## [First Reprint] SENATE, No. 3279

# STATE OF NEW JERSEY 219th LEGISLATURE

INTRODUCED DECEMBER 14, 2020

Sponsored by: Senator VIN GOPAL District 11 (Monmouth)

Co-Sponsored by: Senator Diegnan

#### **SYNOPSIS**

Authorizes motor vehicle dealers to sell motor vehicles online and obtain electronic signatures for motor vehicle transactions.

#### **CURRENT VERSION OF TEXT**

As reported by the Senate Transportation Committee on May 6, 2021, with amendments.



(Sponsorship Updated As Of: 6/3/2021)

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AN ACT concerning the sale of motor vehicles by motor vehicle
 dealers, amending various parts of the statutory law, and
 supplementing Title 39 of the Revised Statutes.

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**BE IT ENACTED** by the Senate and General Assembly of the State of New Jersey:

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1. R.S.39:10-2 is amended to read as follows:

39:10-2. As used in this chapter unless other meaning is clearly
apparent from the language or context, or unless inconsistent with
the manifest intention of the Legislature:

12 "New motor vehicle" means only a newly manufactured motor 13 vehicle, except a nonconventional type motor vehicle, and includes 14 all such vehicles propelled otherwise than by muscular power, and 15 motorcycles, motorized bicycles, trailers and tractors, and 16 manufactured homes not subject to real property taxation pursuant 17 to P.L.1983, c.400 (C.54:4-1.2 et seq.), excepting such vehicles as 18 run only upon rails or tracks and manufactured homes subject to 19 real property taxation.

20 "Used motor vehicle" means every motor vehicle and motorized 21 bicycle, except a nonconventional type motor vehicle, title to, or 22 possession of, which has been transferred from the person who first 23 acquired it from the manufacturer or dealer, and so used as to 24 become what is commonly known as "secondhand" within the 25 ordinary meaning thereof, and includes every motor vehicle and 26 motorized bicycle other than a "new motor vehicle," а 27 "nonconventional type motor vehicle" or a manufactured home 28 subject to real property taxation.

29 "Any motor vehicle," "every motor vehicle," or similar term,
30 means both new and used motor vehicles, except a
31 "nonconventional type motor vehicle."

32 "Nonconventional type motor vehicle" means every vehicle not 33 designed or used primarily for the transportation of persons or 34 property and only incidentally operated or moved over a highway, 35 including, but not limited to, ditch-digging apparatus, well-boring apparatus, road and general purpose construction and maintenance 36 37 machinery, asphalt spreaders, bituminous mixers, bucket loaders, 38 ditchers, leveling graders, finishing machines, motor graders, road 39 rollers, scarifiers, earth-moving carryalls, scrapers, power shovels, 40 drag lines, self-propelled cranes, earth-moving equipment, trailers 41 and semitrailers which weigh less than 2,500 pounds, except that no 42 mobile or manufactured home or travel trailer shall be classified as 43 a nonconventional type motor vehicle, motorized wheelchairs, 44 motorized lawn mowers, bogies, farm equipment having a factory 45 shipping weight of less than 1,500 pounds, whether or not

**EXPLANATION** – Matter enclosed in **bold-faced brackets** [thus] in the above bill is not enacted and is intended to be omitted in the law.

Matter underlined <u>thus</u> is new matter

Matter enclosed in superscript numerals has been adopted as follows: <sup>1</sup>Senate STR committee amendments adopted May 6, 2021. 1 motorized, including farm tractors within said weight limitation, 2 industrial tractors, scooters, go-carts, gas buggies and golf carts. The [Director of Motor Vehicles] Chief Administrator of the New 3 4 Jersey Motor Vehicle Commission shall have power to make, 5 amend and repeal regulations, not inconsistent with the provisions 6 of this paragraph, prescribing what further vehicles or types of 7 vehicles, not specified in this paragraph, shall be included in the 8 category of nonconventional type motor vehicles.

