numerals has been adopted as follows:

¹Assembly AFI committee amendments adopted October 19, 2020.

²Assembly floor amendments adopted October 29, 2020.

1 b. An obligor shall not share information with an earned
2 income access service provider pertaining to the obligor's accrued
3 and expected obligations to the consumer unless:

4 (1) the obligor or service provider to the obligor has entered into
5 a contractual arrangement for earned income access services with
6 the earned income access service provider; and

7 (2) the consumer consents to sharing that information.

8 c. ¹**¶**An earned income access service provider shall not enter
9 into a contractual arrangement with a consumer that permits
10 delivery of earned income directly to the consumer that is to be
11 repaid directly by the consumer to the provider.

12 d. **¶** ¹(1) The imposition of a fee on a consumer who opts to use
13 the services of an earned income access service provider, and the
14 reduction or withholding from a consumer's payment as set forth in
15 subsection a. of this section, shall not violate section 4 of P.L.1965,
16 c.173 (C.34:11-4.4) ²or section 13 of P.L.1999, c.90 (C.34:11-
17 4.14)², provided that the consumer is informed in writing of the
18 right to receive the full amount of the consumer's wages, without
19 discount, if the consumer waits until the regular payment due date.

20 ¹(2) A provider that contracts ²**¶**directly solely² with a
21 consumer shall not charge a mandatory fee to the consumer ²for the
22 provision of earned income access services².¹

23

24 3. a. Any earned income access services that fail to comply
25 with the provisions of section 2 of this act shall be subject to:

26 (1) the provisions of the civil usury law, R.S.31:1-1, and the
27 criminal usury law, N.J.S. 2C:21-19;

28 (2) any provisions of Titles 17 or 56 of the Revised Statutes that
29 would otherwise apply to a loan or credit transaction; and

30 (3) the federal "Truth in Lending Act," 15 U.S.C. s.1601 et seq.
31 and the regulations implementing that act, 12 C.F.R. s.226 et seq.,
32 to provide any disclosures required for closed-end loans.

33 b. Earned income access services that do not comply with
34 section 2 of this act shall be considered a loan, even if those
35 services are provided without recourse, and any ¹required¹ fees or
36 other required ¹**¶**or optional¹ contributions of those services shall
37 be considered as interest when determining the rate of interest for
38 purposes of compliance with a law with which an earned income
39 access service provider is required to comply pursuant to the
40 provisions of this section.

41 c. ¹Each earned income access ²service² provider shall
42 annually register with the department in a form and manner
43 prescribed by the department. ²Each provider shall include with the
44 registration a list of the fees charged by the provider. A provider
45 may continue to operate prior to the department prescribing the
46 form and manner of the annual registration pursuant to this
47 subsection.²

1 d.¹ Any person who violates any provision of this act shall be
2 liable for a penalty, in addition to any other penalty imposed by
3 law, of not more than \$5,000 for each violation.

4

5 4. This act shall take effect on the 90th day next following
6 enactment.