

**SENATE CONCURRENT  
RESOLUTION No. 58**

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**STATE OF NEW JERSEY**

**219th LEGISLATURE**

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INTRODUCED FEBRUARY 10, 2020

**Sponsored by:**

**Senator SHIRLEY K. TURNER**

**District 15 (Hunterdon and Mercer)**

**SYNOPSIS**

Urges Congress and President to enact legislation that penalizes companies that outsource labor to foreign markets.

**CURRENT VERSION OF TEXT**

As introduced.



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1   **A CONCURRENT RESOLUTION** urging Congress and the President of  
2       the United States to enact legislation that penalizes companies  
3       that outsource labor to foreign markets.

4  
5   **WHEREAS**, Companies based in the United States have increasingly  
6       opted to outsource labor to foreign countries as a means to keep  
7       costs down and to remain competitive in the domestic and global  
8       marketplace; and

9   **WHEREAS**, Companies that outsource typically hire workers in  
10      emerging markets in regions of the world with lower standards of  
11      living than the United States, allowing them to pay wages that are  
12      subpar to those paid to American workers; and

13   **WHEREAS**, In turn, these companies can sell their products and  
14      services at lower prices than those sourced domestically; and

15   **WHEREAS**, While the outsourcing of labor may benefit a company's  
16      bottom line, it does nothing to help the 7.5 million Americans, over  
17      220,000 of whom live in New Jersey, currently unemployed in the  
18      United States; and

19   **WHEREAS**, Workers in industries such as manufacturing and computer  
20      technology, as well as those across industries employed in call  
21      centers, have been significantly impacted by the loss of American  
22      jobs due to outsourcing; and

23   **WHEREAS**, According to the most recent data produced by the United  
24      States Department of Commerce, multinational enterprises based in  
25      this country employed 13.8 million people in their foreign affiliates  
26      in 2014, an increase of over 3 million outsourced workers since  
27      2009; and

28   **WHEREAS**, Half of these 13.8 million overseas jobs would nearly  
29      equal the total number of workers currently unemployed in this  
30      country; and

31   **WHEREAS**, In order to reverse this corporate trend of outsourcing labor  
32      to increase profit margins, the Congress and President of the United  
33      States must push forward policies that motivate companies to hire  
34      American workers; and

35   **WHEREAS**, Such initiatives should include enacting legislation that  
36      prohibits companies that outsource from receiving and benefiting  
37      from federal contracts, tax breaks, grants, or loans, as well as  
38      legislation that establishes an outsourcing tax on companies that  
39      eliminate American jobs in order to hire workers overseas at  
40      inferior wages; and

41   **WHEREAS**, Through these types of penalties, Congress and the  
42      President can establish significant financial incentives for  
43      companies based in the United States to keep jobs in this country,  
44      thereby providing vital employment opportunities to the millions of  
45      Americans searching for work; now, therefore,

46  
47       **BE IT RESOLVED** *by the Senate of the State of New Jersey (the*  
48       *General Assembly concurring):*

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1        1. The Legislature of the State of New Jersey respectfully urges  
2        the Congress and President of the United States to enact legislation  
3        that penalizes companies that threaten and stifle the growth of the  
4        American workforce by outsourcing labor to foreign markets.

6        2. Copies of this resolution, as filed with the Secretary of State,  
7 shall be transmitted by the Clerk of the General Assembly or the  
8 Secretary of the Senate to the President of the United States, the  
9 Majority Leader and Minority Leader of the United States Senate,  
10 the Speaker and Minority Leader of the United States House of  
11 Representatives, and each member of the United States Congress  
12 elected from the State of New Jersey.

## STATEMENT

17 This resolution urges the Congress and the President of the United  
18 States to enact legislation that penalizes companies that outsource  
19 labor to foreign markets. Such legislation is critical to combat  
20 unemployment and to encourage companies to hire and invest in  
21 American workers.

Companies based in the United States have increasingly opted to outsource labor to foreign countries as a means to keep costs down and to remain competitive in the domestic and global marketplace. Companies that outsource typically hire workers in emerging markets in regions of the world with lower standards of living than the United States, allowing them to pay wages that are subpar to those paid to American workers. In turn, these companies can sell their products and services at lower prices than those sourced domestically.

While the outsourcing of labor may benefit a company's bottom line, it does nothing to help the 7.5 million Americans, over 220,000 of whom live in New Jersey, currently unemployed in the United States. Workers in industries such as manufacturing and computer technology, as well as those across industries employed in call centers, have been significantly impacted by the loss of American jobs due to outsourcing. According to the most recent data produced by the United States Department of Commerce, multinational enterprises based in this country employed 13.8 million people in their foreign affiliates in 2014, an increase of over 3 million outsourced workers since 2009. Half of these 13.8 million overseas jobs would nearly equal the total number of workers currently unemployed in this country.

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44 increase profit margins, the Congress and President of the United  
45 States must push forward policies that motivate companies to hire  
46 American workers. Such initiatives should include enacting  
47 legislation that prohibits companies that outsource from receiving and  
48 benefiting from federal contracts, tax breaks, grants, or loans, as well

1 as legislation that establishes an outsourcing tax on companies that  
2 eliminate American jobs in order to hire workers overseas at inferior  
3 wages. Through these types of penalties, Congress and the President  
4 can establish significant financial incentives for companies based in  
5 the United States to keep jobs in this country, thereby providing vital  
6 employment opportunities to the millions of Americans searching for  
7 work.