9 "Motor vehicles which constitute inventory held for sale" means  $\frac{1}{2}$  new motor vehicles and used motor vehicles held for the purpose 10 of sale by <u>new motor vehicle</u> dealers <sup>1</sup>[and used motor vehicles 11 12 held for sale by new or used motor vehicle dealers which can be 13 identified by a manufacturer's Vehicle Identification Number (VIN) 14 and title is or right to title is held by the used motor vehicle owner. 15 and used motor vehicles held for the purpose of sale by used motor vehicle dealers, and excludes which can be identified by a 16 manufacturer's Vehicle Identification Number (VIN) and have been 17 18 invoiced to, allocated to, or reserved by a new motor vehicle dealer licensed to do business in New Jersey, and such vehicle can be 19 20 shipped by the manufacturer or distributor within a reasonable 21 period of time and used motor vehicles held for the purpose of sale 22 by new or used motor vehicle dealers which can be identified by a 23 manufacturer's VIN and title papers or right to title is held by the 24 used motor vehicle owner. This term shall exclude<sup>1</sup> motor vehicles held for the purpose of lease or rental by a person engaged in the 25 26 motor vehicle leasing or rental business.

"Manufacturer's or importer's certificate of origin" means the 27 28 original written instrument or document required to be executed and 29 delivered by the manufacturer to his agent or a dealer, or a person 30 purchasing direct from the manufacturer, certifying the origin of the 31 vehicle.

32 "Certificate of ownership" means the document issued in 33 conformance with this chapter, certifying ownership of a motor 34 vehicle, other than manufacturer's or importer's certificate of origin. 35 "Assignment" means the execution of a prescribed form 36 transferring ownership of a motor vehicle from the person named 37 therein to the purchaser.

38 "Contract" means conditional sale agreement, bailment, lease, 39 chattel mortgage, trust receipt or any other form of security or 40 possession agreement executed prior to January 1, 1963, wherein 41 and whereby possession of a motor vehicle is delivered to the buyer 42 and title therein is to vest in the buyer at a subsequent time upon the 43 payment of part or all of the price, or upon the performance of any other condition or happening of any contingency, or upon the 44 45 payment of a sum substantially equivalent to the value of the motor 46 vehicle, by which contract it is agreed that the buyer is bound to

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1 become, or has the option of becoming, the owner of the motor 2 vehicle upon full compliance with the terms of the contract. 3 "Abstract" means the duplicate copy of the original certificate of 4 ownership recording any encumbrance or upon which the existence 5 of a security interest is noted. 6 "Title papers" means any instrument or document that is 7 evidence of ownership of a vehicle. 8 "Director" means the Director of Motor Vehicles, his deputy or 9 duly authorized agent] 10 "Chief Administrator" means the Chief Administrator of the 11 New Jersey Motor Vehicle Commission. 12 "Manufacturer" means the person who originally manufactured 13 the motor vehicle. 14 ["Dealer" means the agent, distributor or authorized dealer of the manufacturer of the new motor vehicle, and who has an established 15 16 place of business] 17 "Licensee" means any person that is licensed to buy, sell or deal 18 in, or lease motor vehicles pursuant to R.S.39:10-19. 19 "Established place of business" means a permanent, properly 20 identified location within the State where the books, records, and 21 files necessary to buy, sell, or deal in motor vehicles are kept and 22 maintained, including, but not limited to, all documents required by 23 R.S.39:10-6, title papers, manufacturers' or importers' certificates 24 of origin, motor vehicle registration records, contracts, security 25 agreements, all payroll records, including, but not limited to, 1 W4 IRS Form W-2<sup>1</sup> and 1 W2 IRS Form W-4<sup>1</sup> 26 records, checkbooks, ledgers for business accounts and trust accounts, 27 corporate authorities and licenses, dealer plates, ledgers listing all 28 29 issued and unissued dealer assignments, and dealer plates. "New motor vehicle dealer" means the agent, distributor, or 30 31 authorized dealer of the manufacturer of the new motor vehicle who 32 has an established place of business. A new motor vehicle dealer 33 may engage in the business of buying, selling, or dealing in used 34 motor vehicles in this State under the provisions of this chapter. 35 "Used motor vehicle dealer" means a person engaged in the 36 business of selling, buying or dealing in four or more used motor 37 vehicles, and who has per year at an established place of 38 business, but who is not a licensed new motor vehicle dealer. A 39 used motor vehicle dealer shall engage only in the business of 40 buying, selling, or dealing in used motor vehicles in this State under 41 the provisions of this chapter and shall not engage in the business of 42 buying, selling, or dealing in new motor vehicles in this State. 43 "Person" includes natural persons, firms or copartnerships, 44 corporations, associations, or other artificial bodies, receivers, 45 common law or statutory assignees, executors, trustees, 46 administrators, sheriffs, constables, marshals, or other persons in 47 representative or official capacity, and members, officers, agents,

