

SENATE, No. 1123

STATE OF NEW JERSEY

219th LEGISLATURE

INTRODUCED JANUARY 30, 2020

Sponsored by:
Senator JOSEPH F. VITALE
District 19 (Middlesex)

SYNOPSIS

Requires health insurers to disclose broker commissions to purchasers.

CURRENT VERSION OF TEXT

As introduced.



1 AN ACT concerning health benefits broker commissions and
2 amending P.L.2008, c.38.

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4 **BE IT ENACTED** *by the Senate and General Assembly of the State*
5 *of New Jersey:*

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7 1. Section 25 of P.L.2008, c.38 (C.17:22A-41.1) is amended to
8 read as follows:

9 25. a. An **insurance producer** licensed pursuant to P.L.2001,
10 c.210 (C.17:22A-26 et al.) **insurer** who sells, solicits, or negotiates
11 health **insurance policies or contracts** benefits plans to residents
12 of this State shall notify the purchaser of the insurance, in writing,
13 **of the amount** at the time of sale, of the amount of any
14 commission **[, service fee, brokerage, or other valuable**
15 **consideration]** that the insurer pays to an insurance producer **will**
16 **receive]** as a result of the sale **[, solicitation or negotiation]** of the
17 health **insurance policy or contract** benefits plan. If the
18 commission **[, fee, brokerage, or other valuable consideration]** is
19 based on a percentage of the premium, the **insurance producer]**
20 insurer **[shall]** may include that information in the notification to
21 the purchaser.

22 b. The commissioner may specify, by regulation, the
23 information that shall be provided by an **insurance producer]**
24 insurer in the notification to a purchaser of health insurance and the
25 procedure for providing the notification.
26 (cf: P.L.2008, c.38, s.25)

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28 2. This act shall take effect immediately.

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STATEMENT

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33 This bill requires insurers to disclose to the purchaser of the
34 insurance, in writing at the time of sale, the amount of any
35 commission the insurer pays the insurance producer for the sale of a
36 health benefits plan. Current law places this obligation on the
37 insurance producer to notify the insurance purchaser of any
38 commission or other compensation that the producer receives in
39 connection with the sale.

40 The bill provides that if the commission is based on a percentage
41 of the premium, the insurer may include that information in the
42 notification to the purchaser.

43 The bill provides that the commissioner of the Department of
44 Banking and Insurance may specify, by regulation, the information
45 that shall be provided by an insurer in the notification to a
46 purchaser of health insurance and the procedure for providing the
47 notification.

EXPLANATION – Matter enclosed in bold-faced brackets **[thus]** in the above bill is
not enacted and is intended to be omitted in the law.

Matter underlined thus is new matter.