employees, or other representatives of those hereinbefore
 enumerated.

"Buyer" includes purchaser, debtor, lessee, bailee, transferee,
and any person buying, attempting to buy, or receiving a motor
vehicle subject to a security interest, lease, bailment or transfer
agreement, and their legal successors in interest.

7 "Seller" means manufacturer, dealer, lessor, bailor, transferor
8 with or without a security interest, and any other person selling,
9 attempting to sell, or delivering a motor vehicle, and their legal
10 successors in interest.

The terms "sell," [or] "sale," <u>"buy,</u>" or "purchase" and any form 11 thereof include absolute or voluntary sales and purchases, 12 agreements to sell and purchase, bailments, leases, security 13 14 agreements whereby any motor vehicles are sold and purchased, or 15 agreed to be sold and purchased, involuntary, statutory and judicial sales, inheritance, devise, or bequest, gift or any other form or 16 17 manner of sale or agreement of sale thereof, or the giving or 18 transferring possession of a motor vehicle to a person for a 19 permanent use; continued possession for 60 days or more is to be 20 construed as permanent use.

21 <u>"Online sale" means buying, selling, or dealing in motor vehicles</u>
 22 in this State over the Internet using electronic means.

23 <u>"Electronic" means relating to technology having electrical,</u>
 24 <u>digital, magnetic, optical, electromagnetic, or similar capabilities.</u>

"Manufacturer's number" means the original manufacturer's
vehicle identification number die stamped upon the body, or frame,
or either or both of them, of a motor vehicle or the original
manufacturer's number die stamped upon the engine or motor of a
motor vehicle.

"Purchaser" means a person who takes possession of a motor
vehicle by transfer of ownership, either for use or resale, except a
dealer when he takes possession through a certificate of origin.

"Debtor" means the person who owes payment or other
performance of the obligation secured by a security interest in a
motor vehicle.

36 "Security interest" means an interest in a motor vehicle which37 secures payment or other performance of an obligation.

38 "Security agreement" means an agreement which creates or39 provides for a security interest in a motor vehicle.

40 "Secured party" means a lender, seller or other person in whose41 favor there is a security interest.

"Gross vehicle weight rating" means the value specified by the
manufacturer as the loaded weight of the single or combination
vehicle and, if the manufacturer has not specified a value for a
towed vehicle, means the value specified for the towing vehicle plus
the loaded weight of the towed unit.

47 (cf: P.L.1990, c.115, s.4)

1 R.S.39:10-19 is amended to read as follows: 2. 2 39:10-19. No person shall engage in the business of buying, 3 selling or dealing in motor vehicles in this State, nor shall a person 4 engage in activity that would qualify the person as a leasing dealer, 5 as defined in section 2 of P.L.1994, c.190 (C.56:12-61), unless: a. the person is a licensed real estate broker acting as an agent or 6 7 broker in the sale of mobile homes without their own motor power 8 other than recreation vehicles as defined in section 3 of 9 P.L.1990, c.103 (C.39:3-10.11), or manufactured homes as defined 10 in section 3 of P.L.1983, c.400 (C.54:4-1.4); or b. the person is 11 authorized to do so under the provisions of this chapter and 12 P.L.1985, c.361 (C.56:10-26 et seq.).

13 The chief administrator may, upon application in such form as 14 the chief administrator prescribes, license any proper person as 15 [such] a new motor vehicle dealer, a used motor vehicle dealer or a 16 leasing dealer. A licensed real estate broker shall be entitled to act 17 as an agent or broker in the sale of a mobile or manufactured home 18 as defined in subsection a. of this section without obtaining a 19 license from the chief administrator. For the purposes of this 20 chapter, a "licensed real estate broker" means a real estate broker 21 licensed by the New Jersey Real Estate Commission pursuant to the 22 provisions of chapter 15 of Title 45 of the Revised Statutes. Any 23 sale or transfer of a mobile or manufactured home, in which a 24 licensed real estate broker acts as a broker or agent pursuant to this 25 section, which sale or transfer is subject to any other requirements 26 of R.S.39:10-1 et seq., shall comply with all of those requirements.

27 No person who has been convicted of a crime, arising out of 28 fraud or misrepresentation in the sale, leasing or financing of a 29 motor vehicle, shall be eligible to receive a license. For the 30 purposes of this section, each applicant for a license shall submit to 31 the chief administrator the applicant's name, address, fingerprints, 32 and written consent for a criminal history record background check 33 to be performed. The chief administrator is hereby authorized to 34 exchange fingerprint data with and receive criminal history record 35 information from the State Bureau of Identification in the Division of State Police and the Federal Bureau of Investigation consistent 36 37 with applicable State and federal laws, rules, and regulations, for 38 purposes of facilitating determinations concerning licensure 39 eligibility. The applicant shall bear the cost for the criminal history 40 record background check, including all costs of administering and 41 processing the check. The Division of State Police shall promptly 42 notify the chief administrator in the event a current holder of a 43 license or prospective applicant, who was the subject of a criminal 44 history record background check pursuant to this section, is arrested 45 for a crime or offense in this State after the date the background 46 check was performed.

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1 Each applicant for a <u>new motor vehicle dealer</u> license shall at the 2 time such license is issued have established and maintained, or by 3 that application shall agree to establish and maintain, within 90 4 days after the issuance thereof, a place of business consisting of a 5 permanent building not less than 1,000 square feet in floor space 6 located in the State of New Jersey to be used principally for the 7 servicing and display of motor vehicles with such equipment 8 installed therein as shall be requisite for the servicing of motor 9 vehicles in such manner as to make them comply with the laws of 10 this State and with any rules and regulations made by the board governing the equipment, use, and operation of motor vehicles 11 12 within the State. [However, a leasing dealer, who is not engaged in 13 the business of buying, selling, or dealing in motor vehicles in the 14 State, shall not be required to maintain a place of business with 15 floor space available for the servicing or display of motor vehicles 16 or to have an exterior sign at the lessor's place of business.]

Each applicant for a used motor vehicle dealer license shall at the
time such license is issued maintain an established place of business
consisting of a minimum office space of 72 square feet within a
permanent, enclosed building located in the State of New Jersey,
and where there are included or immediately contiguous, clearly
identified, fixed facilities for the licensee to display at least two
automobiles.

An established place of business of a new motor vehicle dealer or a used motor vehicle dealer shall display an exterior sign permanently affixed to the land or building, which sign is consistent with local ordinances and has letters easily readable from the major avenues of traffic. The sign shall include the dealer name or trade name, provided such trade name has been previously disclosed to the chief administrator.

31 A license fee of \$200 shall be paid by an applicant upon the 32 applicant's initial application for a license. The chief administrator 33 may renew an applicant's license upon application for renewal on a 34 form prescribed by the chief administrator and accompanied by a 35 renewal fee of \$200. Every license shall expire 24 months from the 36 date on which it is issued. The chief administrator may, at the chief 37 administrator's discretion and for good cause shown, extend an 38 applicant's license for an additional period not to exceed 12 months 39 from the date on which it is scheduled to expire. The chief 40 administrator may, at the chief administrator's discretion and for 41 good cause shown, issue a license which shall expire on a date fixed 42 by the chief administrator. The fee for licenses with an expiration 43 date fixed by the chief administrator shall be fixed by the chief 44 administrator in an amount proportionately less or greater than the 45 fee established herein.

46 For the purposes of this section, a leasing dealer or an assignee 47 of a leasing dealer whose leasing activities are limited to buying

1 motor vehicles for the purpose of leasing them and selling motor 2 vehicles at the termination of a lease shall not be deemed to be 3 engaged in the business of buying, selling, or dealing in motor 4 vehicles in this State. A leasing dealer, who is not engaged in the 5 business of buying, selling, or dealing in motor vehicles in the State, shall not be required to maintain a place of business with 6 7 floor space available for the servicing or display of motor vehicles 8 or have an exterior sign at the lessor's place of business. 9 (cf: P.L.2015, c.24, s.1) 10 11 3. Section 1 of P.L.2005, c.351 (C.39:10-19.1) is amended to read as follows: 12 13 1. As used in this act: "Off-site sale" means the display and sale of new or used 14 15 recreational vehicles by a recreational vehicle dealer, or used motor vehicles registered in New Jersey by a used motor vehicle dealer, 16 17 licensed under the provisions of R.S.39:10-19, at a location other 18 than the dealer's established place of business. An "off-site sale" 19 includes any off-site display of vehicles at which a recreational 20 vehicle or used motor vehicle dealer has a sales person or employee 21 present. For the purposes of this act, "off-site sale" does not 22 include: 23 a. An off-site display of vehicles at which a recreational 24 vehicle or used motor vehicle dealer has no sales personnel present; 25 b. The sale of a vehicle at an auction at which only wholesale 26 purchases are permitted; [or] 27 The use of telephones, telephone call-forwarding, email, c. 28 internet websites or other internet communications which allow a licensed dealer or dealership employee to communicate with 29 30 customers while either the customer or the dealer or employee 31 thereof is not present at the licensed physical location of the 32 dealership, provided the contract for the sale of a vehicle is 33 finalized and the sale transaction completed at the licensed location; 34 or 35 d. An online sale authorized pursuant to section 4 of P.L., c. (C. ) (pending before the Legislature as this bill). 36 37 "Sponsoring organization" means: 38 a credit union, automobile club, or other such not for profit a. 39 organization or entity that makes the opportunity to attend and 40 purchase a motor vehicle at an off-site sale available to its 41 members; or 42 b. a trade show coordinator, or other such organization, entity, 43 or individual that makes the opportunity to attend and purchase a recreational vehicle at an off-site sale available to ticketed 44

45 individuals.

46 (cf: P.L.2007, c.335, s.25)

1 4. (New section) a. A licensee may conduct online sales of 2 motor vehicles anywhere in this State in accordance with this 3 chapter subject to the additional requirements set forth in subsection 4 b. of this section. 5 b. In addition to meeting the requirements set forth in this chapter for engaging in the business of buying, selling, and dealing 6 7 in motor vehicles in this State, licensees conducting online sales of 8 motor vehicles in this State shall meet the following requirements: (1) <sup>1</sup>Licensees shall maintain a physical presence in the State of 9 10 New Jersey equal to or greater than the minimum established place of business requirements for new and used motor vehicle 11 dealerships pursuant to R.S. 39:10-19; 12 (2)<sup>1</sup> Licensees may keep and maintain non-physical, electronic 13 records of online sales of motor vehicles, but the records shall be 14 15 kept and maintained in a format that allows immediate inspection and examination by the chief administrator or his or her agent; and 16 [(2)]  $(3)^1$  Licensees shall only conduct online sales of motor 17 vehicles that constitute inventory held for sale by the licensee or a 18 19 parent or affiliate thereof. 20 Sections 5 through 8 of P.L. 21 5. (New section) , c. ) (pending before the Legislature as this 22 (C. through C. 23 bill) shall be known and may be cited as the "Motor Vehicle 24 Transaction Modernization Act." 25 26 6. (New section) As used in sections 5 through 8 of P.L., c. (C. 27 through C. ) (pending before the Legislature as this 28 bill): 29 "Buyer" includes a purchaser, debtor, lessee, bailee, transferee, 30 and any person buying, attempting to buy, or receiving a motor 31 vehicle subject to a security interest, lease, bailment or transfer 32 agreement, or their legal successors in interest. 33 "Electronic" means relating to technology having electrical, 34 digital, magnetic, optical, electromagnetic, or similar capabilities. "Electronic signature" means an electronic symbol, sound, or 35 process attached to, or logically associated with, a record and 36 37 executed or adopted by an individual with the intent to sign the 38 record. 39 "Licensee" means any natural person or entity that is licensed to 40 buy, sell or deal in, on lease motor vehicles pursuant to R.S.39:10-19. 41 "Motor vehicle transaction" means any "sale," "purchase," or 42 43 "online sale" as those terms are defined pursuant to R.S.39:10-2 or any lease as defined pursuant to section 2 of P.L.1994, c.190 44 45 (C.56:12-61), conducted by a licensee. 46 "Transaction documents" means any documents required to 47 complete the sale or lease of a motor vehicle in the State, including,

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but not limited to, title papers, manufacturers' or importers' certificates of origin, contracts, security agreements, assignments, abstracts, or any other documents required by chapters 3 and 10 of Title 39 of the Revised Statutes. Transaction documents shall also include, but not be limited to, any powers of attorney granted by a buyer <sup>1</sup>through electronic signature<sup>1</sup> to a licensee for purposes of execution of any other transaction documents.

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9 7. (New section) a. Notwithstanding any provision of law or 10 regulation to the contrary, during a motor vehicle transaction 11 conducted by a licensee <sup>1</sup><u>authorized to conduct online sales</u> 12 <u>pursuant to section 4 of P.L.</u>, c. (C. ) (pending before the 13 <u>Legislature as this bill)</u><sup>1</sup>, the buyer and <sup>1</sup><u>authorized</u><sup>1</sup> licensee may 14 execute and acknowledge all <sup>1</sup>[transaction] <u>power of attorney</u><sup>1</sup> 15 documents by electronic signature.

b. When executing '[transaction] power of attorney'
documents, an electronic signature shall be attributable to a person
if it is the action of the person. The act of the person may be shown
in any manner, including a showing of the efficacy of any security
procedure applied to determine the person to which the electronic
signature is attributable.

c. The effect of an electronic signature attributed to a person
under subsection b. of this section shall be determined from the
context and surrounding circumstances at the time of the creation,
execution, or adoption of the electronic signature, including the
parties' agreement, if any, and as otherwise provided by law.

d. <sup>1</sup>Electronic signatures shall be executed in accordance with
the minimum security requirements set forth by the National
Highway Traffic Safety Administration under 49 C.F.R. s.580.1 et
seq. for Assurance Level 2.

e.<sup>1</sup> Nothing in sections 5 through 8 of P.L. 31 , c. 32 (C. through C. ) (pending before the Legislature as this bill) shall mandate the use of electronic signatures or require buyers 33 and <sup>1</sup><u>authorized</u><sup>1</sup> licensees to provide electronic signatures. An 34 electronic signature shall be a valid and acceptable alternative to a 35 36 traditional ink signature for the purposes of executing <sup>1</sup>[transaction] <u>power of attorney</u><sup>1</sup> documents. 37

<sup>1</sup>[e.] <u>f.</u><sup>1</sup> The Chief Administrator of the New Jersey Motor
Vehicle Commission shall not reject <sup>1</sup>[transaction] <u>power of</u>
<u>attorney</u><sup>1</sup> documents submitted by a licensee on the basis that such
documents bear electronic signatures.

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43 8. (New section) Notwithstanding any provision of law or
44 regulation to the contrary, during a motor vehicle transaction
45 conducted by <sup>1</sup>[a] <u>an authorized</u><sup>1</sup> licensee, the Chief Administrator

of the New Jersey Motor Vehicle Commission shall not require a
 notarized signature on any transaction documents.

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4 <sup>1</sup>9. (New section) Not later than 90 days after the effective date 5 (C. ) (pending before the Legislature as this of P.L. , c. 6 bill), the Chief Administrator of the New Jersey Motor Vehicle 7 Commission shall engage with the industry to update any rules or 8 regulations to enable the commission to accept electronic signatures 9 on all transaction documents. The commission shall accept 10 electronic signatures on all transaction documents no later than 24 11 months after the effective date of P.L. , c. (C. ) (pending before the Legislature as this bill).<sup>1</sup> 12

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<sup>1</sup>[9.] <u>10.</u><sup>1</sup> Section 1 of P.L.1999, c.149 (C.39:2-3.8) is amended
 to read as follows:

16 1. a. Whenever any law, rule or regulation requires or permits 17 documents or information to be prepared by or submitted to the 18 [Division of Motor Vehicles in the Department of Transportation] 19 New Jersey Motor Vehicle Commission, the [director] chief administrator may permit the documents or information to be 20 21 prepared by or submitted to the [division] commission in electronic 22 or digital form, or processed electronically, except that the 23 commission shall permit documents or information related to the 24 "Motor Vehicle Transaction Modernization Act" pursuant to 25 sections 5 through 8 of P.L., c. (C. through C. ) 26 (pending before the Legislature as this bill) to be prepared by or 27 submitted to the commission in electronic or digital form, or 28 processed electronically. In no event shall an individual be required 29 to submit documents or information only in electronic or digital 30 form; nor shall documents or information be made available to an 31 individual only in electronic or digital form. Submission in 32 electronic or digital form [may] <u>shall</u> be permitted pursuant to this 33 section notwithstanding that any law, rule or regulation requires 34 documents or information to be written or to be submitted in 35 writing, specifies that documents or information be signed, 36 certified, verified or witnessed, or otherwise explicitly or implicitly 37 requires the preparation or submission of documents or information 38 on paper or in written form. As used in this subsection, 39 "individual" means a natural person.

40 The [director] chief administrator, after consultation with b. 41 the State Records Committee [in the Department of State], shall 42 pursuant to the "Administrative Procedure Act," adopt, 43 P.L.1968, c.410 (C.52:14B-1 et seq.), regulations specifying <sup>1</sup>[how 44 the signature, verification, certification, witnessing or other formal 45 requirements shall be met with respect to documents or information 46 permitted to be prepared or submitted in electronic or digital form 47 pursuant to this section and specifying such additional safeguards as

1 the [director] chief administrator deems necessary to protect the 2 privacy, and prevent improper access to or disclosure, of any 3 personal information as defined in section 1 of P.L.1997, c.188 4 (C.39:2-3.3) that may be transmitted in an electronic or digital 5 form, or processed electronically ] how electronic signatures shall 6 be obtained in accordance with the requirements set forth by 7 National Highway Traffic Safety Administration under 49 C.F.R. 8 s.580.1 et seq. for Assurance Level  $2^1$ . Regulations adopted 9 pursuant to this subsection [may] shall permit the use of digital 10 signature technology for the signing of documents and other 11 appropriate purposes. If necessary, the chief administrator may 12 adopt regulations to implement the provisions of 13 P.L., c. (C.) (pending before the Legislature as this bill) 14 not later than 60 days after the effective date of 15 P.L., c. (C.) (pending before the Legislature as this bill). 16 <sup>1</sup>If the chief administrator does not adopt regulations within 60 17 days, then all electronic signatures shall be obtained in accordance 18 with the requirements set forth by the National Highway Traffic 19 Safety Administration under 49 C.F.R. s.580.1 et seq. for Assurance Level 2.<sup>1</sup> 20 21 (cf: P.L.1999, c.149, s.1)

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23  ${}^{1}$  [10.] <u>11.</u><sup>1</sup> This act shall take effect immediately.